## Bank Millennium S.A.

Date of issue: 20 January 2004

## CONSOLIDATED QUARTERLY REPORT OF BANK MILLENNIUM GROUP FOR THE $4^{\text {th }}$ QUARTER OF 2004

| SELECTED FINANCIAL DATA | in thousand PLN |  | in thousand EURO |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4 quarters accrued / 2004 | $\begin{aligned} & \hline \text { 4 quarters } \\ & \text { accrued / } \\ & 2003 \end{aligned}$ | 4 quarters accrued / 2004 | 4 quarters accrued / 2003 |
|  | $\begin{gathered} \text { period from } \\ \text { 1.01.2004 } \\ \text { to } 31.12 .2004 \end{gathered}$ | period from <br> 1.01 .2003 <br> to 31.12 .2003 | $\begin{array}{\|c\|} \hline \text { period from } \\ 1.01 .2004 \\ \text { to 31.12.2004 } \end{array}$ | $\begin{array}{\|c\|} \hline \text { period from } \\ \text { 1.01.2003 } \\ \text { to 31.12.2003 } \\ \hline \end{array}$ |
| I. Interest income | 1797813 | 1454846 | 427183 | 309272 |
| II. Commission income | 279863 | 263501 | 66499 | 56015 |
| III. Result on banking activities | 1463981 | 952551 | 347860 | 202494 |
| IV. Result on operating activities | 352822 | -40 992 | 83835 | -8 714 |
| V. Gross profit (loss) | 351942 | -52 256 | 83626 | -11109 |
| VI. Net profit (loss) | 240504 | 40895 | 53230 | 8693 |
| VII. Net cash flows from operating activities | 1069145 | -973 003 | 254042 | -206 841 |
| VIII. Net cash flows from investing activities | -862 212 | 1424543 | -204 872 | 302830 |
| IX. Net cash flows from financing activities | -145 895 | 75545 | -34 666 | 16059 |
| X. Net cash flows, total | 61038 | 527085 | 14503 | 112048 |
| XI. Total assets | 20440466 | 20832592 | 5011146 | 4416492 |
| XII. Liabilities to the Central Bank | 1 | 0 | 0 | 0 |
| XIII. Liabilities to financial sector | 1580267 | 2762650 | 387415 | 585679 |
| XIV. Liabilities to non-financial and budget sector | 13307746 | 11762040 | 3262502 | 2493543 |
| XV. Own equity | 1994903 | 1734906 | 489067 | 367799 |
| XVI. Share capital | 849182 | 849182 | 208184 | 180026 |
| XVII. Number of stock | $\begin{array}{r} 849181 \\ 744 \end{array}$ | $\begin{array}{r} 849181 \\ 744 \end{array}$ | $\begin{array}{r} \hline 849181 \\ 744 \end{array}$ | $\begin{array}{r} \hline 849181 \\ 744 \end{array}$ |
| XVIII. Book value per one stock (in PLN/ EUR) | 2,35 | 2,04 | 0,58 | 0,43 |
| XIX. Diluted book value per one stock (in PLN / EUR) | - | - | - | - |
| XX. Solvency ratio | 22,41\% | 12,15\% | 22,41\% | 12,15\% |
| XXI. Profit (loss) per one ordinary stock (in PLN / EUR) | 0,28 | 0,05 | 0,06 | 0,01 |
| XXII. Diluted Profit (loss) per one ordinary stock (in PLN / EUR) | - | - | - | - |
| XXIII. Declared or paid out dividend per one stock (in PLN / EUR) | - | - | - | - |


| CONSOLIDATED BALANCE SHEET | $\begin{gathered} \hline \text { as at } \\ 31.12 .2004 \\ \text { quarter end / } \\ 2004 \end{gathered}$ | as at <br> 30.09 .2004 <br> previous quarter <br> end/ $/$ <br> 2004 | as at 31.12 .2003 quarter end / 2003 | as at <br> 30.09 .2003 <br> previous quarter <br> end/ $/$ <br> 2003 |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash, operations with central Bank | 872630 | 516086 | 805242 | 200925 |
| II. Debt securities eligible for rediscounting in the Central Bank | 9993 | 11009 | 11189 | 10021 |
| III. Receivables from financial sector | 3182818 | 2423658 | 1248688 | 1429976 |
| 1. Short-term receivables | 3112338 | 2417746 | 1207316 | 1401125 |
| a) in current account | 19775 | 684494 | 60017 | 14452 |
| b) other short-term receivables | 3092563 | 1733252 | 1147299 | 1386673 |
| 2. Long-term receivables | 70480 | 5912 | 41372 | 28851 |
| IV. Receivables from non-financial sector | 6795824 | 6812490 | 9720687 | 10044884 |
| 1. Short-term receivables | 2407754 | 2745521 | 5213559 | 4899777 |
| a) in current account | 852881 | 1357779 | 1809119 | 2041733 |
| b) other short-term receivables | 1554873 | 1387742 | 3404440 | 2858044 |
| 2. Long-term receivables | 4388070 | 4066969 | 4507128 | 5145107 |
| V. Receivables from the budget sector | 409009 | 442190 | 506053 | 475990 |
| 1. Short-term receivables | 40017 | 33128 | 366253 | 155185 |
| a) in current account | 4987 | 4996 | 6872 | 5869 |
| b) other short-term receivables | 35030 | 28132 | 359381 | 149316 |
| 2. Long-term receivables | 368992 | 409062 | 139800 | 320805 |
| VI . Receivables from purchased underwritten securities | 80651 | 267778 | 100358 | 131066 |
| VII. Debt securities | 6915891 | 6662363 | 4834303 | 4627014 |
| VIII. Receivables from subordinated companies valued by equity method | 0 | 94141 | 155521 | 205018 |
| 1. Subsidiaries | 0 | 94141 | 0 | 0 |
| 2. Affiliated | 0 | 0 | 0 | 0 |
| 3. Associated | 0 | 0 | 155521 | 205018 |
| IX. Stock and shares in subsidiaries valued by equity method | 0 | 2423 | 767 | 490 |
| X. Stock and shares in affiliated companies valued by equity method | 0 | 0 | 0 | 0 |
| XI. Stock and shares in associated companies valued by equity method | 0 | 0 | 0 | 1208 |
| XII. Stock and shares in other companies | 23948 | 1217290 | 1223807 | 1235836 |
| XIII . Other securities and other financial assets | 547602 | 481271 | 676919 | 479153 |
| XIV. Intangible and legal assets, of which: | 39239 | 214377 | 225750 | 227389 |
| - goodwill | 3895 | 4228 | 5163 | 5479 |
| XV. Goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XVI. Tangible fixed assets | 570827 | 602946 | 678854 | 657467 |
| XVII. Other assets | 434907 | 63419 | 91048 | 239769 |
| 1. Acquired assets - for divestiture | 1022 | 3075 | 3393 | 3498 |
| 2. Inventory | 184 | 233 | 1479 | 896 |
| 3. Others | 433701 | 60111 | 86176 | 235375 |
| XVIII. Accruals | 557127 | 535633 | 553406 | 862786 |
| 1. Deferred tax assets | 273447 | 241910 | 286366 | 590819 |
| 2. Other accruals | 283680 | 293723 | 267040 | 271967 |
| Total assets | 20440466 | 20347074 | 20832592 | 20828992 |
| Liabilities |  |  |  |  |
| I. Liabilities to the Central Bank | 1 | 0 | 0 | 0 |
| II. Liabilities to financial sector | 1580267 | 2157489 | 2762570 | 2113495 |
| 1. Short-term liabilities | 223930 | 741725 | 1288615 | 647079 |
| a) in current account | 70100 | 507644 | 231131 | 161373 |
| b) other short term liabilities | 153830 | 234081 | 1057484 | 485706 |
| 2. Long-term liabilities | 1356337 | 1415764 | 1473955 | 1466416 |
| III. Liabilities to non-financial sector | 12433476 | 11251821 | 10835580 | 9833933 |


| 1. Short-term liabilities | 11861253 | 10496405 | 10472210 | 9138461 |
| :---: | :---: | :---: | :---: | :---: |
| a) in current account, of which: | 2843621 | 3305166 | 3138928 | 3070458 |
| - savings | 0 | 0 | 0 | 0 |
| b) other short-term liabilities, of which: | 9017632 | 7191239 | 7333282 | 6068003 |
| - savings | 0 | 0 | 0 | 0 |
| 2. Long-term liabilities, of which: | 572223 | 755416 | 363370 | 695472 |
| - savings | 0 | 0 | 0 | 0 |
| IV. Liabilities to budget sector | 874071 | 859286 | 920191 | 1264737 |
| 1. Short-term liabilities | 874058 | 859165 | 919949 | 1264539 |
| a) in current account | 510812 | 625772 | 581065 | 729003 |
| b) other short term liabilities | 363246 | 233393 | 338884 | 535536 |
| 2. Long-term liabilities | 13 | 121 | 242 | 198 |
| V. Liabilities from purchased underwritten securities | 1405500 | 1707049 | 1535478 | 1457814 |
| VI. Liabilities from issue of debt securities | 355249 | 796086 | 1005361 | 1675915 |
| 1. Short-term | 256604 | 560879 | 759302 | 1512679 |
| 2. Long-term | 98645 | 235207 | 246059 | 163236 |
| VII. Other liabilities from financial instruments | 390636 | 387541 | 444204 | 811661 |
| VIII. Liabilities to subordinated companies valued by equity method | 199 | 272 | 6349 | 6777 |
| 1. Subsidiaries | 199 | 272 | 6269 | 6485 |
| 2. Affiliated | 0 | 0 | 0 | 0 |
| 3. Associated | 0 | 0 | 80 | 292 |
| IX. Special funds and other liabilities | 287124 | 184266 | 198882 | 256678 |
| X. Costs and revenues accounted for in time and deferred | 436186 | 376172 | 627461 | 602954 |
| 1. Deferred expenses | 105185 | 90024 | 119470 | 97011 |
| 2. Negative goodwill | 0 | 0 | 0 | 0 |
| 3. Other deferred revenues | 331001 | 286148 | 507991 | 505943 |
| XI. Negative goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XII. Provisions | 355876 | 404875 | 383448 | 697840 |
| 1. Deferred income tax allowance | 133969 | 150858 | 166504 | 475862 |
| 2. Other provisions | 221907 | 254017 | 216944 | 221978 |
| a) short-term | 906 | 527 | 3285 | 20331 |
| b) long-term | 221001 | 253490 | 213659 | 201647 |
| XIII. Subordinated liabilities | 326978 | 354694 | 378162 | 375723 |
| XIV. Minority equity | 0 | 0 | 0 | 0 |
| XV. Share capital | 849182 | 849182 | 849182 | 849182 |
| XVI. Payments due to share capital (negative value) | 0 | 0 | 0 | 0 |
| XVII. Own stock (negative values) | 0 | 0 | 0 | 0 |
| XVIII. Capital reserve | 760716 | 760716 | 781348 | 781348 |
| XIX. Capital reserve from revaluation | 52375 | 36257 | 32882 | 33430 |
| XX. Other reserve capital | 206104 | 206104 | 145677 | 145677 |
| XXI. Exchange rate differences from conversion of subordinated units | 0 | 0 | 0 | 0 |
| 1. Positive exchange differences | 0 | 0 | 0 | 0 |
| 2. Negative exchange differences | 0 | 0 | 0 | 0 |
| XXII. Profit (loss) of previous years | -113978 | -113 978 | -115078 | -115 078 |
| XXIII. Net profit (loss) | 240504 | 129242 | 40895 | 36906 |
| Total liabilities | 20440466 | 20347074 | 20832592 | 20828992 |
|  |  |  |  |  |
| Solvency ratio | 22,41\% | 18,46\% | 12,15\% | 12,24\% |
| Book value | 1994903 | 1867523 | 1734906 | 1731465 |
| Number of shares | 849181744 | 849181744 | 849181744 | 849181744 |
| Book value per share (in PLN) | 2,35 | 2,20 | 2,04 | 2,04 |
| Diluted number of shares | - | - | - | - |
| Diluted book value per share (in PLN) | - | - | - | - |


