## Bank Millennium

## Quarterly Financial Report of Bank Millennium S.A. prepared in accordance with the Polish Accounting Standards for Q1 2005

## CONTENTS

I. POLICIES EMPLOYED WHEN PREPARING THE QUARTERLY REPORT ..... 3
II. INFORMATION ABOUT ACTIVITY OF Bank Millennium IN THE $1^{\text {ST }}$ QUARTER OF 2005 ..... 5
III. DIVIDEND FOR 2004 ..... 9
IV. INFORMATION ON ISSUANCE/REDEMPTION/REPAYMENT OF DEBT SECURITIES AND EQUITIES ..... 9
V. MATERIAL EVENTS WHICH OCCURED BETWEEN THE DATE AS OF WHICH THIS REPORT IS MADE AND THE DATE OF ITS PUBLICATION ..... 9
VI. SHAREHOLDERS WHO HOLD AT LEAST 5\% OF THE TOTAL NUMBER OF VOTES AT THE GSM OF BANK MILLENNIUM SA ..... 10
VII. CHANGES AS REGARDS BANK MILLENNIUM S.A. SHARES HELD BY PERSONS MANAGING AND SUPERVISING THE BANK ..... 11
VIII. CASES OF COURT LITIGATIONS ..... 11
IX. TRANSACTIONS WITH RELATED ENTITIES WHICH EXCEEDED THE EQUIVALENT OF 500000 EURO ..... 11
X. CREDIT BACKING OR GUARANTEES PROVIDED BY THE BANK ..... 11
XI. INCOME TAX ..... 11
XII. ADDITIONAL NOTES TO FINANCIAL DATA ..... 12

## I. POLICIES EMPLOYED WHEN PREPARING THE QUARTERLY REPORT

This report contains financial data of Bank Millennium („Bank") prepared in the form of a balance sheet, profit and loss account, cash flow and report on equity changes prepared as of 31 March 2005 in accordance with the Council of Ministers Ordinance dated 21 March 2005 on current and periodic reporting for issuers of securities (Ordinance).
The data were prepared on the basis of the "Accounting Policies at Bank Millennium", whose detailed description is contained in the annual report as of 31 December 2004 published on 17 February 2005.

In 2005 the Bank modified its accounting policies in as much as it started to employ the effective interest rate method in the case of certain financial instruments priced at depreciated cost. This followed from the Minister of Finance Ordinance dated 10 December 2001 on Special Principles of Bank Accounting, as later amended.

According to the Bank's analysis the implementation of the EIR methodology for financial instruments held by the Bank shall cause material adjustments only in the case of spreading credit commissions over time, and settling a specific long term agreement concluded with one of the contractors and presented below. It is important to note that the discount and premium on debt securities have already been settled before with the application of the exponential approach.

ÿ Until the end of 2004 commissions were recognized in the Bank's profit and loss account on the cash basis when collected (except for specific commissions settled over time by linear method). Since 1 January 2005 selected commissions have been recognized in the P\&L Account throughout the entire life of a credit agreement. Such depreciation over time is applicable to those credit-related commissions which - due to their specific nature - are an interest income substitute. The unsettled share of commissions is presented in the balance sheet as adjustment of the value of credit exposure, while the settled part constitutes interest income. Depending on the type of commissions the Bank spreads them over time based on the linear method, sum of digits, or EIR. As a result, compared to the previous years, there is a significant reduction of commission income in the presented report, and a decline in the Bank's own capitals at the date of EIR implementation (an opening balance sheet adjustment driven by a detachment from the previous years' profits of the share of commissions on active credit agreements to be settled over time). Another component to be settled over time shall be some of the Bank's own costs, directly related to making credit agreements (the resulting adjustment is non-material).
$\ddot{y} \quad$ In effect of the aforementioned agreement the Bank took the loan and at the same time purchased the securities issued by the contractor. Moreover, the Bank made a pre-payment of the (discounted) loan interest for the 10 last years of the contract upfront. Such a construction resulted in a material adjustment (increase) of the opening balance sheet position of own capitals when the EIR was applied.

ÿ What has also been adjusted in the EIR methodology area are the accounting policies in the Bank's subsidiaries, namely the use of equity method valuation with respect to stocks and shares in subsidiaries resulted in the adjustment of the opening balance of the Bank's own capitals.

The process of adapting the legal regulations laid down in the Ordinance (which the EIR methodology is part of) was initiated in 2002 (the implementation of the EIR method due to complexity of issues and necessary scope of adjustments was delayed till 2005). Based on the same assumptions (i.e. using the possibility of relying on the IAS in default of an appropriate domestic regulation) the Bank in implementing as of $1^{\text {st }}$ January the EIR principle employed an analogous approach as in the case of the provisions of the Ordinance identical with the IAS 39 regulations and did not adjust the comparable 2004 data.
However, in the interest of data comparability and possibility of a correct assessment of the financial situation the Bank prepared pro-forma financial reports for Q1 2004 (with less detail) in accordance with EIR requirements. Such reports were used for the needs of management analysis and also were used for preparing information about the Bank's operations in Q1 2005, which is part of this report (chapter II)

The adjustment concerning the Bank's own capitals as of 1 January 2005 as a result of taking up the EIR is as follows:

Data in PLN thous.

|  | Valuation of <br> financial instruments <br> at depreciated cost <br> with the use of ESP <br> - Bank | Valuation of financial <br> instruments at <br> depreciated cost <br> with the use of ESP <br> - subsidiary | TOTAL |
| :--- | :---: | :---: | :---: |
| Value of gross adjustment | $+62,210$ | $-1,866$ | $+60,344$ |
| Value of net adjustments <br> (after inclusion of the <br> deferred tax effect) | $+50,391$ | $-1,511$ | $\mathbf{+ 4 8 , 8 8 0}$ |

The following exchange rates were used for EURO-denominated figures:

- For balance sheet items 4,0837 PLN/EURO - rate of 31 March 2005 (for comparable data: 4.7455 PLN/EURO),
- For P\&L items for the period from 1 January - 31 March 2005 r. - 4.0153 PLN/EURO, the rate having been calculated as the mean of the rates at the end of January, February and March 2005 (for comparable data 4.7938 PLN/EURO).


