

Quarterly Fact Sheet - 31.01.2023

Bank Millennium Group - 4Q22/2022 preliminary results

Results affected by negative impact of FX - mortgage legal risk provisions and cost of credit holidays

After a period of negative reported results, 4Q22 brought the long awaited black ink at the bottom line. Bank Millennium S.A. Capital Group's PLN249 million net profit in the period was achieved despite high costs related to FX-mortgages (4Q22: PLN617 million after tax) demonstrating the strength of the core business. A positive PLN80 million (after tax) adjustment to estimated cost of credit holidays was an extraordinary factor in 4Q22, but even adjusted for this and with a hypothetical bank tax plugged in, the BM Group would still post a high double digit net profit. The positive result, we believe, marks a return to sustainable profitability and steady process of capital recovery and improvement of capital ratios, assuming no other extraordinary events.

In the full year 2022, reported net result remained negative (PLN1,015 million) but it needs to be stressed that the loss was lower than the PLN1,332 million loss reported in 2021 despite more challenging combination of sizeable negative factors. In FY22, FX-mortgage costs were comparable to these in FY21 (PLN 2,363 million after tax vs. PLN2,430 million) but additionally the results were negatively impacted by massive cost of credit holidays (PLN1,073 million after tax) and significant cost of IPS (PLN224 million after tax).

Excluding both the impact of FX-mortgage related costs and credit holidays and adding a hypothetical level of banking tax, 4Q22 would bring net profit of PLN694 million, while FY22 net profit of PLN2,241 million.

Financial highlights of 4Q22 and FY 2022

Positive net profit in 4Q22	PLN249mn
Net interest income	+72% y/y
NIM	+173 bp y/y
Cost of risk	44 bp

Business highlights of 2022

Customer deposits	+7% y/y
Debit cards	+206k y/y
PLN loans	+1% y/y
PLN mortgage loans	+4% y/y

Bank Millennium Group

Bank Millennium is a universal bank, offering a broad range of services to retail and corporate customers via a network of 635 branches (including 406 own branches and 229 franchise branches), and electronic banking channels. Bank Millennium is Poland's 7th* largest bank by assets. It employs 6 860 people (FTEs).

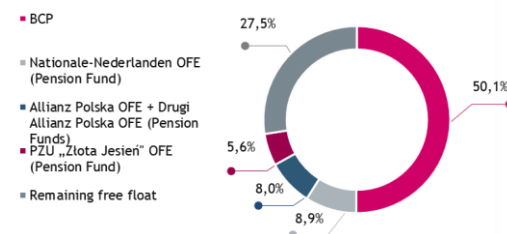
(*) Data as on 30.09.2022

Management Board

- Joao Bras Jorge - CEO
- Fernando Bicho - Deputy Chairman (CFO)
- Wojciech Haase - Board Member
- Andrzej Gliński - Board Member
- Wojciech Rybak - Board Member
- António Ferreira Pinto Júnior - Board Member
- Jaroslaw Hermann - Board Member

Shareholders structure

as on 31.12.2022



Bank's current rating

Moody's	Baa3 / P3/ ba2 / under review for downgrade
Fitch	BB / B/ bb / stable outlook
Capital	
Intelligence	BBB/A2/bbb / negative outlook

Bank's shares

No of shares	1 213 116 777
WSE Ticker	MIL
ISIN	PLBIG0000016
Bloomberg	MIL PW
Reuters	MILP.WA
Indices	WIG, WIG 30, mWIG40, WIG Banks, WIG-ESG

~2.9 million active clients and 2.5 million digital clients

DIGITAL CHANNELS USERS



732.3 million

times customers logged in to the mobile app throughout 2022, which is more than 60 million logins per month. In 2022, we achieved 2 million active users of the mobile app. That's how many customers log in and use the app on a daily basis. Just 3 years ago we celebrated our first million.



2.5mn

Digital channels users
(+11% y/y)



2.2mn

Mobile banking users*
(+17% y/y)



MOBILE PAYMENTS



1.56mn

BLIK users in 2H 2022
(+26% y/y)

+80%

In number of BLIK P2P transfers in 2H22 v. 2H21

ONLINE SALES

81%

Digital channels share in sales of cash loan in 2H22

95%

Digital channels share in sales of term deposits in 2H22

34%

Digital channels share in current accounts acquisition in 2H22

Goodie – smartshopping platform of Bank Millennium

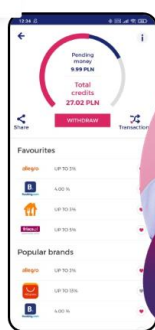
Since 2018:

3.1mn
app downloads

PLN1.7bn
generated cashback turnover

PLN37mn
amount of cashback

13mn
cashback transaction number



2022:

420,000
app downloads

PLN750mn
generated cashback turnover

PLN14mn
amount of cashback

5.2mn
cashback transactions

15% increase
in the number of gift cards sold y/y

The most important awards and achievements of Bank Millennium in 4Q22



Bank Millennium is the best digital bank in Newsweek's Friendly Bank ranking!

In this year's edition of Newsweek's Friendly Bank ranking, Bank Millennium was:

- 1st in the "Remote Banking" category
- 2nd in the "Bank for Mr. Kowalski" main category

The Bank proved to be unrivalled in remote banking, winning in all five subcategories, which, as the organizers comment, is a rarity in the history of the ranking.



Bank Millennium with the title of Reliable Employer 2022

The Reliable Employer of the Year award is granted to companies that care for working conditions and employee development. This year, the awards were granted for the twentieth time - for us it is the 9th title in a row. The nationwide Reliable Employer programme is a research project in the field of HR, which distinguishes the best employers in terms of personnel policy and employee solutions. Bank was also awarded the title of "Europe's Diversity Leader 2023" in a ranking by the Financial Times and Statista.



Beata Krupińska - Marketing Director of the year 2021/2022 and Jarek Hermann - market visionary of Bank Financial Monthly

Beata Krupińska, Director of the Marketing Communication Department received an award in the special category - Long Term Marketing Excellence - from the publisher of the Mediarun.com while Jarek Hermann, Member of the Management Board received a prestigious award for actively supporting and building initiatives for the Polish banking sector. The jury also appreciated his actions for equality between women and men in business.

Bank Millennium Investor Relations

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Next events

28.04.2023 - 1Q23 results

26.07.2022 - 1H23 results

27.10.2022 - 3Q23 results



www.bankmillennium.pl



Kanał na YouTube



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