| CONSOLIDATED OFF BALANCE-SHEETITEMS ITEMS | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 31.12.2004 } \\ \text { quarter end / } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { 30.09.2004 } \\ \text { previous } \\ \text { quarter end } / \\ \text { 2004 } \end{gathered}$ | $\begin{gathered} 31.12 .2003 \\ \text { quarter end / } \\ 2003 \end{gathered}$ | 30.09 .2003 <br> previous quarter <br> end <br> 2003 |
| 1. Off balance-sheet contingent liabilities offered and received | 4249345 | 4277190 | 3342886 | 3439385 |
| 1. Liabilities granted: | 3196044 | 3407484 | 2291750 | 2423586 |
| a) financial | 2827709 | 2987411 | 1879753 | 1971446 |
| b) guaranties | 368335 | 420073 | 411996 | 452140 |
| 2. Liabilities received: | 1053301 | 869706 | 1051136 | 1015799 |
| a) financial | 0 | 0 | 0 | 0 |
| b) guaranties | 1053301 | 869706 | 1051136 | 1015799 |
| II. Liabilities arising from purchase/sale transactions | 12855155 | 15571173 | 17588727 | 14444199 |
| III. Other (on account of ) | 22776037 | 27581175 | 18754295 | 16341183 |
| - interest rate swaps | 21361292 | 25526930 | 17927082 | 15674701 |
| - options | 514510 | 104010 | 186677 | 265946 |
| - FRAs | 900000 | 1950000 | 640000 | 400000 |
| - other | 235 | 235 | 536 | 536 |
| Total off balance-sheet items | 39880537 | 47429538 | 39685907 | 34224767 |


| CONSOLIDATED INCOME STATEMENT | quarter 4 <br> (current year) <br>  <br> period from <br> 1.10.2004 <br> to 31.12 .2004 | 4 quarters <br> accrued <br> (current year) <br> period from <br> 1.01 .2004 <br> to 31.12 .2004 <br> 1 | quarter 4 <br> (previous year) <br>  <br> period from <br> 1.10 .2003 <br> to 31.12 .2003 | q quarters <br> accrued <br> (previous year) <br> period from <br> 1.01 .203 <br> to 31.12 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 522005 | 1797813 | 373858 | 1454846 |
| II. Interest cost | 372904 | 1209499 | 224748 | 896862 |
| III. Net interest income (I-II) | 149101 | 588314 | 149110 | 557984 |
| IV. Commission income | 75138 | 279863 | 71637 | 263501 |
| V. Commission cost | 11091 | 36712 | 10292 | 45190 |
| VI. Net commission income (IV-V) | 64047 | 243151 | 61345 | 218311 |
| VII. Net income from the sale of products, commodities and materials | 0 | 0 | 0 | 0 |
| VIII. Cost of the sale of products, commodities and materials | 0 | 0 | 0 | 0 |
| IX. Sales cost | 0 | 0 | 0 | 0 |
| X. Result on sale (VII-VIII-IX) | 0 | 0 | 0 | 0 |
| XI. Income from shares and stock, other securities and other financial instruments, with variable income amount | 382412 | 384008 | 752 | 44552 |
| 1. From subsidiaries | 0 | 952 | 0 | 0 |
| 2. From affiliated companies | 0 | 0 | 0 | 0 |
| 3. From associated companies | 0 | 0 | 0 | 0 |
| 4. From other companies | 382412 | 383056 | 752 | 44552 |
| XII. Result on financial operations | 19195 | 161232 | 8340 | 51239 |
| XIII. Result on FX position | 23339 | 87276 | 23371 | 80465 |
| XIV. Result on banking operations | 638094 | 1463981 | 242918 | 952551 |
| XV. Other operating revenues | 83999 | 257850 | 58932 | 154369 |
| XVI. Other operating costs | 61276 | 219652 | 34121 | 111606 |
| XVII. Overhead costs | 194456 | 721642 | 180260 | 781001 |
| XVIII. Depreciation of fixed assets and intangible and legal assets | 259790 | 340329 | 32336 | 115907 |
| XIX. Provisions and revaluation reserve | 199764 | 940101 | 522385 | 1528820 |
| 1. Provisions for special purpose allowances and overall banking risk | 199764 | 938515 | 522259 | 1527194 |
| 2. Revaluation of financial assets | 0 | 1586 | 126 | 1626 |
| XX. Release of provisions and revaluation | 177058 | 852715 | 451746 | 1389422 |
| 1. Release of reserves for special purpose allowances and overall banking risk | 177058 | 851215 | 451746 | 1389422 |
| 2. Revaluation of financial assets | 0 | 1500 | 0 | 0 |
| XXI. Net provisions and revaluation reserve (XIX XX) | 22706 | 87386 | 70639 | 139398 |
| XXII. Result on operations | 183865 | 352822 | -15 506 | -40 992 |
| XXIII. Result on extraordinary operations | -6 | -6 | 0 | 0 |
| 1. Extraordinary profits | 4 | 4 | 0 | 0 |
| 2. Extraordinary losses | 10 | 10 | 0 | 0 |
| XXIV. Amortization of goodwill of subordinated companies | 360 | 874 | 0 | 11264 |
| XXV. Amortization of negative goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XXVI. Gross profit (loss) | 183499 | 351942 | -15 506 | -52 256 |
| XXVII. Income tax | 72576 | 112725 | -20 426 | -57 706 |
| 1. Current portion | 120696 | 131417 | 311 | 2342 |
| 2. Deferred portion | -48 120 | -18692 | -20 737 | -60 048 |
| XXVIII. Other obligatory charges on profit (additions to loss) | 0 | 0 | 0 | 0 |
| XXIX. Share in profit (loss) of subordinated companies consolidated by equity method | 339 | 1287 | -931 | 35445 |
| XXX. Minority (profits) losses | 0 | 0 | 0 | 0 |


| XXXI. Net profit (loss) | $\mathbf{1 1 1 2 6 2}$ | $\mathbf{2 4 0 5 0 4}$ | $\mathbf{3 9 8 9}$ | $\mathbf{4 0 8 9 5}$ |
| :--- | :---: | :---: | :---: | ---: |
|  |  |  |  |  |
| Net profit (loss) (annualized) | - | 240504 | - | 40895 |
| Weighted average number of ordinary shares | - | 849181744 | - | 849181744 |
| Profit (loss) per one ordinary share (in PLN) | - | 0,28 | - | 0,05 |
| Weighted average number of diluted ordinary <br> shares | - | - | - | - |
| Diluted profit (loss) per one ordinary share (in PLN) | - | - | - | - |


| STATEMENT OF CHANGES IN CONSOLIDATED EQUITY | quarter 4 (current year) period from 1.10 .2004 to 31.12 .2004 | 4 quarters <br> accrued <br> (current year) <br> period from <br> 1.01 .2004 <br> to 31.12 .2004 | quarter 4 <br> (previous <br> year) <br> period from <br> 1.10 .2003 <br> to 31.12 .2003 | 4 quarters <br> accrued <br> (previous year) <br> period from <br> 1.01 .2003 <br> to 31.12 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Own equity at beginning of period (OB) | 1867523 | 1734906 | 1731465 | 1737572 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| l.a. Own equity at beginning of period (OB), after reconciliation of comparative data | 1867523 | 1734906 | 1731465 | 1737572 |
| 1. Share capital at beginning of period | 849182 | 849182 | 849182 | 849182 |
| 1.1. Changes in share capital | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - stock issue | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - stock depreciation | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 1.2. Stock capital at end of period | 849182 | 849182 | 849182 | 849182 |
| 2. Due payments to share capital at beginning of period | 0 | 0 | 0 | 0 |
| 2.1. Change in due payments to share capital | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 2.2. Due payments to share capital at end of period | 0 | 0 | 0 | 0 |
| 3. Own stock at beginning of period | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - the sale of Treasury Shares | 0 | 0 | 0 | 0 |
| 3.1. Own stock at end of period | 0 | 0 | 0 | 0 |
| 4. Capital reserve at beginning of period | 760716 | 781348 | 781348 | 755449 |
| 4.1. Changes in capital reserve | 0 | -20 632 | 0 | 25899 |
| a) increases (due to) | 0 | 14878 | 0 | 49932 |
| - issue of stock in excess of par value | 0 | 0 | 0 | 0 |
| - profit distribution | 0 | 14878 | 0 | 49817 |
| - other | 0 | 0 | 0 | 115 |
| b) decreases (due to) | 0 | 35510 | 0 | 24033 |
| - loss coverage | 0 | 35510 | 0 | 24033 |
| - other | 0 | 0 | 0 | 0 |
| 4.2. Capital reserve at end of period | 760716 | 760716 | 781348 | 781348 |
| 5. Revaluation reserve at beginning of period | 36257 | 32882 | 33430 | 76560 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| 5.a. Revaluation reserve at beginning of period after reconciliation of comparative data | 36257 | 32882 | 33430 | 76560 |
| 5.1. Changes in revaluation reserve | 16118 | 19493 | -548 | -43678 |