## II. INFORMATION ABOUT ACTIVITY OF Bank Millennium IN THE ${ }^{\text {ST }}$ QUARTER OF 2005

The Management Board of Bank Millennium S.A. („Bank") informs that in the 1st Quarter of 2005 (from 1 January until 31 March 2005) the net profit of the Bank according to Polish Accounting Standards totalled PLN 45.0 million.

By comparison, net profit of the Bank in Q1 2004 stood at PLN 28.2 million (pro-forma result calculated on the comparable basis) .
Moody's rating agency increased long-term deposit rating of the Bank from A3 to A2.

The activity of the Bank in the first three months of 2005 was under influence of the following factors:
A. Further improvement in profitability and lower risk profile

- Increase of net profit, which stood at PLN 45 million (increase by $59.6 \%$ as compared with Q1 2004)
- Decrease of operating expenses by 9.4 \% (as compared with Q1 2004)
- Decrease of NPLs by c.a. PLN 1 billion (year-on-year) as a result of recovery efforts and better risk management
- High level of solvency ratio at $19.03 \%$ reflecting strong balance sheet structure and allowing for sustained and fast growth

B Positive business development trends

- Marked improvement in the retail banking segment: growth of mortgage loans, customer funds and the number of credit cards
- $3^{\text {rd }}$ place on the market of new loans with a share of $10.8 \%$ after two months 2005 ; over six fold increase of newly granted mortgage loans as compared with Q1 2004
- Increase of Customer deposits by 9.8\% (as compared with Q1 2004)


## INCOMES

| Structure of Result on <br> Banking Activity (PLN million) | Q1 2005 | Q1 2004 <br> Pro-forma | Change |
| :--- | :---: | :---: | :---: |
| Net interest income | 114.7 | 125.7 | $-8.8 \%$ |
| Net commission income | 41.2 | 44.1 | $-6.5 \%$ |
| Other non-interest income | 252.8 | 33.6 | $+652.4 \%$ |
| - including dividends received | 213.0 | 3.2 |  |
| Result on banking activity | $\mathbf{4 0 8 . 7}$ | $\mathbf{2 0 3 . 4}$ | $\mathbf{+ 1 0 0 . 9 \%}$ |

1. 

Net interest income generated by the Bank in Q1 2005 totalled PLN 114.7 million and was 8.8 \% lower than in the corresponding quarter of last year (PLN 125.7 million). The reason for lower net interest income was the decrease in loans during the analysed period (by $26.2 \%$ ) mainly determined by the sale of car loans portfolio by the Bank in May 2004.

## 2.

Net commission income was PLN 41.2 million ( 44.1 million in Q1 of last year), which translates to $6.5 \%$ decrease.

## 3.

Other non interest income (income from shares and other securities, income from financial operations and F/X results) in the first three months of 2005 was PLN 252.8 million (of which PLN 213 million was dividends received from subordinated entities) which compares to PLN 33.6 million generated in Q1 of the previous year (of which PLN 3.2 million was dividends received from subordinated entities). The rise in analysed incomes without including dividends (from PLN 30.4 million to PLN 39.8 million) was achieved thanks to the good results from trading in fixed income securities on the local market.

The total Result on Banking Activity in Q1 2005 amounted to PLN 408.7, compared to PLN 203.4 million in Q1 2004 which means 100.9\% growth.
costs

| Operating Costs (PLN mln) | $\underline{\text { Q1 2005 }}$ | Q1 2004 | Change |
| :--- | :---: | :---: | :---: |
| Personnel costs | 73.9 | 73.8 | $0.1 \%$ |
| Non-personnel costs | 74.7 | 84.8 | $-11.9 \%$ |
| Depreciation | 19.9 | 27.4 | $-27.4 \%$ |
| Total costs | $\mathbf{1 6 8 . 5}$ | $\mathbf{1 8 6 . 0}$ | $\mathbf{- 9 . 4 \%}$ |

## 4.

Total costs of the Bank in Q1 2005 fell by 9.4\% as compared with the first quarter of last year and stood at PLN 168.5 million (PLN 186 million in the comparable period of 2004).
Personnel costs stood at PLN 73.9 million, at the same level when compared with Q1 2004 (PLN 73.8 million).

As at 31 March 2005, the number of employees in Bank Millennium Group was 3958 persons (against 3942 on 31 March 2004).
Non-personnel costs were PLN 74.7 million (PLN 84.8 million in Q1 2004), which means a decrease by $11.9 \%$

Depreciation in the analysed period fell $27.4 \%$, reaching PLN 19.9 million versus PLN 27.4 million in Q1 2004.

## 5.

Successful implementation of the loans restructuring programme and improvement of credit risk management permitted the Bank to keep the low level of provisions created. In Q1 2005 the Bank created PLN 0.3 million of provisions and in Q1 2004 it released PLN 2.9 million of provisions.

## 6.

In Q1 2005 profit before tax of the Bank was PLN 240.8 million, while net profit stood at PLN 45.0 million, and it was higher by PLN 16.8 million compared to 1 quarter 2004 pro-forma net profit (PLN 28.2 million).

## BUSINESS VOLUMES

7. 

