Millennium

Quarterly Fact Sheet - 24.04.2018

Bank Millennium Group – 1Q 2018 results

Good results

Bank Millennium Group consolidated net profit in **1Q 2018 amounted to PLN 155.3 million and was higher by 10.5%** than in 1Q 2017. In both periods there was the impact of annual BFG resolution fund fee booked in the first quarter, which increased significantly administrative costs.

When accruing equally over the year the resolution fee, adjusted Group net profit of 1Q 2018 (PLN 183.6 million) would be higher by 9.2% than adjusted net profit of 4Q 2017 (PLN 168 million).

Main financial highlights in 1Q 2018

ROE adjusted (*)	9.7%
NIM	2.51%
C/I ratio adjusted (*)	46.0%
L/D ratio	81%
Impaired loans ratio (stage 3 portfolio)	4.86%
TCR	24.4%
CET 1	22.3%

Extremely high capital ratios after AGM decision of retaining 2017 profit

Main business highlights in 1Q 2018

Customer Funds in retail	up 8.0% y/y
FX mortgage loans	down 16% y/y
PLN mortgage loans	up 22% y/y
Cash loan sales	up 38% y/y
Loans for companies	up 9% y/y
Factoring turnover	up 22% y/y
Leasing sales	up 16% y/y

Record sale of cash loans at 769 million PLN in 1Q 2018

Bank Millennium share performance vs. indices

Market ratios	31.03.2018	31.03.2017	Change (%) Yearly
The Bank's share price (PLN)	8.21	6,45	+27.3%
WIG Banks	7 841	6 992	+12.2%
WIG - main index	58 377	57 911	+0.8%

 $(\ensuremath{^*})$ adjusted for BFG resolution yearly fee by equally accruing it over the year - 1/4 treated as recurrent

Grupa Bank Millennium

Bank Millennium is a universal bank, offering a broad range of services to retail and corporate customers via a network of 356 branches, and electronic banking channels. Bank Millennium is Poland's 7th* largest bank by assets.

Employs 5 848 people (FTE).

(*) Data as on 31.12.2017 r.

Management Board

- Joao Bras Jorge CEO
- Fernando Bicho Deputy Chairman (CFO)
- Wojciech Haase Board Member
- Andrzej Gliński Board Member
- Wojciech Rybak-Board Member
- António Ferreira Pinto Júnior Board Member
- Jarosław Hermann Board Member

Shareholders structures



Bank's current rating

Fitch	BBB- / F3/ bbb- / stable outlook
Moody's	Baa3 / P3/ ba2 / positive outlook
Capital	
Inteligence	BBB/A3/BBB / stable outlook

Bank's shares

1 213 116 777
MIL
PLBIG000016
MIL PW
MILP.WA
WIG, WIG 30, mWIG40,
WIG Banks, Respect Index, MSCI PL, FTSE GEM

Net growth by 40 ths in 1Q of active customers to 1 675 ths. (+152 ths y/y)

Active Retail Clients (in thousand) +152 1 523 1 557 1 596 1 635 1 675

31/03/17 30/06/17 30/09/17 31/12/17 31/03/18

Use of electronic channels

1,2 M (+17% y/y)

Retail clients active in mobile and online banking

759k (38% y/y)

Retail clients actively using mobile app and mobile Millenet

The most innovative bank in 2017



The most innovative Bank 2017 in Leaders of the World of Banking and Insurance Competition.

Jury justification: It is a bank, which understands what 21st century banking is all about. It is a leader in digital banking, demonstrates an innovative mindset and state-of-the-art projects developed in-house by a strong IT team. The bank's innovative solutions include insurance and buying city transport tickets in the mobile app, as well as shopping assistance. The goodie shopping platform – the bank's internal start-up – needed little more than a year from its launch to clock 150,000 downloads. This is a project of the future, which goes beyond just banking.

Bank's Website without barriers



Bank Millennium won in the "Website without Barriers" competition, which promotes access to digital information for persons who are disabled, elderly, impoverished and threatened with digital exclusion.

The "Website without Barriers" competition organised by Fundacja Widzialni and Szerokie Porozumienie na Rzecz Umiejętności Cyfrowych is the only such initiative in Poland. It aims to promote deliberate development of websites in order to counteract discrimination in access to information.

Bank Millennium Investor Relations

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Next events

26.07.2018 - Publication of the report for 1 half 201829.10.2018 - Publication of the report for 3Q 201828.02.2019 - Publication of the annual report for 2018



www.bankmillennium.pl





Twitter: <u>@BankMillennium</u>

This information has been prepared by Bank Millennium for information purpose and should be not treated as investment advice. The information presented in this document should be read together with other information published by the Bank (on www.bankmillennium.pl), in particular financial and current reports. Information is based on the audited, consolidated Bank Millennium Group level, except for 2nd half 2017 data which is still non-audited.