| a) increases (due to) | 16118 | 22858 | 0 |  |
| :---: | :---: | :---: | :---: | :---: |
| - purchase and valuation of financial assets available for sale | 16118 | 22858 | 0 |  |
| b) decreases (due to) | 0 | 3365 | 548 | 43678 |
| - sale and valuation of financial assets available for sale | 0 | 3365 | 548 | 43563 |
| - other | 0 | 0 | 0 | 115 |
| 5.2. Revaluation reserve at end of period | 52375 | 52375 | 32882 | 32882 |
| 6. General bank risk fund at beginning of period | 85633 | 44738 | 44738 | 44738 |
| 6.1. Changes in general bank risk fund | 0 | 40895 | 0 | 0 |
| a) increases (due to) | 0 | 40895 | 0 | 0 |
| - distribution of profits | 0 | 40895 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 6.2. General bank risk fund at end of period | 85633 | 85633 | 44738 | 44738 |
| 7. Other capital reserves at beginning of period | 120471 | 100939 | 100939 | 98953 |
| 7.1. Changes in other capital reserves | 0 | 19532 | 0 | 1986 |
| a) increases (due to) | 0 | 19532 | 0 | 1986 |
| - distribution of profits | 0 | 19532 | 0 | 1986 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 7.2. Other capital reserves at end of period | 120471 | 120471 | 100939 | 100939 |
| 8. Changes in foreign currency translations of subordinated shares | 0 | 0 | 0 | 0 |
| 9. Profit (loss) of previous years at beginning of period | -113 978 | -115078 | -115078 | -266 410 |
| 9.1. Profit of previous years at beginning of period | 0 | 0 | 0 | 0 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| 9.2. Profit of previous years at beginning of period, after reconciliation of comparative data | 0 | 0 | 0 | 0 |
| 9.3. Change in profit of previous years | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - distribution of profit of previous years | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 9.4. Profit of previous years at end of period | 0 | 0 | 0 | 0 |
| 9.5. Loss of previous years at beginning of period | -113 978 | -115078 | -115078 | -266 410 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| 9.6. Loss of previous years at beginning of period, after reconciliation of comparative data | -113 978 | -115078 | -115078 | -266 410 |
| 9.7. Change in loss of previous years | 0 | 1100 | 0 | 151332 |
| a) increases (due to) | 0 | 195102 | 0 | 447238 |
| - increase on account of profit in previous year | 0 | 125305 | 0 | 123272 |
| - loss coverage by capital reserve | 0 | 35510 | 0 | 24033 |
| - amortization of capital reserve | 0 | 0 | 0 | 7790 |
| - result of de-consolidation of PTE BIG BG | 0 | 0 | 0 | 169407 |
| - profit/loss of minority shareholders | 0 | 34287 | 0 | 122736 |
| - unrealized profits from intra-group transactions | 0 | 0 | 0 | 0 |
| - other | 0 | 0 |  | 0 |
| b) decreases (due to) | 0 | 194002 | 0 | 295906 |
| - carry forward of the loss of previous year | 0 | 30497 | 0 | 41925 |
| - elimination of movements in reserve for intragroup receivables | 0 | 4361 | 0 | 103739 |


| - unrealized profits from intra-group transactions | 0 | 71613 | 0 | 21960 |
| :--- | ---: | ---: | ---: | ---: |
| - depreciation of goodwill on consolidation | 0 | 11264 | 0 | 45056 |
| - distribution of profits | 0 | 75305 | 0 | 51804 |
| - other | 0 | 962 | 0 | 31422 |
| 9.8. Loss of previous years at end of period | -113978 | -113978 | -115078 | -115078 |
| 9.9. Profit (loss) of previous years at end of period | -113978 | -113978 | -115078 | -115078 |
| 10. Net result | 111262 | 240504 | 3989 | 40895 |
| a) net profit | 111262 | 240504 | 3989 | 40895 |
| b) net loss | 0 | 0 | 0 | 0 |
| II. Own equity at end of period (CB ) | 1994903 | 1994903 | 1734906 | 1734906 |
| III. Own equity after the proposed distribution of <br> profit (coverage of loss) |  |  |  |  |


| CONSOLIDATED CASH FLOWS | quarter 4 (current year) period from 1.10 .2004 to 31.12 .2004 | 4 quarters <br> accrued <br> (current year) <br> period from <br> 1.01 .2004 <br> to 31.12 .2004 | quarter 4 <br> (previous <br> year) <br> period from <br> 1.10 .2003 <br> to 31.12 .2003 | accrued <br> act <br> (previous year) <br> period from <br> 1.01 .2003 <br> to 31.12 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| A. Cash flows from operating activities - direct method |  |  |  |  |
| I. Proceeds | 0 | 0 | 0 | 0 |
| 1. Interest |  |  |  |  |
| 2. Commissions |  |  |  |  |
| 3. Sale |  |  |  |  |
| 4. Other operating proceeds |  |  |  |  |
| II. Expenses | 0 | 0 | 0 | 0 |
| 1. Interest |  |  |  |  |
| 2. Commissions |  |  |  |  |
| 3. Deliveries and services |  |  |  |  |
| 4. Remunerations |  |  |  |  |
| 5. Social insurance and other benefits |  |  |  |  |
| 6. Other overheads |  |  |  |  |
| 7. Taxes and public charges |  |  |  |  |
| 8. Other operating expenses |  |  |  |  |
| III. Net cash flows from operating activities (I - II) direct method | 0 | 0 | 0 | 0 |
|  |  |  |  |  |
| A. Cash flows from operating activities - indirect method |  |  |  |  |
| I. Net profit (loss) | 111262 | 240504 | 3989 | 40895 |
| II. Joint adjustments: | -212001 | 828641 | 656328 | -1 013898 |
| 1. Minority profits (losses) | 0 | 0 | 0 | 0 |
| 2. Share in net (profits) losses of subordinated companies valued by equity method | -339 | -1287 | 931 | -35445 |
| 3. Amortization, of which: | 260146 | 341203 | 32337 | 127171 |
| - amortization of goodwill of subordinated companies and negative goodwill of subordinated companies | 360 | 874 | 0 | 11264 |
| 4. (Profits) losses due to FX differences | -93 695 | -196505 | 21031 | 177122 |
| 5. Interest and share in dividend profits | 13444 | 108307 | 30684 | 126194 |
| 6. (Profit) loss on investing activities | -377 777 | -378762 | 7269 | -34 312 |
| 7. Status change of provisions | -63144 | -46 566 | -336553 | -355 100 |
| 8. Status change of surplus | 49 | 1295 | -583 | 643 |
| 9. Status change of debt securities | 425326 | 329066 | -554 958 | -1 659294 |
| 10. Status change of receivables from financial sector | -758 528 | -1 876053 | 232063 | -275 656 |
| 11. Status change of receivables from nonfinancial sector | 80829 | 3052488 | 273408 | 313165 |


| 12. Status change of receivables from purchased underwritten securities | 187127 | 19707 | 30707 | 44677 |
| :---: | :---: | :---: | :---: | :---: |
| 13. Status change of shares or stock, other securities and other financial assets | -65 880 | -159 463 | 37538 | 15943 |
| 14. Status change of liabilities to financial sector | -546 301 | -1 120178 | 656387 | 107419 |
| 15. Status change of liabilities to non-financial and budget sector | 1196458 | 1545706 | 656885 | 47362 |
| 16. Status change of liabilities from sold underwritten securities | -301549 | -129 978 | 77664 | -408 903 |
| 17. Status change of liabilities from securities | -386 392 | -600 153 | -656 497 | 445350 |
| 18. Status change of liabilities in other liabilities | 153872 | 108977 | 186965 | 238282 |
| 19. Status change of liabilities in accruals | 1079 | -10 594 | 498297 | 1123 |
| 20. Status change of liabilities in deferred revenues | 62424 | -159 419 | -537684 | 110147 |
| 21. Other corrections | 850 | 850 | 437 | 214 |
| III. Net cash flows from operating activities (I +/- II) - indirect method | -100 739 | 1069145 | 660317 | -973 003 |
|  |  |  |  |  |
| B. Cash flows from investing activities |  |  |  |  |
| I. Proceeds | 1215360 | 1264212 | 68002 | 1516096 |
| 1. Sale of shares or stock in subsidiaries | 0 | 0 | 0 | 0 |
| 2. Sale of shares or stock in affiliated companies | 0 | 0 | 0 | 0 |
| 3. Sale of shares or stock in associated companies | 0 | 0 | 0 | 0 |
| 4. Sale of shares or stock in other companies, of other securities and other financial assets | 1200000 | 1200000 | 63034 | 1492450 |
| 5. Sale of intangible and legal assets and tangible fixed assets | 15360 | 32428 | 4358 | 11416 |
| 6. Sale of investments in real estate and intangible and legal assets | 0 | 0 | 0 | 0 |
| 7. Other investment proceeds | 0 | 31784 | 610 | 12230 |
| II. Expenses | 679135 | 2126424 | 50089 | 91553 |
| 1. Purchase of shares or stock in subsidiaries | 0 | 56 | 0 | 0 |
| 2. Purchase of shares or stock in affiliated companies | 0 | 0 | 0 | 0 |
| 3. Purchase of shares or stock in associated companies | 0 | 0 | 0 | 0 |
| 4. Purchase of shares or stock in other companies, of other securities and other financial assets | 658854 | 2097146 | 0 | 0 |
| 5. Purchase of intangible and legal assets and tangible fixed assets | 20281 | 29222 | 50089 | 91553 |
| 6. Investments in real estate and intangible and legal assets | 0 | 0 | 0 | 0 |
| 7. Other investment expenses | 0 | 0 | 0 | 0 |
| III Net cash flows from investing activities (I - II) | 536225 | -862 212 | 17913 | 1424543 |
|  |  |  |  |  |
| C. Cash flows from financing activities |  |  |  |  |
| I. Proceeds | 45687 | 45687 | 65299 | 903480 |
| 1. Long-term borrowing in other banks | 0 | 0 | 0 | 838181 |
| 2. Long-term borrowing from institutions of the financial sector other than banks | 0 | 0 | 0 | 0 |
| 3. Issue of debt securities | 45687 | 45687 | 65299 | 65299 |
| 4. Increased status of subordinated liabilities | 0 | 0 | 0 | 0 |
| 5. Net proceeds from issue of shares and additional payments to capital | 0 | 0 | 0 | 0 |
| 6. Other financial proceeds | 0 | 0 | 0 | 0 |
| II. Expenses | 126864 | 191582 | 136769 | 827935 |
| 1. Repayment of long-term debts to other banks | 0 | 0 | 0 | 584128 |