As at 31 March 2005 total assets stood at PLN 21374 million, which means their increase as compared with the end of Q1 of the previous year by $3.1 \%$ (PLN 20736 million).

| Key items | $\mathbf{3 1 . 0 3 . 2 0 0 5}$ | $\mathbf{3 1 . 0 3 . 2 0 0 4}$ | Change |
| :--- | :---: | :---: | :---: |
| Balance sheet total | 21374 | 20736 | $3.1 \%$ |
| Total Deposits from Customers | 13131 | 11954 | $9.8 \%$ |
| Total Loans to Customers | 7148 | 9690 | $-26.2 \%$ |
| $\bullet$ sold car loans portfolio | 0 | 1996 | - |
| other loans | 7148 | 7694 | $-7.1 \%$ |
| Equity | 1862 | 1790 | $4.0 \%$ |

As at 31 March 2005 net loans to Customers were PLN 7148 million, which means their reduction by 26.2\% compared to Q1 of last year (PLN 9690 million). The reason for that decrease was the sale in May 2004 the car loans portfolio originated by an external intermediary. If we do not take into consideration this part of loan portfolio, the decrease would be not so material (-7.1\%).
Notable is the dynamic growth of the portfolio of mortgage loans. In Q1 2005 its value was PLN 1872 million (26\% of the entire loans portfolio), which constitutes 45\% increase over Q1 2004. In the 1st Quarter of 2005 new mortgage loans worth PLN 364 million were granted (PLN 57.7 million in Q1 2004). This increase gave the Bank 3rd place on the market with $10.8 \%$ market share in new loans after first two months of this year. This is largely the result of launching a new attractive product offer, improvement in the performance of the retail network and development of alternative distribution channels, including direct sales, agents and Internet portals.

## 8.

Total Customers' Deposits were as at 31.032005 PLN 13131 million, which means their increase from the corresponding period of 2004 by 9.8\% (PLN 11954 million).

In Millenet, the launch of MilleSMS - online SMS notification service for individuals - and for businesses the Online Statements and the Automatic Identification of Incoming Payments reports.
In respect to quality of its products and services, Millennium Biznes was awarded with the emblem "Friendly Bank for Entrepreneurs" in the competition arranged by Warsaw Banking Institute, National Economic Chamber and Polish-American Consulting Foundation for Small Business.

In the cards area, the Bank launched a new and innovative Debit Card for students - Millennium Euro<26.

Bank Millennium scored highest in Poland and was awarded the prestigious status "Top Rated" both in domestic as well as foreign customer service in the international ranking of best Banks offering custody services in 2004, published by the "Global Custodian Magazine" quarterly.
9.

## Loans quality

The value of the NPL portfolio (using old Polish Reporting standards) on 31 March 2005 was lower by c.a. PLN 1 billion than one year before, i.e. less $44 \%$. This was achieved as a result of strict lending policy and credit recovery actions launched in 2004.

| Loan quality ratios |  | 31.03.05 | 31.03.04 |
| :---: | :---: | :---: | :---: |
| NPL/total loans ratio | Timeliness of payment (90 days) | 6.8\% | 12.0\% |
|  | NBP regulations | 15.5\% | 20.2\% |
| Provisions/NPL ratio | Timeliness of payment (90 days) | 143.4\% | 91.4\% |
|  | NBP regulations | 63.2\% | 54.6\% |

NPL to total loans ratio according to NBP regulations improved significantly from $\mathbf{2 0 . 2 \%}$ (as at 31.03 .2004 ) to $15.5 \%$ (as at 31.03 .2005 ), whereas the NPL coverage ratio increased from 54.6 \% to $63.2 \%$ in the same periods.

Notable is the improvement of the NPL ratio according to timeliness of payment. The ratio improved from $\mathbf{1 2 . 0} \%$ (as at 31.03 .2004 ) to $\mathbf{6 . 8 \%}$ (as at 31.03 .2005 ) according to 90 -day timeliness of payment.

In result of real improvement of the loans portfolio quality as well as consistent provisions maintenance policy, the NPL coverage ratio according to timeliness of payment improved significantly. It increased from 91.4\% (as at end of March 2004) to 143.4\% in Q1 2005.
10.

Solvency Ratio of Bank Millennium Group reached 19.03 \% and was higher than one year before ( $12.6 \%$ ) in result of selling some non-core assets, decrease of the loans portfolio as well as a more favourable structure of risk-weighted assets.

## III. DIVIDEND FOR 2004

Pursuant to Resolution No. 5 of the General Shareholders' Meeting of 8 March 2005 in the matter of distribution of profit of 2004 accounting year the General Shareholders' Meeting decided to assign from net profit generated in 2004 for payment of dividend the amount of PLN 237,770,888.32. the Bank's initial capital is PLN $849,181,744$ and is divided into $849,181,744$ shares, which gives a dividend payment of PLN 0.28 per share. The dividend was paid on 22 April 2005.

## IV. INFORMATION ON ISSUANCE/REDEMPTION/REPAYMENT OF DEBT SECURITIES AND EQUITIES

In the period under analysis the Bank did not perform any issue, redemption or repayment of securities. The balance of debt securities changed merely due to the accrual/repayment of interest/ discount and exchange rate differences, as presented in the table below (data in PLN '000)

| MOVEMENTS IN LIABILITIES FROM ISSUE OF | $\mathbf{0 1 . 0 1 . 0 5 -}$ |
| :--- | ---: |
| DEBT SECURITIES | $\mathbf{3 1 . 0 3 . 0 5}$ |
| Balance at the beginning of the period | $\mathbf{2 7 5 ~ 5 4 4}$ |
| a) additions (of which) | 2272 |
| - accrued interest | 2063 |
| - discount settlement | 55 |
| - foreign exchange | 154 |
| b) decreases (of which) | 116 |
| - repayment of interest | 116 |
| Balance at the end of the period | $\mathbf{2 7 7 7 0 0}$ |

## V. MATERIAL EVENTS WHICH OCCURED BETWEEN THE DATE AS OF WHICH THIS REPORT IS MADE AND THE DATE OF ITS PUBLICATION

On 11 April 2005 the Bank was informed by Moody's Investors Service Ltd. rating agency (,Moody's") about the upgrading as from 7 April 2005 of the Bank's long-term deposit rating from A3 (7th place on a 21 -point scale) to A 2 ( $6^{\text {th }}$ place on a 21-point scale) with a stable prospect. Moody's rating agency also informed on raising the Bank's financial strength rating at the level of $D$ - from stable to positive ( $10^{\text {th }}$ place on a 13 -point scale). The Bank's short-term deposit rating remained unchanged at P-1 ( $1^{\text {st }}$ place on a 4-point scale). Moody's stated that the increased rating reflected the progressing
operational integration of the Bank with its Portuguese strategic shareholder, on-going support and transfer of know-how from BCP to the Bank and the Portuguese bank's vigorous involvement in the implementation of its expansion strategy in Europe.
Moody's also stated that the increased prospects of the Bank's financial strength rating reflect the Bank's progress resulting from a deep restructuring process. Moody's also noted that the Bank laid in 2004 foundations for organic growth backed up by a strong capital base, innovative products, aggressive market strategy, strengthened sales potential, expedited risk management, as well as conducive economic climate. At the same time, according to Moody's, the implementation of such growth strategy will pose a challenge in view of a relatively low scale of the Bank's operations.