| 2. Repayment of long-term debts to other institutions of the financial sector other than banks | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: |
| 3. Redemption of debt securities | 75299 | 75299 | 84306 | 84306 |
| 4. On account of financial liabilities | 0 | 0 | 0 | 0 |
| 5. Payment of liabilities stemming from financial leasing contracts | 0 | 0 | 0 | 0 |
| 6. Decrease in subordinated liabilities | 0 | 0 | 0 | 0 |
| 7. Dividends and other payouts to owners | 0 | 0 | 0 | 0 |
| 8. Dividends and other profit sharing paid to minority holders | 0 | 0 | 0 | 0 |
| 9. Other than payment to owners expenses due to division of profits | 0 | 0 | 0 | 0 |
| 10. Purchase of own stock | 0 | 0 | 0 | 0 |
| 11. Other financial expenses | 51565 | 116283 | 52463 | 159501 |
| III. Net cash flows from financing activities ( I- II) | -81177 | -145 895 | -71470 | 75545 |
|  |  |  |  |  |
| D. Net cash flows, total (A.III +/- B.III +/- C.III) | 354309 | 61038 | 606760 | 527085 |
| E. Balance-sheet change in cash flow, of which: | 354309 | 61038 | 606760 | 527085 |
| - change in cash flow due to exchange rate differences |  |  | 0 | 0 |
| F. Cash flow at beginning of period | 528619 | 821890 | 215130 | 294805 |
| G. Cash flow at end of period ( $\mathrm{F}+/-\mathrm{D}$ ), of which: | 882928 | 882928 | 821890 | 821890 |
| - with limited disposal |  |  |  |  |

QUARTERLY REPORT OF BANK MILLENNIUM

## FOR THE $4^{\text {th }}$ QUARTER OF 2004

|  | in thousand PLN |  | in thousand EURO |  |
| :---: | :---: | :---: | :---: | :---: |
| Selected Financial Data | 4 quarters accrued / 2004 period from 1.01 .2004 to 31.12 .2004 | 4 quarters accrued $/$ 2003 period from 1.01 .2003 to 31.12 .2003 | $\begin{gathered} \hline 4 \text { quarters } \\ \text { accrued } / \\ 2004 \\ \text { period from } \\ 1.01 .2004 \\ \text { to } 31.12 .2004 \\ \hline \end{gathered}$ | 4 quarters <br> accrued / <br> 2003 <br> period from <br> 1.01 .2003 <br> to 31.12 .2003 |
| I. Interest income | 1646220 | 1337123 | 364353 | 300653 |
| II. Commission income | 234505 | 223610 | 51902 | 50279 |
| III. Result on banking activities | 854997 | 855660 | 189234 | 192396 |
| IV. Result on operating activities | -75441 | 36454 | -16697 | 8197 |
| V. Gross profit (loss) | - 75441 | 36454 | -16697 | 8197 |
| VI. Net profit (loss) | 240504 | 40895 | 53230 | 9195 |
| VII. Net cash flows from operating activities | 322216 | 456490 | 71315 | 102642 |
| VIII. Net cash flows from investing activities | -94637 | -200 522 | -20946 | -45087 |
| IX. Net cash flows from financing activities | - 150964 | 255190 | -33412 | 57380 |
| X. Net cash flows, total | 76615 | 511158 | 16957 | 114934 |
| XI. Total assets | 21537126 | 20944203 | 5280001 | 4440153 |
| XII. Amounts due to the Central Bank | 1 |  | 0 |  |
| XIII. Amounts due to other financial institutions | 1979583 | 3183243 | 485311 | 674845 |
| XIV. Amounts due to clients and public sector | 14210983 | 11470603 | 3483938 | 2431758 |
| XV. Equity | 1994903 | 1734906 | 489067 | 367799 |
| XVI. Share capital | 849182 | 849182 | 208184 | 180026 |
| XVII. Number of shares | 849181744 | 849181744 | 849181744 | 849181744 |
| XVIII. Book value per share (in PLN / EUR) | 2,35 | 2,04 | 0,52 | 0,46 |
| XIX. Diluted book value per share (in PLN / EUR) |  |  |  |  |
| XX. Capital adequacy ratio | 17,35\% | 11,05\% | 17,35\% | 11,05\% |
| XXI. Profit (loss) per ordinary share (in PLN / EUR) | 0,28 | 0,05 | 0,06 | 0,01 |
| XXII. Diluted profit (loss) per ordinary share (in PLN / EUR) |  |  |  |  |
| XXIII. Dividends declared or paid out per ordinary share (in PLN / EUR) | - | - | - | - |


| Bank Millennium S.A. Balance <br> Sheet as at: | as at | as at | as at | as at |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{3 1 . 1 2 . 2 0 0 4}$ <br> quarter end / <br> $\mathbf{2 0 0 4}$ | $\mathbf{3 0 . 0 9 . 2 0 0 4}$ <br> previous quarter <br> end/ <br> 2004 | $\mathbf{3 1 . 1 2 . 2 0 0 3}$ <br> quarter end / <br> 2003 | $\mathbf{3 0 . 0 9 . 2 0 0 3}$ <br> previous <br> quarter end/ <br> 2003 |  |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 871835 | 514787 | 788754 | 199560 |
| II. Debt securities eligible for rediscount at the <br> Central Bank | 9993 | 11009 | 11189 | 10021 |
| III. Amounts due from other financial institutions | 3546406 | 2812869 | 1803977 | 1974305 |
| 1. Current | 80927 | 1200059 | 427748 | 14451 |
| 2. Term | 3465479 | 1612810 | 1376229 | 1959854 |
| IV. Amounts due from clients | 6336432 | 6425361 | 9329249 | 9741029 |
| 1. Current | 852881 | 1357779 | 1809119 | 2041733 |
| 2. Term | 5483551 | 5067582 | 7520130 | 7699296 |
| V. Amounts due from public sector | 409009 | 442190 | 504480 | 473905 |


| 1. Current | 4987 | 4996 | 6872 | 5869 |
| :--- | ---: | ---: | ---: | ---: |
| 2. Term | 404022 | 437194 | 497608 | 468036 |
| VI. Amounts due from reverse repo <br> transactions | 80651 | 267778 | 100358 | 131065 |
| VII. Debt securities | 6915891 | 6662363 | 4836667 | 4605919 |
| VIII. Shares in subsidiaries | 1659836 | 1438511 | 1382022 | 1333176 |
| IX. Shares in affiliated subsidiaries |  |  |  |  |
| X. Shares in associated companies | 6227 | 6067 | 6803 | 4854 |
| XI. Shares in other companies | 12676 | 12811 | 12714 | 21511 |
| XII. Other securities and financial assets | 546850 | 480773 | 677449 | 514275 |
| XIII. Intangible assets: | 40626 | 215983 | 227082 | 228583 |
| goodwill | 5803 | 6268 | 7779 | 8249 |
| XIV. Tangible fixed assets | 534386 | 602460 | 666042 | 657444 |
| XV. Other assets | 53920 | 91016 | 91674 | 241582 |
| 1. Acquired assets for resale | 756 | 2917 | 3228 | 3339 |
| 2. Other | 53164 | 88099 | 88446 | 238243 |
| XVI. Prepayments and accrued income | 512388 | 502014 | 505743 | 807816 |
| 1. Deferred income tax | 228631 | 210794 | 238741 | 535651 |
| 2. Other | 283757 | 291220 | 267002 | 272165 |
| Total Assets | 21537126 | 20485992 | 20944203 | 20945045 |


| Liabilities and Equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| I. Amounts due to the Central Bank | 1 |  |  |  |
| II. Amounts due to other financial institutions | 1979583 | 2546008 | 3183243 | 2428613 |
| 1. Current | 312765 | 793277 | 585243 | 405811 |
| 2. Term | 1666818 | 1752731 | 2598000 | 2022802 |
| III. Amounts due to clients | 13336914 | 11005404 | 10550414 | 9617591 |
| 1. Saving accounts: |  |  |  |  |
| a) current |  |  |  |  |
| b) term |  |  |  |  |
| 2. Other: | 13336914 | 11005404 | 10550414 | 9617591 |
| a) current | 2531722 | 3031906 | 2852561 | 2854573 |
| b) term | 10805192 | 7973498 | 7697853 | 6763018 |
| IV. Amounts due to public sector | 874069 | 859284 | 920189 | 1264734 |
| 1. Current | 510810 | 625770 | 581063 | 729002 |
| 2. Term | 363259 | 233514 | 339126 | 535732 |
| V. Liabilities arising from securities sold with repurchase clause (repo transactions) | 1446214 | 1740819 | 1535478 | 1457814 |
| VI. Liabilities in respect of debt securities issues | 275544 | 726292 | 982660 | 1675915 |
| 1. Current | 176899 | 491085 | 736602 | 1512679 |
| 2. Long-term | 98645 | 235207 | 246058 | 163236 |
| VII. Other liabilities in respect of financial instruments | 390636 | 391138 | 444436 | 873895 |
| VIII. Special funds and other liabilities | 154237 | 141550 | 144075 | 205588 |
| IX. Accruals and deferred income | 415893 | 412744 | 660295 | 666238 |
| 1. Accruals | 91070 | 78530 | 107323 | 90398 |
| 2. Negative goodwill |  |  |  |  |
| 3. Other deferred income | 324823 | 334214 | 552972 | 575840 |
| X. Provisions | 342154 | 440536 | 410345 | 647470 |
| 1. Deferred corporate income tax | 117430 | 130197 | 140603 | 440397 |
| 2. Other | 224724 | 310339 | 269742 | 207073 |
| a) current |  |  | 2552 | 20331 |
| b) long-term | 224724 | 310339 | 267190 | 186742 |
| XI. Subordinated liabilities | 326978 | 354694 | 378162 | 375723 |
| XII. Share capital | 849182 | 849182 | 849182 | 849182 |
| XIII. Unpaid capital (negative value) |  |  |  |  |


| XIV. Treasury stock (negative value) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| XV. Supplementary capital | 508095 | 508095 | 542970 | 542970 |
| XVI. Revaluation reserve | 52341 | 36223 | 32848 | 33395 |
| XVII. Other reserve capital | 380532 | 380532 | 339637 | 339637 |
| XVIII. Retained earnings (loss brought forward) | -35751 | -35751 | -70626 | -70626 |
| XIX. Net profit (loss) | 240504 | 129242 | 40895 | 36906 |
| Total Liabilities and Equity | $\mathbf{2 1 5 3 7 1 2 6}$ | $\mathbf{2 0 4 8 5 9 9 2}$ | $\mathbf{2 0 9 4 4 2 0 3}$ | $\mathbf{2 0 9 4 5 0 4 5}$ |


| Capital adequacy ratio | $17,35 \%$ | $16,12 \%$ | $11,05 \%$ | $11,01 \%$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Book value | 1994903 | 1867523 | 1734906 | 1731464 |
| Number of share | 849181 | 849181 | 849181 | 849181 |
|  | 744 | 744 | 744 | 744 |
| Book value per share (in PLN) | 2,35 | 2,20 | 2,04 | 2,04 |
|  |  |  |  |  |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  |  |  |


| Off-balance sheet items |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 31.12 .2004 \\ \text { quarter end / } \\ 2004 \end{gathered}$ | 30.09.2004 previous quarter end/ 2004 | $\begin{gathered} 31.12 .2003 \\ \text { quarter end / } \\ 2003 \end{gathered}$ | 30.09.2003 previous quarter end/ 2003 |
| I. Contingent liabilities: | 4476562 | 4485025 | 3625665 | 3732934 |
| 1. granted: | 3422724 | 3614782 | 2573894 | 2716438 |
| a) financial | 2974234 | 3124529 | 2138906 | 2264096 |
| b) guarantees | 448490 | 490253 | 434988 | 452342 |
| 2. received: | 1053838 | 870243 | 1051771 | 1016496 |
| a) financial | - | - | - | - |
| b) guarantees | 1053838 | 870243 | 1051771 | 1016496 |
| II. Liabilities in respect of sale/purchase transactions | 13024534 | 15616193 | 17646900 | 15383883 |
| III. Other, including: | 22775802 | 27694105 | 18871096 | 16340647 |
| - interest rate swaps | 21361292 | 25640095 | 18044419 | 15674701 |
| - options | 514510 | 104010 | 186677 | 265946 |
| - FRAs | 900000 | 1950000 | 640000 | 400000 |
| - other | - | - | - |  |
| Total off-balance sheet items | 40276898 | 47795323 | 40143661 | 35457464 |


| Income Statement | quarter 4 (current year) <br> period from 1.10.2004 to 31.12.2004 | 4 quarters accrued (current year) <br> period from 1.01.2004 to 31.12.2004 | quarter 4 (previous year) <br> period from 1.10.2003 to 31.12.2003 | 4 quarters accrued (previous year) period from 1.01 .2003 to 31.12 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 484721 | 1646220 | 346479 | 1337123 |
| II. Interest cost | 377919 | 1220439 | 234563 | 929687 |
| III. Net interest income(I-II) | 106802 | 425781 | 111916 | 407436 |
| IV. Commission income | 63065 | 234505 | 59225 | 223610 |
| V. Commission cost | 9457 | 31620 | 9737 | 42108 |
| VI. Net commission income (IV-V) | 53608 | 202885 | 49488 | 181502 |
| VII. Income from shares, other securities and other financial variable-income instruments | 114 | 14584 | 3370 | 146605 |
| 1. from subsidiaries |  | 13655 | 2651 | 101608 |
| 2. from affiliated subsidiaries |  |  |  |  |
| 3. from associated companies |  | 207 |  | 478 |
| 4. from other entities | 114 | 722 | 719 | 44519 |
| VIII. Result on financial operations | 18958 | 140628 | 8236 | 50930 |


| IX. Foreign exchange result | 14276 | 71119 | 19814 | 69187 |
| :---: | :---: | :---: | :---: | :---: |
| X. Result on banking operations | 193758 | 854997 | 192824 | 855660 |
| XI. Other operating income | 74991 | 107757 | 35306 | 70630 |
| XII. Other operating cost | 10526 | 31819 | 8078 | 22964 |
| XIII. Overhead costs | 158704 | 598113 | 145294 | 666385 |
| XIV. Depreciation and amortization | 259074 | 339375 | 31250 | 104065 |
| XV. Provisions and revaluation reserve | 170961 | 878968 | 458878 | 1429009 |
| 1. Specific provisions and General Banking Risk Reserve created | 170961 | 878968 | 448178 | 1416809 |
| 2. Revaluation of financial assets |  |  | 10700 | 12200 |
| XVI. Provisions and revaluation reserve (released) | 156210 | 810080 | 405149 | 1332587 |
| 1. Specific provisions and General Banking Risk Reserve released | 154710 | 808580 | 405149 | 1331825 |
| 2. Revaluation of financial assets | 1500 | 1500 |  | 762 |
| XVII. Net provisions and revaluation reserve (XV- XVI) | 14751 | 68888 | 53729 | 96422 |
| XVIII. Operating profit | -174306 | -75441 | -10221 | 36454 |
| XIX. Net extraordinary gains (losses) | - | - | - | - |
| 1. Extraordinary gains | - | - | - | - |
| 2. Extraordinary losses | - |  |  |  |
| XX. Gross profit (loss) | -174 306 | -75441 | -10 221 | 36454 |
| XXI. Income tax | 17080 | -5906 | -17803 | -70 314 |
| 1. current | -13 395 | -13 395 |  |  |
| 2. deferred | 30475 | 7489 | -17803 | -70314 |
| XXII. Other obligatory charges against profit (increases in loss) |  |  |  |  |
| XXIII. Share in net profit (loss) of subordinated companies consolidated under the equity method | 268488 | 321851 | -3593 | -65873 |
| XXVI. Net profit (loss) | 111262 | 240504 | 3989 | 40895 |
|  |  |  |  |  |
| Net profit (loss) (annualized) |  | 240504 |  | 40895 |
| Weighted average number of ordinary shares | 849181744 | 849181744 | 849181744 | $\begin{array}{r} \hline 849181 \\ 744 \end{array}$ |
| Profit (loss) per ordinary share (in PLN) |  | 0,28 |  | 0,05 |
| Weighted average diluted number of ordinary shares |  |  |  |  |
| Diluted profit (loss) per ordinary share (in PLN) |  |  |  |  |


| Statement of Changes in Equity | quarter 4 (current year) <br> period from 1.10.2004 to 31.12.2004 | 4 quarters accrued (current year) <br> period from 1.01.2004 to 31.12.2004 | quarter 4 (previous year) <br> period from 1.10.2003 to 31.12.2003 | 4 quarters accrued (previous year) <br> period from 1.01.2003 to 31.12.2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Equity at the beginning of the period (OB) | 1867523 | 1734906 | 1731464 | 1737572 |
| a) changes in adopted accounting principles |  |  |  |  |
| b) adjustments of material errors |  |  |  |  |
| l.a. Equity at the beginning of the period (OB), restated to comparable data | 1867523 | 1734906 | 1731464 | 1737572 |
| 1. Share capital at the beginning of the period | 849182 | 849182 | 849182 | 849182 |
| 1.1. Changes in share capital |  |  |  |  |
| a) increases |  |  |  |  |
| share issues |  |  |  |  |
| - |  |  |  |  |