## VI. SHAREHOLDERS WHO HOLD AT LEAST 5\% OF THE TOTAL NUMBER OF VOTES AT THE GSM OF BANK MILLENNIUM SA

Data as of publication of the quarterly report made out as of 31 December 2004

| Shareholder | Number of <br> shares | \% share <br> in share <br> capital | Number <br> of votes | \% share in <br> votes at the <br> General <br> Meeting of <br> Shareholders |
| :--- | :--- | :--- | :--- | :--- |
| Banco Comercial Portugues S.A. | 424.624 .072 | 50.00 | 424.624 .072 | 50.00 |
| Carothers Trading Limited | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| Priory Investments Group Corp. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| M+P Holding S.A. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |

Data as of the publication of the quarterly report made out as of 31 March 2005

| Shareholder | Number of <br> shares | \% share in <br> share capital | Number of <br> votes | \% share in <br> votes at the <br> General Meeting <br> of Shareholders |
| :--- | :--- | :--- | :--- | :--- |
| Banco Comercial Portugues S.A. | 424.624 .072 | 50.00 | 424.624 .072 | 50.00 |
| Carothers Trading Limited | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| Priory Investments Group Corp. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| M+P Holding S.A. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |

## VII. CHANGES AS REGARDS BANK MILLENNIUM S.A. SHARES HELD BY PERSONS MANAGING AND SUPERVISING THE BANK

The Bank has no information on any changes in the holding of Bank shares by persons exercising management and supervision functions since the submission of the previous quarterly report.

## VIII. CASES OF COURT LITIGATIONS

The most significant proceedings involving the Bank are as follows:

- proceedings instituted by the Bank by filing a statement of claim on 22.07.1998 against the State Treasury for PLN 65.613.512,20 on account of the State Treasury's liability in connection with the acquisition by the former Bank Gdański S.A. of receivables from health care institutions, which, despite assurances, proved disputable;
- proceedings instituted by Grzegorz Jedamski against the Bank in connection with a statement of claim filed with the Regional Court in Warsaw for adjudicating PLN 299.833 .300 in his favour as damages for the allegedly illegal takeover of BIG BANK Spółka Akcyjna (former ŁBR S.A.).


## IX. TRANSACTIONS WITH RELATED ENTITIES WHICH EXCEEDED THE EQUIVALENT OF 500 000 EURO

In the period from 1 January to 31 March 2005 any transactions between the Bank and related entities were concluded on market terms and resulted from on-going operations.

## X. CREDIT BACKING OR GUARANTEES PROVIDED BY THE BANK

In the first quarter of 2005 the Bank did not provide any backing of any credit or loan, or any guarantee, as a result of which the total value of the Bank's exposure towards a client on such account would exceed $10 \%$ of the Bank's own funds.

## XI. INCOME TAX

q Income Tax Due

Income tax due to be charged against gross income was determined in accordance with the Corporate Income Tax Act of 15 February 1992.

At the end of the first quarter 2005 the Bank had a positive tax base of PLN 80.225 thous., which was mainly set off against tax losses incurred in 2003. Current income tax at the end of the quarter did not arise.

The main items which influenced the tax base at the specified level were as follows:
$\ddot{y} \quad$ interest accrued to be paid on customer deposits and Bank borrowing;
$\ddot{y}$ interest accrued to be paid on REPO operations,
$\ddot{\mathrm{y}}$ realised revenues on debt security operations on the cash basis,
$\ddot{y}$ realised foreign exchange differences in connection with CIRS operations representing tax revenue at the cash flow date,

ÿ valuation of financial instruments on the accrual basis.

## q Deferred income tax

Pursuant to the Accounting Act business entities are required to create provisions against deferred tax as a result of differences in recognizing revenues as generated and costs as incurred in accordance with the Corporate Income Tax Act. Therefore, Bank Millennium creates an income tax provision every month, assuming for its creation all temporary differences with respect to which it is certain that they will become a tax deductible or tax income in the following reporting periods. Thanks to applying this methodology it is possible to evenly spread the gross income and to guarantee that the expenses and revenues of the current year will not affect the financial result in future years. The deferred part disclosed in the P\&L Account is the difference between a change in the provision balance and deferred income tax assets. In the consolidated balance sheet the deferred income tax provision and assets are presented separately.

Deferred income tax recognized in the consolidated P\&L Account of the Bank for the 3 months of 2005 was PLN 8.138 thous.

## XII. ADDITIONAL NOTES TO FINANCIAL DATA

ÿ Earnings per share disclosed in financial data at PLN 0.31 were calculated on the basis of an annualised profit of PLN 265.431 thous. A component of the annualised profit are earnings generated in the period from 1 April to 31 December 2004, standing at PLN 220.441 thous., calculated with no adjustment of comparable data for the implementation of the EIR methodology (this adjustment treatment is described in item I „Policies Employed when Preparing the Quarterly Report").

The calculation the EPS ratio on the basis of the pro forma data (i.e. by adjusting 2004 data for the ESP) yields the value of PLN 0.33 per share.