| b) decreases |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| redemption of shares |  |  |  |  |
| - |  |  |  |  |
| 1.2. Share capital at the end of the period | 849182 | 849182 | 849182 | 849182 |
| 2. Unpaid share capital at the beginning of the period |  |  |  |  |
| 2.1. Changes in unpaid share capital |  |  |  |  |
| a) increases |  |  |  |  |
| - |  |  |  |  |
| b) decreases |  |  |  |  |
| - |  |  |  |  |
| 2.2. Unpaid share capital at the end of the period |  |  |  |  |
| 3. Treasury stock at the beginning of the period |  |  |  |  |
| a) increases |  |  |  |  |
| - |  |  |  |  |
| b) decreases |  |  |  |  |
| - |  |  |  |  |
| 3.1. Treasury stock at the end of the period |  |  |  |  |
| 4. Supplementary capital at the beginning of the period | 508095 | 542970 | 542970 | 560846 |
| 4.1. Changes in supplementary capital | - | -34875 |  | -17876 |
| a) increases |  |  |  |  |
| share premiums |  |  |  |  |
| appropriation of profit (statutory) |  |  |  |  |
| appropriation of profit (above the statutory minimum) |  |  |  |  |
| b) decreases | - | 34875 |  | 17876 |
| to cover losses from previous years |  | 16999 |  |  |
| to cover losses of BIG BANK from previous years | - | 17876 |  | 17876 |
| 4.2. Supplementary capital at the end of the period | 508095 | 508095 | 542970 | 542970 |
|  |  |  |  |  |
| 5. Revaluation reserve at the beginning of the period | 36223 | 32848 | 33395 | 76409 |
| changes in adopted accounting principles |  |  |  |  |
| 5.a) revaluation reserve at the beginning of the period, restated to comparable data |  |  |  |  |
| 5.1. Changes in revaluation reserve | 16118 | 19493 | - 547 | -43 561 |
| a) increases | 16118 | 19493 |  |  |
| changes in adopted accounting principles |  |  |  |  |
| valuation of financial assets for sale | 16118 | 19493 |  |  |
| b) decreases |  |  | 547 | 43561 |
| disposal of fixed assets |  |  |  |  |
| -valuation, sale of financial assets |  |  | 547 | 10985 |
| sale POLCARD |  |  |  | 32576 |
| 5.2. Revaluation reserve at the end of the period | 52341 | 52341 | 32848 | 32848 |
| 6. General Banking Risk Reserve at the beginning of the period | 380532 | 339637 | 339637 | 44737 |
| 6.1. Changes in General Banking Risk Reserve |  | 40895 |  | 294900 |
| a) increases | - | 40895 |  | 294900 |
| appropriation of profit of 2002 /2003 |  | 40895 |  | 183930 |
| - appropriation of undistributed profit from previous years |  |  |  | 110970 |
|  |  |  |  |  |


| b) decreases |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - |  |  |  |  |
| 6.2. General Banking Risk Reserve at the end of the period | 380532 | 380532 | 339637 | 339637 |
| 7. Other reserve capital at the beginning of the period |  |  |  |  |
| 7.1. Changes in other reserve capital |  |  |  |  |
| a) increases |  |  |  |  |
|  |  |  |  |  |
| b) decreases |  |  |  |  |
| - |  | - |  |  |
| 7.2. Other reserve capital at the end of the period |  |  |  |  |
| 8. Retained earnings (loss brought forward) at the beginning of the period | -35751 | -70 626 |  | 27297 |
| 8.1. Retained earnings at the beginning of the period |  | -16 999 |  |  |
| a) Changes in adopted accounting principles |  |  |  |  |
| b) adjustments of material errors |  |  |  |  |
| 8.2. Retained earnings at the beginning of the period, restated to comparable data |  | -16999 |  | 98800 |
| 8.3. Changes in retained earnings |  | 16999 |  | -115799 |
| a) increases |  | 40895 |  | 179100 |
| - transfer of profit of 2003/2002 |  | 40895 |  | 179100 |
|  |  |  |  |  |
| b) decreases |  | 23896 |  | 294899 |
| - appropriation of profit of 2003/2002 |  | 40895 |  | 183930 |
| -appropriation of undistributed profit from previous years |  | -16999 |  | 110969 |
| - Changes in adopted accounting principles |  |  |  |  |
| 8.4. Retained earning at the end of the period |  |  |  | -16 999 |
| 8.5. Loss brought forward at the beginning of the period | 35751 | 53627 | 70626 | 71503 |
| a) Changes in adopted accounting principles |  |  |  |  |
| b) adjustments of material errors |  |  |  |  |
| 8.6. Loss brought forward at the beginning of the period, restated to comparable data | 35751 | 53627 | 70626 | 71503 |
| 8.7. Changes in loss brought forward |  | -17876 |  | -17876 |
| a) increases |  |  |  |  |
| - transfer of loss for coverage |  |  |  |  |
| b) decreases |  | 17876 |  | 17876 |
| coverage of loss brought forward of BIG BANK |  | 17876 |  | 17876 |
| 8.8. Loss brought forward at the end of the period | 35751 | 35751 | 70626 | 53627 |
| change of retained earning (loss brought forward) |  |  |  |  |
| 8.9. Retained earning (loss brought forward) at the end of the period | -35751 | -35751 | -70626 | - 70626 |
| 9. Net profit (loss) | 111262 | 240504 | 3989 | 40895 |
| a) net profit | 111262 | 240504 | 3989 | 40895 |
| b) net loss |  |  |  |  |
| II. Equity at the end of the period (CB ) | 1994903 | 1994903 | 1734906 | 1734906 |
| III. Equity after proposed appropriation of profit (coverage of loss) |  |  |  |  |


| Statement of Cash Flows | quarter 4 (current year) period from 1.10 .2004 to 31.12 .2004 | 4 quarters accrued <br> (current year) <br> period from <br> 1.01 .2004 <br> to 31.22.2004 | quarter 4 (previous year) period from 1.10 .2003 to 31.2.2003 | ```4 quarters accrued (previous year) period from 1.01.2003 to 31.12.2003``` |
| :---: | :---: | :---: | :---: | :---: |
| A. Cash flows from operating activities indirect method | 444761 | 322216 | 611171 | 456490 |
| I. Net profit (loss) | 111262 | 240504 | 3989 | 40895 |
| II. Adjustments for: | 333499 | 81712 | 607182 | 415595 |
| 1. Share in (profits) losses of subordinated companies consolidated under the equity method | - 268488 | - 321851 | 3593 | 65873 |
| 2. Depreciation and amortization | 259074 | 339375 | 31251 | 104066 |
| 3. Foreign exchange (gains) losses | -92471 | - 195693 | 22847 | 178274 |
| 4. Interest and share in profits (dividends) | 34752 | 118051 | 35243 | 64839 |
| 5. (Profit) loss on investing activities | 1209 | 787 | 17210 | -52 335 |
| 6. Change in provisions | -102162 | - 72763 | - 239089 | - 255109 |
| 7. Change in debt securities | - 226964 | -1963 260 | - 236375 | 85125 |
| 8. Change in amounts due from other financial institutions | - 735888 | -1748895 | 172774 | -150 215 |
| 9. Change in amounts due from clients and public sector | 121930 | 3088288 | 386724 | -16074 |
| 10. Change in receivables from reverse repo transactions | 187127 | 19707 | 30707 | 44677 |
| 11. Change in shares, other securities and other financial assets | -21113 | 171449 | -295052 | -294164 |
| 12. Change in amount due to other financial institutions | -487157 | -1091017 | 552644 | 66764 |
| 13. Change in amounts due to clients and public sector | 2346295 | 2740380 | 588278 | 308452 |
| 14. Change in liabilities arising from securities sold with repurchase clause | -294 605 | - 89264 | 77663 | -408904 |
| 15. Change in liabilities arising from securities | -410573 | - 710451 | -1126701 | 386163 |
| 16. Change in other liabilities | 29758 | 47916 | 283049 | 48908 |
| 17. Change in prepayments and accruals | 2166 | - 22898 | 325284 | 190357 |
| 18. Change in deferred income | - 9391 | -228149 | -22868 | 48898 |
| 19. Other adjustments |  |  |  |  |
| III. Net cash flows from operating activities ( $1+/$ - II) - indirect method | 444761 | 322216 | 611171 | 456490 |
|  |  |  |  |  |
| B. Cash flows from investing activities | -21228 | -94637 | 61155 | -200522 |
| I. Cash received from: | 8447 | 28344 | 109687 | 198001 |
| 1. Sale of shares in subsidiaries |  |  |  | 50456 |
| 2. Sale of shares in co-owned subsidiaries |  |  |  |  |
| 3. Sale of shares in associated companies |  | 986 |  |  |
| 4. Sale of shares in other companies, other securities and other financial assets | 96 | 108 | 59394 | 95994 |
| 5. Sale of fixed and intangible assets | 8208 | 12124 | 769 | 2027 |
| 6. Sale of investments in real estate and intangible assets |  |  |  |  |
| 7. Other cash received from investing activities | 143 | 15126 | 49524 | 49524 |
| II. Cash paid for: | 29675 | 122981 | 48532 | 398523 |
| 1. Purchase of shares in subsidiaries | 2 | 6 | 1287 | 218766 |


| 2. Purchase of shares in co-owned subsidiaries |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 3. Purchase of shares in associated companies |  |  |  |  |
| 4. Purchase of shares in other companies, other securities and other financial assets | 5355 | 90054 |  |  |
| 5. Purchase of fixed and intangible assets | 13587 | 15342 | 47245 | 179757 |
| 6. Investments in real estate and intangible assets | 10731 | 17579 |  |  |
| 7. Other cash paid for investing activities |  |  |  |  |
| III. Net cash flows from investing activities (I - II) | -21228 | -94637 | 61155 | -200 522 |
|  |  |  |  |  |
| C. Cash flows from financing activities | - 68836 | - 150964 | -76505 | 255190 |
| 1. Cash received from: | 45687 | 45687 | 65299 | 1088313 |
| 1. Long-term loans from other banks |  |  |  | 838181 |
| 2. Long-term loans from non-banking financial institutions |  |  |  |  |
| 3. Issues of debt securities | 45687 | 45687 | 65299 | 65299 |
| 4. Increase in subordinated liabilities |  |  |  |  |
| 5. Issue of shares (net proceeds) and additional paid-n capital |  |  |  | 184833 |
| 6. Other cash received from financing activities |  |  |  |  |
| II. Cash paid for: | 114523 | 196651 | 141804 | 833123 |
| 1. Repayment of long-term loans from other banks |  |  | 30080 | 614208 |
| 2. Repayment of long-term loans from non-banking financial institutions |  |  |  |  |
| 3. Redemption of debt securities | 75299 | 75299 | 84306 | 84306 |
| 4. Other financial liabilities |  |  |  |  |
| 5. Payments under financial lease contracts |  |  |  |  |
| 6. Decrease in subordinated liabilities |  |  |  |  |
| 7. Dividends and other payments to owners |  |  |  |  |
| 8. Appropriations of profit, other than payments to owners |  |  |  |  |
| 9. Purchase of own shares |  |  |  |  |
| 10. Other cash paid for financing activities | 39224 | 121352 | 27418 | 134609 |
| III. Net cash flows from financing activities (I - II) | -68836 | -150 964 | -76505 | 255190 |
|  |  |  |  |  |
| D. Net cash flows, total (A.III +/- B.III +/- C. III) | 354697 | 76615 | 595821 | 511158 |
| E. Change in balance sheet cash, including: | 354697 | 76615 | 595821 | 511158 |
| change in cash in respect of foreign exchange gains and losses |  |  |  |  |
| F. Cash at the beginning of the period | 527320 | 805402 | 209581 | 294244 |
| G. Cash at the end of the period ( $\mathrm{F}+/-$ D), of which: | 882017 | 882017 | 805402 | 805402 |

# Bank Millennium <br> information about activity in 2004 

Warsaw, 20.01.2004 - The Management Board of Bank Millennium (the "Bank") informs that 2004 consolidated net profit of the Bank Millennium Group was PLN 240.5 million and proposes a PLN 237,8 million dividend, corresponding to a pay-out ratio of $99 \%$ and a dividend yield of $8,3 \%$

The main highlights of Bank Millennium Group activity in 2004 are the following:

## A. Profitability improvement and lower risk profile

- Net profit reached PLN 240,5 million (+ 488\%) and ROE of $13 \%$
- Total recurrent earnings increased from PLN 9 million in 2003 to PLN 75 million in 2004
- Net interest income up by $5.4 \% \mathrm{y} / \mathrm{y}$
- Solid increase of net commissions by $11.4 \% \mathrm{y} / \mathrm{y}$
- Significant reduction of operating costs by $6.3 \% \mathrm{y} / \mathrm{y}$ (before extraordinary depreciation)
- Reduction of non-performing loans by PLN 1.3 billion, which contributed to sharp improvement of both NPL and coverage ratios.


## B. Positive trends in business growth

- Strong improvement in retail banking, with growth in mortgage loans, customer funds and credit cards
- New mortgage loans more than doubled vs. previous year (+115\%), representing more than $4 \%$ market share
- Strong 6\% market share in leasing, with increased weight in loan portfolio


## C. Disposal of non-core assets and high solvency ratio, allowing high dividend distribution

- Sale of $10 \%$ of PZU shares, with significant capital gain
- Solvency ratio jumped to $22.4 \%$, after sale of non-core banking assets and better asset mix
- Dividend proposal: PLN 237,8 million (PLN 0.28 per share) corresponding to a $99 \%$ pay-out and 8.3\% dividend yield

Key Factors Influencing the Financial Result:

| Structure of Result on <br> Banking Activity (PLN million) | 2004 | 2003 | Change |
| :---: | :---: | :---: | :---: |
| Net interest income | 588.3 | 558.0 | + 5.4\% |
| Net commission income | 243.2 | 218.3 | +11.4\% |
| Other non-interest income | 632.5 | 176.3 | +258,8\% |
| Result on Banking Activity | 1464.0 | 952.6 | + $53,7 \%$ |

1. 

Net interest income generated by the Bank Millennium Group in 2004 was noticeably higher than in the previous year as a result of an increase in clients' funds, consistent margin management and an increase in market interest rates.

Net interest income in 2004 was 588.3 million PLN (in 2003: 558,0 million PLN), which means an increase by $5.4 \%$ in relation to 2003. Such increase was achieved despite a reduction by $30 \%$ of the total lending portfolio.
2.

Net commission income increased significantly in 2004, reaching 243.2 million PLN ( 218 million PLN in 2003). The increase by $11,4 \%$ (year to year) was achieved thanks to an increase in fees and commissions in various areas of operations, in particular in retail banking and capital market operations (Millennium Brokerage House).
3.

Other non-interest income (income from securities, results on financial operations and FX results) in 2004 was 632.5 million PLN (in 2003: 176.3 million PLN). The major impact on an increase in this position was exerted by the sale of a block of PZU shares and of the car loan portoflio.

Total result on banking activity in 2004 was 1,464 million PLN in comparison to 952.6 million PLN in 2003, which means an increase by 53.7\%

Balance of other operating income and expenses in 2004 was 38.2 million PLN, and in 2003: 42.8 million PLN.

| Cost structure (million PLN) | $\underline{\mathbf{2 0 0 4}}$ | $\underline{\mathbf{2 0 0 3}}$ |
| :--- | :---: | :---: |
| Change |  |  |
| Personnel costs | 309.2 | 330.0 |
| $\mathbf{- 6 , 3 \%}$ |  |  |
| Non-personnel costs | 412.4 | 451.0 |
| Depreciation | 119,0 | 115.9 |
| Recurrent costs | $\mathbf{8 4 0 . 7}$ | $\mathbf{8 9 6 , 9}$ |
| Extraordinary depreciation | 221.3 | $\mathbf{- 6 , 3 \%}$ |
| Total costs | $\mathbf{1 0 6 2 , 0}$ | $\mathbf{8 9 6 . 9}$ |

4. 

Recurrent costs of the Bank Millennium Group in 2004 went down by $6,3 \%$ in comparison to the last year and amounted to 840,7 million PLN (896,9 million PLN during 2003), excluding extraordinary depreciation charge.

Personnel costs fell by $6.3 \%$ in comparison to 2003 and amounted to 309.2 million PLN ( 330 million PLN in 2003). This change is a result of the final stage of implementing a restructuring and employment rationalization program conducted in order to improve the Bank's operational efficiency.

At the end of the year, the Bank Millennium Group had 4306 employees (in 2003: 4426 - a reduction by 2.7\%), and Bank Millennium had 3919 employees (in 2003: 3977 - a reduction by 1.4\%)

Non-personnel costs were lower by $8.6 \%$ than at the end of 2003 and amounted to 412.4 million PLN (451 million PLN in 2003).

During the analyzed period, normal depreciation was higher by $2,6 \%$, but the total amount was increased as a result of a one-time charge of 221.3 million PLN related to the adjustment of depreciation periods for certain assets in connection with the Bank's preparations for introducing the new International Financial Reporting Standards.

Cost/income ratio in 2004 was 69,9\% as compared to 87,4\% in 2003.
5.

The successful implementation of a credit recovery program, together with improved quality of credit risk management, allowed the Bank in 2004 to reduce the provisions needs. Net provisions created were $\mathbf{8 7 . 4}$ million PLN (of which 50 million was a one-time provision for adjustment to the new International Accounting Standards), i.e. 52 million PLN ( $37.3 \%$ ) less than in the previous year ( 139.4 million PLN).
6.

As at 31 December 2004, the total assets were 20440 million PLN, which means a slight decline in comparison to the end of last year's 20833 million PLN (-2\%).

| Balance Sheet items | $\underline{\mathbf{2 0 0 4}}$ | $\underline{\mathbf{2 0 0 3}}$ | $\underline{\text { Change }}$ |
| :--- | :---: | :---: | :---: |
| Balance sheet total | $\underline{20440}$ | $\underline{20833}$ | $\underline{-1,9 \%}$ |
| Total client funds (1) | $\underline{13877}$ | $\underline{12813}$ | $\underline{8,3 \%}$ |
| Total loans to clients | $\underline{7205}$ | $\underline{10227}$ | $\underline{-29,5 \%}$ |
| Own funds | $\underline{1995}$ | $\underline{1735}$ | $\underline{15,0 \%}$ |

(1) Includes Client deposits, bonds and investment funds

At the end of 2004 net loans granted to clients were 7205 million PLN, decreasing by $30 \%$ in comparison to 2003 (10 227 million PLN).

The reason for such decrease is the sale by the bank of a car loan portfolio originated by an external intermediary and a conservative corporate lending policy.

Attention needs to be drawn to the increase of mortgage loans by $115 \%$ in 2004 as compared with previous year. As a result, the share of mortgage loans in the total loans portfolio increased from $15.3 \%$ as at 31.12.2003 to $\mathbf{2 1 . 3} \%$ as at 31.12 .2004 . This is a result of changes in sale organizations introduced by the bank and the launch of a new and attractive product range. In the 4th quarter 2004, the Bank granted 243 million PLN in new mortgage loans.

| Sales of new mortgage loans | 2003 | 1Q 04 | 2Q 04 | 3Q 04 | 4Q 04 | 2004 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarterly sales of new loans (in million PLN) | 287 | 57.7 | 140.2 | 174.6 | 243.5 | 616 |
| New loans market share | $2,7 \%$ | $2.3 \%$ | $4.2 \%$ | $5.2 \%$ | More <br> than 5\% | More <br> than 4\% |

## 7.

Total client funds, including Bank Millennium bonds placed in clients, as at 31.12 2004, were 13877 million PLN, which means an increase by $8 \%$ in comparison to 2003 (12 813 million PLN).

The increase was achieved primarily thanks to the development of client operations in the retail banking segment, including deposits placed through internet banking Millenet and growth in investment funds. It is
important to point out that over the last year the number of clients having an access to their account via Internet increased six times, exceeding the level of 160 thousand. According to the December 2004 data, some $40 \%$ of transactions were carried out through electronic channels (Internet, phone and electronic banking).

## 8. Quality of Loans

In 2004, the Bank's lending portfolio quality remarkably improved. The total value of the NPL portfolio went down by 1.3 billion PLN as a result of recovery and restructuring efforts.

The Bank Millennium Group, as at 31 December 2004, had the following loan quality indicators:

| Loan Quality Ratios |  | 2004(*) | $\mathbf{2 0 0 3}$ |
| :--- | :--- | :---: | :---: |
| NPL/Total loans | Timely repayment <br> criterion (90 days) | $7.9 \%$ | $12.6 \%$ |
|  | According to NBP <br> regulations | $16.9 \%$ | $23.9 \%$ |
|  | limely repayment <br> criterion (90 days) | $143.9 \%$ | $93.8 \%$ |
| According to NBP <br> regulations | $67.0 \%$ | $49.6 \%$ |  |

${ }^{*}$ ) includes irregular receivables presented as a fixed assets
in the consolidated report

The NPL to Total loans ratio according to NBP regulations strongly improved from 23.9\% (as at 31.12.2003) to 16.9\% (as at 31.12.2004), whereas the NPL coverage ratio increased from 49,6\% to 67\% over the same period.