ÿ From 1 January to 31 March 2005 the Bank cancelled irrecoverable receivables against provisions created in the amount of PLN 149 thous.

| MAIN FINANCIAL DATA | Amount '000 PLN |  | Amount '000 EUR |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { I Quarter/ } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { I Quarter/ } \\ & 2004 \end{aligned}$ | $\begin{gathered} \text { I Quarter / } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { I Quarter / } \\ 2004 \end{gathered}$ |
|  | $\begin{gathered} \hline \text { period from } \\ 1.01 .2005 \\ -31.03 .2005 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { period from } \\ 1.01 .2004 \\ -31.03 .2004 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { period from } \\ 1.01 .2005 \\ -31.03 .2005 \\ \hline \end{array}$ | $\begin{gathered} \text { period from } \\ 1.01 .2004 \\ -31.03 .2004 \end{gathered}$ |
| I. Interest income | 314390 | 363328 | 78298 | 75791 |
| II. Commission income | 48039 | 54935 | 11964 | 11460 |
| III. Profit / (loss) on banking activity | 408653 | 194729 | 101774 | 40621 |
| IV. Operating profit / (loss) | 240840 | 10196 | 59981 | 2127 |
| V. Profit before taxes (loss) | 240840 | 10196 | 59981 | 2127 |
| VI. Net profit (loss) | 44990 | 20063 | 11205 | 4185 |
| VII. Net cash flows from operating activities | -420 574 | -155 680 | -104 743 | -32 475 |
| VIII. Net cash flows from investing activities | 347974 | -35057 | 86662 | -7313 |
| IX. Net cash flows from financing activities | -5 050 | -26 084 | -1258 | -5 441 |
| X. Net cash flows, total | -77650 | -216 821 | -19339 | -45 229 |
| XI. Total assets | 21373889 | 20939607 | 5233952 | 4412519 |
| XII. Amounts due to Central Bank | 1 | 0 | 0 | 0 |
| XIII. Amounts due to financial sector | 1983119 | 2798585 | 485618 | 589734 |
| XIV. Amounts due to non-financial and public sector | 13131422 | 11954287 | 3215570 | 2519078 |
| XV. Total equity | 1862289 | 1755195 | 456030 | 369865 |
| XVI. Share capital | 849182 | 849182 | 207944 | 178945 |
| XVII. Number of shares | 849181744 | 849181744 | 849181744 | 849181744 |
| XVIII. Book value per share (in PLN/EUR) | 2,19 | 2,07 | 0,54 | 0,44 |
| XIX. Diluted book value per share (in PLN/EUR) | - | - | - | - |
| XX. Capital adequacy ratio | 19,03\% | 12,60\% | 19,03\% | 12,60\% |
| XXI. Earnings (losses) per ordinary share (in PLN/EUR) | 0,31 | 0,04 | 0,07 | 0,01 |
| XXII. Diluted earnings (losses) per ordinary share (in PLN/EUR) | - | - | - | - |
| XXIII. Pledged or paid dividend per share (in PLN/EUR) | 0,28 | - | 0,07 | - |


| BALANCE SHEET | as at 31.03 .2005 end of the I quarter / 2005 | as at 31.12.2004 end of the IV quarter / 2004 | as at 31.03.2004 end of the I quarter / 2004 | as at 31.12 .2003 end of the IV quarter / 2003 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| 1. Cash, balances with Central Bank | 794244 | 871835 | 576829 | 788754 |
| II. Debt securities eligible for rediscount at Central Bank | 17296 | 9993 | 12040 | 11189 |
| III. Amounts due from financial sector | 3238402 | 3546406 | 1721299 | 1803977 |
| 1. Current | 1238745 | 80927 | 382925 | 427748 |
| 2. Term | 1999657 | 3465479 | 1338374 | 1376229 |
| IV. Amounts due from non-finacial sektor | 6758325 | 6336432 | 9200247 | 9329249 |
| 1. Current | 964011 | 852881 | 1740211 | 1809119 |
| 2. Term | 5794314 | 5483551 | 7460036 | 7520130 |
| V. Amounts due from public sector | 389253 | 409009 | 489684 | 504480 |
| 1. Current | 4998 | 4987 | 6997 | 6872 |
| 2. Term | 384255 | 404022 | 482687 | 497608 |
| VI. Receivables from securities bought with sell-back clause | 80017 | 80651 | 456581 | 100358 |
| VII. Debt securities | 7050772 | 6915891 | 5258616 | 4836667 |
| VIII. Shares in subsidiaries | 1472765 | 1659836 | 1399481 | 1382022 |
| IX. Shares in affiliated subsidiaries | 0 | 0 | 0 | 0 |
| X. Shares in associated companies | 3438 | 6227 | 5946 | 6803 |
| XI. Shares in other companies | 12542 | 12676 | 12784 | 12714 |
| XII. Other securities and financial assets | 459563 | 546850 | 325854 | 677449 |
| XIII. Intangible assets: | 36952 | 40626 | 223709 | 227082 |
| of which: goodwill | 5339 | 5804 | 7350 | 7779 |
| XIV. Tangible fixed assets | 517042 | 534386 | 642566 | 666042 |


| XV. Other assets | 60487 | 53920 | 131569 | 91674 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Acquired assets for resale | 756 | 756 | 2990 | 3228 |
| 2. Other | 59731 | 53164 | 128579 | 88446 |
| XVI. Prepayments and accrued income | 482791 | 512388 | 482402 | 505743 |
| 1. Deferred income tax | 237618 | 228631 | 204390 | 238741 |
| 2. Other | 245173 | 283757 | 278012 | 267002 |
| Total assets | 21373889 | 21537126 | 20939607 | 20944203 |
| Liabilities and Equity |  |  |  |  |
| I. Amounts due to the Central Bank | 1 | 1 | 0 | 0 |
| II Amounts due to finacial sector | 1983119 | 1979583 | 2798585 | 3183243 |
| 1. Current | 724985 | 312765 | 493305 | 585243 |
| 2. Term | 1258134 | 1666818 | 2305280 | 2598000 |
| III. Amounts due to non-financial sector | 12208908 | 13336914 | 10797932 | 10550414 |
| 1. Saving accounts: | 0 | 0 | 0 | 0 |
| a) current | 0 | 0 | 0 | 0 |
| b) term | 0 | 0 | 0 | 0 |
| 2 Others: | 12208908 | 13336914 | 10797932 | 10550414 |
| a) current | 3339024 | 2528331 | 3107720 | 2852561 |
| b) term | 8869884 | 10808583 | 7690212 | 7697853 |
| II Amounts due to public sector | 922514 | 874069 | 1156355 | 920189 |
| a) current | 692666 | 510810 | 813678 | 581063 |
| b) term | 229848 | 363259 | 342677 | 339126 |
| V. Liabilities from securities sold with buy-back clause | 2127386 | 1446214 | 1430152 | 1535478 |
| VI. Liabilities from debt securities | 277700 | 275544 | 992433 | 982660 |
| 1. Short-term | 178952 | 176899 | 745379 | 736602 |
| 2. Long-term | 98748 | 98645 | 247054 | 246058 |
| VII. Liabilities from securities sold with buy-back clause | 383769 | 390636 | 360817 | 444436 |
| VIII. Special funds and other liabilities | 424747 | 154237 | 195218 | 144075 |
| IX. Accruals and deferred income | 455584 | 415893 | 653770 | 660295 |
| 1. Accruals | 93201 | 91070 | 85488 | 107323 |
| 2. Negative goodwill | 0 | 0 | 0 | 0 |
| 3. Other deferred income | 362383 | 324823 | 568282 | 552972 |
| X. Provisions | 397403 | 342154 | 415032 | 410345 |
| 1. Deferred corporate income tax | 153447 | 117430 | 111278 | 140603 |
| 2. Other | 243956 | 224724 | 303754 | 269742 |
| a) short-term | 0 | 0 | 372 | 2552 |
| b) long-term | 243956 | 224724 | 303382 | 267190 |
| XI. Subordinated debt | 330469 | 326978 | 384118 | 378162 |
| XII. Share capital | 849182 | 849182 | 849182 | 849182 |
| XII. Unpaid share capital (negative value) | 0 | 0 | 0 | 0 |
| XIV. Treasury stock (negative value) | 0 | 0 | 0 | 0 |
| XV. Supplementary capital | 472343 | 508095 | 542970 | 542970 |
| XVI. Revaluation reserve | 63629 | 52341 | 33073 | 32848 |
| XVII. Other reserve capital | 383265 | 380532 | 339638 | 339637 |
| XVIII. Retained earnings | 48880 | -35751 | -29 731 | -70 626 |
| XIX. Net profit (loss) | 44990 | 240504 | 20063 | 40895 |
| Total Liabilities and Equity | 21373889 | 21537126 | 20939607 | 20944203 |


| Capital adequacy ratio | $19,03 \%$ | $17,35 \%$ | $12,60 \%$ | $11,05 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Book value | 1862289 | 1994903 | 1755195 | 1734906 |
| Number of share | 849181744 | 849181744 | 849181744 | 849181744 |
| Book value per share (in PLN) | 2,19 | 2,35 | 2,07 | 2,04 |


| Diluted number of shares | - | - | - | - |
| :--- | :---: | :---: | :---: | :---: |
| Diluted book value per share (in PLN) | - | - | - | - |
|  | as at | as at | as at | as at |


| OFF-BALANCE SHEET ITEMS | 31.03.2005 end of the I quarter 2005 | 31.12.2004 end of the IV quarter 2004 | 31.03.2004 end of the I quarter / 2004 | 31.12.2003 end of the IV quarter/ 2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Contingent liabilities granted and received | 4721259 | 4476562 | 3224140 | 3625665 |
| 1. Liabilities granted: | 3668097 | 3422724 | 2605253 | 2573894 |
| a) financial | 3152965 | 2974234 | 2133103 | 2138906 |
| b) guarantees | 515132 | 448490 | 472150 | 434988 |
| 2. Liabilities received: | 1053162 | 1053838 | 618887 | 1051771 |
| a) financial | 0 | 0 | 0 | 0 |
| b) guarantees | 1053162 | 1053838 | 618887 | 1051771 |
| II. Liabilities in respect of sale/purchase transactions | 15795654 | 13024534 | 16634473 | 17646900 |
| III. Other, including: | 22103358 | 22775802 | 21993996 | 18871096 |
| - interest rate swaps | 19399024 | 21361292 | 20306368 | 18044419 |
| - options | 760630 | 514510 | 87628 | 186677 |
| - FRAs | 1910000 | 90000 | 1600000 | 640000 |
| - other | 33704 | 0 | 0 | 0 |
| TOTAL OFF-BALANCE SHEET ITEMS | 42620271 | 40276898 | 41852609 | 40143661 |


| PROFIT AND LOST ACCOUNT | 1 Quarter | 1 Qu |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { period from } \\ 1.01 .2005 \\ -31.03 .2005 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { period from } \\ & 1.01 .2004 \\ & -31.03 .2004 \end{aligned}$ |
| 1. Interest income | 314390 | 363328 |
| II. Interest cost | 199740 | 250124 |
| III. Net interest income (I-II) | 114650 | 113204 |
| IV. Commission income | 48039 | 54935 |
| V. Commission cost | 6801 | 7054 |
| VI. Net commission income (IV-V) | 41238 | 47881 |
| VII. Income from shares, other securities and other financial variableincome instruments | 213059 | 3287 |
| 1. from subsidiaries | 213059 | 2704 |
| 2. from affiliated subsidiaries | 0 | 0 |
| 3. from associated companies | 0 | 83 |
| 4. from other entities | 0 |  |
| VIII. Result on financial operations | 25786 | 9752 |
| IX. Foreign exchange gains (losses) | 13920 | 20605 |
| X. Profit / (loss) on banking activity | 408653 | 194729 |
| XI. Other operating income | 7213 | 3756 |
| XII. Other operating expenses | 6218 | 5164 |
| XIII. General and administrative expenses | 148557 | 158590 |
| XIV. Depreciation and amortization | 19943 | 27397 |
| XV. Charges to provisions and revaluation | 199873 | 277880 |
| 1. Charges to provisions | 196325 | 277880 |
| 2. Revaluation of financial assets | 3548 | 0 |
| XVI. Release of provisions and revaluation | 199565 | 280742 |
| 1. Release of provisions | 195280 | 280742 |
| 2. Revaluation of financial assets | 4285 | 0 |
| XVII. Net provisions and revaluation (XV-XVI) | 308 | -2 862 |
| XVIII. Operating profit / (loss) | 240840 | 10196 |
| XIX. Net extraordinary gains (losses) | 0 | 0 |
| 1. Extraordinary gains | 0 | 0 |
| 2. Extraordinary losses | 0 | 0 |
| XX. Profit before taxes | 240840 | 10196 |
| XXI. Corporate income tax | 8138 | 3486 |
| 1. Current |  | 0 |
| 2. Deferred | 8138 | 3486 |
| XXII. Other obligatory charges against profit (increases in loss) | 0 | 0 |
| XXIII. Net income (loss) of subordinated companies subject to equity method | -187712 | 13353 |


| Net profit (loss) (annualized) | 265431 | 30995 |
| :--- | ---: | ---: |
| Weighted average number of ordinary shares | 849181744 | 849181744 |
| Profit (loss) per ordinary share (in PLN) | 0,31 | 0,04 |
| Weighted average diluted number of ordinary shares | - | - |
| Diluted profit (loss) per ordinary share (in PLN) | - | - |


| Statement of Changes in Equity | I Quarter | I Quarter |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { period from } \\ 1.01 .2005 \\ -31.03 .2005 \end{gathered}$ | $\begin{gathered} \hline \text { period from } \\ 1.01 .2004 \\ -31.03 .2004 \\ \hline \end{gathered}$ |
| Equity at the beginning of the period (opening balance) 01.01.2004 | 1994903 | 1734906 |
| a) Changes in adopted accounting policies | 48880 | 0 |
| b) Fundamental errors corrected | 0 | 0 |
| Equity at the beginning of the period (opening balance) as restated to comparable data | 2043783 | 1734906 |
| 1. Share capital at the beginning of the period | 849182 | 849182 |
| 1.1. Changes in share capital | 0 | 0 |
| a) increases | 0 | 0 |
| - share issues | 0 | 0 |
|  | 0 | 0 |
| b) decreases | 0 | 0 |
| - redemption of shares | 0 | 0 |
|  | 0 | 0 |
| 1.2. Share capital at the end of the period | 849182 | 849182 |
| 2. Unpaid share capital at the beginning of the period | 0 | 0 |
| 2.1. Changes in unpaid share capital | 0 | 0 |
| a) increases | 0 | 0 |
| - | 0 | 0 |
| b) decreases | 0 | 0 |
|  | 0 | 0 |
| 2.2. Unpaid share capital at the end of period | 0 | 0 |
| 3. Treasury stock at the beginning of the period | 0 | 0 |
| a) increases | 0 | 0 |
| - | 0 | 0 |
| b) decreases | 0 | 0 |
| - | 0 | 0 |
| 3.1. Treasury stock at the end of the period | 0 | 0 |
| 4. Supplementary capital at the beginning of the period | 508095 | 542970 |
| 4.1. Changes in supplementary capital | -35752 | 0 |
| a) increases | 0 | 0 |
| - appropriation of profit (above the statutory minimum) |  |  |
| - appropriation of profit (statutory) |  |  |
| - other |  |  |
| b) decreases | 35752 | 0 |
| - to cover losses from previous years | 35752 |  |
| - other |  |  |
| 4.2. Supplementary capital at the end of the period | 472343 | 542970 |
| 5. Revaluation reserve at the beginning of the period | 52341 | 32847 |
| b) changes in adopted accounting policies | 0 | 0 |
| a) fundamentals corrected errors | 0 | 0 |
| 5.a) revaluation reserve at the beginning of the period, restated to comparable data | 52341 | 32847 |
| 5.1. Changes in revaluation reserve | 11288 | 226 |
| a) increases | 11288 | 226 |
| - purchase and valuation of available for sale financial assets | 11288 | 226 |
| b) decreases | 0 | 0 |
| - sale and valuation of available for sale financial assets |  |  |
| - other |  |  |


| 5.2 Revaluation reserve at the end of period | 63629 | 33073 |
| :---: | :---: | :---: |
| 6. General Banking Risk Reserve at the beginning of the period | 380532 | 339638 |
| 6.1 Changes in General Banking Risk Reserve | 2733 | 0 |
| a) increases | 2733 | 0 |
| - appropriation of profit | 2733 | 0 |
|  | 0 | 0 |
| b) decreases | 0 | 0 |
|  | 0 | 0 |
| 6.2. General Banking Risk Reserve at the end of the period | 383265 | 339638 |
| 7. Other reserve capital at the beginning of the period |  | 0 |
| 7.1. Changes in other reserve capital | 0 | 0 |
| a) increases | 0 | 0 |
| - appropriation of profit (statutory) |  |  |
|  | 0 | 0 |
| b) decreases | 0 | 0 |
|  | 0 | 0 |
| 7.2. Other reserve capital at the end of the period | 0 | 0 |
| 8. Retained earnings (loss brought forward) at the beginning of the period | -35752 | -70 626 |
| 8.1. Retained earnings at the beginning of the period | 0 | 0 |
| a) changes in adopted accounting principles | 48880 | 0 |
| b) fundamental errors corrected | 0 | 0 |
| 8.2. Retained earnings at the beginning of the period, restated to comparable data | 48880 | 0 |
| 8.3. Changes in retained earnings | 0 | 0 |
| a) increases | 240504 | 0 |
| - transfer of profit of 2004 | 240504 | 0 |
|  | 0 | 0 |
| b) decreases | 240504 | 0 |
| - appropriation of profit - General Banking Risk Reserve | 2733 | 0 |
| - appropriation of profit - dividend payments | 237771 | 0 |
|  |  |  |
| 8.4. Retained earning at the end of the period | 48880 | 0 |
| 8.5. Loss brought forward at the beginning of the period | 35752 | 70626 |
| a) changes in adopted accounting principles | 0 | 0 |
| b) fundamental errors corrected | 0 | 0 |
| 8.6. Loss brought forward at the beginning of the period, restated to comparable data | 35752 | 70626 |
| 8.7. Changes in loss brought forward | -35752 | -40 895 |
| a) increases | -35752 | -40 895 |
| - transfer of profit from previous year |  |  |
| - covering losses from Supplementary capital | -35752 | 0 |
| - transfer of profit of 2003 | 0 | -40 895 |
|  |  |  |
| b) decreases | 0 | 0 |
| - transfer of loss brought forward |  |  |
|  |  |  |
| 8.8. Loss brought forward at the end of the period | 0 | 29731 |
| 8.9. Retained earning (loss brought forward) at the end of the period | 48880 | -29731 |
| 9. Net profit (loss) | 44990 | 20063 |
| a) net profit | 44990 | 20063 |
| b) net loss | 0 | 0 |
| II. Equity at the end of the period (closing balance ) | 1862289 | 1755195 |
| III. Equity after proposed appropriation of profit (coverage of loss) |  |  |


| Statement of Cash Flows | I Quarter | I Quarter |
| :--- | ---: | ---: |
|  | period from | period from |
|  | $\mathbf{1 . 0 1 . 2 0 0 5}$ | $\mathbf{1 . 0 1 . 2 0 0 4}$ |
| A. Cash flows from operating activities - indirect method |  |  |
| I. Net profit (loss) | 44990 | 20063 |


| II. Adjustments for: | -465 564 | -175743 |
| :---: | :---: | :---: |
| 1. Share in (profits) losses of subordinated companies consolidated under the equity method | 187712 | -13 353 |
| 2. Depreciation and amortization | 19943 | 27397 |
| 3. Foreign exchange (gains) losses | 1446 | 8743 |
| 4. Interest and share in profits (dividends) | -186550 | 39224 |
| 5. (Profit) loss on investing activities | 1302 | 213 |
| 6. Change in provisions | 31650 | 6787 |
| 7. Change in debt securities | -396 941 | -450 128 |
| 8. Change in amounts due from other financial institutions | 300640 | 77782 |
| 9. Change in amounts due from non-financial and public sector | -402 137 | 142947 |
| 10. Change in receivables from reverse repo transactions | 634 | -356222 |
| 11. Change in shares, other securities and other financial assets | 87287 | 418564 |
| 12. Change in amounts due to other financial institutions | 277424 | -415 890 |
| 13. Change in amounts due to non-financial and public sector | -1 079561 | 483684 |
| 14. Change in liabilities from securities sold with buy-back option | 681172 | -105 325 |
| 15. Change in liabilities arising from securities | 0 | 1731 |
| 16. Change in other liabilities | 19305 | -46 063 |
| 17. Change in accrued expenses and prepayments | -6797 | -11144 |
| 18. Change in deferred and restricted incomes | -2 110 | 15310 |
| 19. Other | 17 | 0 |
| III. Net cash flows from operating activities ( $1+/-\mathrm{II}$ ) - indirect method | -420 574 | -155680 |
|  |  |  |
| B. Cash flows from investing activities |  |  |
| I. Cash from investing activities | 347987 | 8792 |
| 1. Sale of shares in subsidiaries | 0 | 0 |
| 2. Sale of shares in jointly-controlled subsidiaries | 0 | 0 |
| 3. Sale of shares in associated companies | 175 | 0 |
| 4. Sale of shares in other companies, other securities and other financial assets | 346725 | 12 |
| 5. Sale of intangible assets and tangible fixed assets | 1087 | 5706 |
| 6. Sale of investments in real estate and intangible assets | 0 | 0 |
| 7. Other | 0 | 3074 |
| II. Cash used for investing activities | 13 | 43849 |
| 1. Purchase of shares in subsidiaries | 0 | 0 |
| 2. Purchase of shares in jointly-controlled subsidiaries | 0 | 0 |
| 3. Purchase of shares in associated companies | 0 | 0 |
| 4. Purchase of shares in other companies, other securities and other financial assets | 0 | 41808 |
| 5. Purchase of intangible assets and tangible fixed assets | 13 | 1748 |
| 6. Investments in real estate and intangible assets | 0 | 293 |
| 7. Other | 0 | 0 |
| III. Net cash flows from investing activities (I - II) | 347974 | -35057 |
|  |  |  |
| C. Cash flows from financing activities |  |  |
| I. Cash from financing activities | 351 | 0 |
| 1. Long-term bank loans | 0 | 0 |
| 2. Long-term borrowings from financial institutions other than banks | 0 | 0 |
| 3. Issue of debt securities | 0 | 0 |
| 4. Increase in subordinated debt | 0 | 0 |
| 5. Net proceeds from issues of shares and additional capital paid-in | 0 | 0 |
| 6. Other | 351 | 0 |
| II. Cash used for financing activities | 5401 | 26084 |
| 1. Repayment of long-term bank loans | 0 | 0 |
| 2. Repayment of long-term borrowings from financial institutions other than banks | 0 | 0 |
| 3. Redemption of debt securities | 0 | 0 |


| 4. Other financial liabilities | 0 | 0 |
| :--- | ---: | ---: |
| 5. Financial leasing liabilities | 0 | 0 |
| 6. Decrease in subordinated debt | 0 | 20025 |
| 7. Dividends and other payments to owners | 0 | 0 |
| 8. Appropriations of profit, other than payments to owners | 0 | 0 |
| 10. Purchase of treasury stock | 0 | 0 |
| 11. Other | 5401 | 6059 |
| III. Net cash flows from financing activities (I - II) | -5050 | -26084 |
| D. Net cash flows, total (A.III +/- B.III +/- C.III) -77650 -216821 <br> E. Change in cash and cash equivalents -77650 -216821 <br> - change in cash in respect of foreign exchange gains and losses 0  <br> F. Cash and cash equivalents at the beginning of the period 882017 805402 <br> G. Cash and cash equivalents at the end of the period (F+/- D), of which: 804367 588581 <br> - assets of limited availability   |  |  |$>.$|  |
| :--- |