It is important to emphasize the enormous improvement in the NPL ratio based on the timeliness of repayment. The ratio improved from $\mathbf{1 2 . 6 \%}$ (as at 31.12.2003) to $\mathbf{7 , 9 \%}$ (as at 31.12.2004), based on the criterion of 90-day timeliness of repayment.

As a result of the actual improvement of the loans portfolio and a consistent provision maintenance policy, the coverage of NPL with provisions measured by timeliness of repayment significantly improved. It went up from $93.8 \%$ (at the end of 2003) to $143.9 \%$ in 2004.
9.

The gross income of Bank Millennium Group in 2004 was $\mathbf{3 5 1 . 9}$ million PLN, and net profits were $\mathbf{2 4 0 . 5}$ million PLN.

Bank Millennium Group's solvency ratio was $\mathbf{2 2 . 4 \%}$ and was significantly higher than a year ago (12.2\%). The reason for that change is the improved structure of assets, the sale of the car loans portfolio, the sale of PZU shares and effect of extraordinary depreciation.

High net profits of Bank Millennium in 2004, and increase in the solvency ratio to $22.4 \%$ enable Management Board of the Bank to submit to shareholders a proposal to pay out the dividend for 2004 in an amount of 237,8 million PLN ( $99 \%$ of net profit), i.e. PLN 0.28 per share representing a dividend yield of 8.3\%

| Indices | $\underline{2004}$ | $\underline{2003}$ |
| :--- | ---: | ---: |
| Net interest margin | $3.5 \%$ | $3.4 \%$ |
| Cost/income | $69,9 \%$ | $87,4 \%$ |
| ROA | $1.2 \%$ | $0.2 \%$ |
| ROE | $13.1 \%$ | $2.3 \%$ |
| Solvency ratio | $22.4 \%$ | $12.2 \%$ |

## Final comments:

1. In 2004, the Bank Millennium Group improved its operational efficiency thanks to: an increase in net interest income by $5.4 \%$ (despite the lower loans portfolio), an increase in net commission income by $11.4 \%$, more active retail operations including mortgages, credit cards and customers' funds.
2. In 2004, the Bank continued to strictly control its costs, which were reduced by $6.3 \%$ in comparison to the previous year, excluding extraordinary depreciation.
3. The Bank significantly improved the quality of the credit portoflio, reducing the non performing portfolio by 1.3 billion PLN.
4. Last year, the Bank demonstrated a major improvement in profits in recurrent categories.

## ADDITIONAL INFORMATION

## I. PRINCIPLES ADOPTED FOR DRAWING UP AN EXTENDED CONSOLIDATED QUARTERLY REPORT

According to information provided in the form of a current report on 25 March 2004 Bank Millennium, staring from the report for the first quarter of 2004, prepares extended quarterly and interim (semi-annual) reports. In consequence, this report contains the financial data of Bank Millennium (the "Bank") and consolidated financial data of the Bank Millennium Group (the "Group"), presented in the form of a balance sheet, a P\&L account, a cash flow statement and statement on changes in equity drawn up as at 31 December 2004 in accordance with the Ordinance of the Council of Ministers dated 16 October 2001 concerning current and periodic reports provided by issuers of securities, as amended.

The data has been prepared based on the Accounting Principles of Bank Millennium and Accounting Principles of the Bank Millennium Group, which are described in detail in annual stand-alone and consolidated reports, respectively, made as at 31 December 2003, and published on 27 April 2004.

In 2004 the Bank and the Group made changes to the accounting principles in the area of calculation, classification and presentation of provisions, which resulted from provisions of the Ordinance of the Minister of Finance of 10 December 2003 in the matter of principles for creation of provisions for risk connected with activity of banks.

Key aspects of the new principles:

ÿ Retail credit and loans (except mortgage):
a. Exposures where delays in payment do not exceed 6 months are classified as regular,
b. Interest accrued on above credit/loans (regular category) is carried in the profit and loss account,
c. Exposures where delays in payment exceed 6 months are classified as lost.
$\ddot{y}$ Remaining credit exposures (corporate and mortgage):

| Classification according to the criterion of payment delay expressed in days |  |  |
| :--- | :--- | :--- |
| category | current principles | previous principles |
| under watch | $0-90$ | $0-30$ |
| substandard | $91-180$ | $31-90$ |
| doubtful | $181-360$ | $91-180$ |
| lost | $>360$ | $>180$ |

In result of the coming into force as of 14 January 2004 of the Ordinance of the Minister of Finance amending the Ordinance in the matter of specific accounting principles for banks, the Bank (effective as of 1 January 2004) includes in net interest income also interest due, including discount and capitalised interest on receivables classified as "under watch".

The Bank and the Group changed their accounting policy and in effect the method of presentation in the balance sheet of Sell-Buy-Back (SBB) and Buy-Sell-Back (BSB) transactions, in adjustment to the amendment (of 23 February 2004) of the Ordinance of the Minister of Finance in the matter of specific principles of recognition, methods of valuation, scope of disclosure and method of presentation of financial instruments. According to the new wording of paragraph 11 section 2 item 2: the release or sale of financial assets does not signify loss of control by an entity if the releasing entity has the unconditional obligation to repurchase these assets in the future and the receiving entity has the unconditional obligation to resell these assets, which conditions are met in the case of SBB transactions. Moreover it must be emphasised that the risk of change of value of the asset being the object of an SBB transaction is at all times borne by the party, which is obliged to repurchase the asset at a predetermined price. At the same time the SBB formula ensures for the entity receiving the assets the remuneration that it could get by granting a loan secured with the received assets, which is reflected in another criterion of the above provision. The amendments of the Ordinance result from the new IAS 39 standard published in December 2003 and the accompanying interpretations concerning derecognition in the balance sheet of financial instruments. In this regulation paragraphs concerning derecognition in the balance sheet of financial assets/liabilities were materially reworded, which permitted easier and more definitive interpretation of provisions concerning SBB/BSB contracts. The new IAS 39 standard retained the control approach and the risk and reward approach however the requirements concerning derecognition (recognition) of financial instruments in the balance sheet were structured by introduction of a decision tree ("step by step" analysis) and definition of the hierarchy of various approaches. In effect the risk and reward approach was given clear priority before the control approach. At the same time it was described in detail how the analysis is to be performed of whether the entity after entering into the transaction has kept all risks and rewards resulting from the asset if its exposure to volatility of present value of future flows under the asset does not change materially following the transfer.

Based on the above regulations, the Bank presents in its balance sheet financial assets (at present, debt securities) resold with a repurchase clause (SBB), while at the same time recognizing liabilities arising from the repurchase commitment on the liabilities side. In the case of BSB transactions, financial assets held (again, debt securities) are also presented as a receivable arising from the repurchase clause.

In order to calculate amounts in Euro, the following exchange rates were applied:

- for balance sheet items: 4.079 PLN/EURO, the exchange rate as of 31 December 2004 (for comparable data: 4.717 PLN/EURO),
- for items from the P\&A account for the period from 1 January to 31 December 2004: 4.5182 PLN/EURO, an exchange rate calculated as the average of exchange rates at the end of all months in 2004 (for comparable data: 4.4474 PLN/EURO).


## II. MILLENNIUM BANK GROUP STRUCTURE

The parent entity within the Group is Bank Millennium S.A. The remaining companies in the Group, included into the consolidated financial statement as at 31 December 2004 are as follows:

| Company | Business | Consolidation method |
| :--- | :--- | :--- |
| BEL Leasing Sp. z o.o. | leasing | full |
| Millennium Dom Maklerski S.A. | brokerage services | full |
| Forin Sp. z o.o. | managing other entities | full |
| Prolim S.A. | leasing | full |
| BBG FINANCE B.V. | financing Group companies | full |
| BIG BG INWESTYCJE S.A. | financial transactions in the <br> capital market and advisory <br> services | full |
| TBM Sp. z o.o. | financial transactions in the <br> capital market and advisory <br> services | full |
| Millennium TFI S.A. | creating and managing <br> investment funds | full |

In addition, the consolidated report made as at 31 December 2004 includes Besta Sp. z o.o. based on the equity method.
On 6 September this year Bel Leasing Sp. z o.o. acquired in total 2,175 shares in Prolim S.A. from two natural persons and the Bank, representing 100\% of the share capital of that company. Before the transaction, the Millennium Group (the Bank) held $25 \%$ of Prolim S.A. shares. As a result of increased participation in Prolim S.A., the company has been included into consolidation starting from 1 October 2004 (previously Prolim S.A. shares were valued based on the equity method).
As part of the Group restructuring, on 1 October 2004 two companies, Forin Sp. z o.o. and Forinwest Sp. z o.o., merged. The transaction was settled based on the uniting of interests method. Since both companies were consolidated before the merger, the merger did not affect the consolidated report.

In the case of affiliates whose scale of activity is marginal in relation to the Group, in the consolidated report the participation in such entities is shown at the purchase price subject to revaluation write-offs following permanent value impairment.

According to the criteria defined in Section 58 of the Accounting Act, the following Group entities were excluded from consolidation:
data in '000 PLN

| Name | Balance sheet <br> total | ( $)$ | Comment | Data as at |
| :--- | :--- | :--- | :--- | :--- |
| Bank Millennium S.A. - the <br> controlling entity | 20.914 .236 (**) $^{* *}$ | - |  | 31.12 .2004 |
| Lubuskie Fabryki Mebli S.A. | 24.358 | $0,12 \%$ |  | 30.10 .2004 |
| Reess Trading Sp. z o.o. | 115 | $0,00 \%$ |  | 31.11 .2004 |
| BG Leasing S.A. |  | $0,00 \%$ | in bankruptcy |  |
| ACCON Services Sp. z 0.o. | 1.148 | $0,00 \%$ | 31.11 .2004 |  |

( $\left.^{*}\right)$ The percentage share of the entity's data in the balance sheet total of Bank Millennium S.A.
$\left.{ }^{* *}\right)$ Balance sheet total without an impact of valuation of shares with equity method
III. EVENTS WHICH TOOK PLACE BETWEEN THE DATE OF DRAWING UP THIS REPORT AND the date of its publication which can have a material impact on future FINANCIAL RESULTS

There were no such events.
IV. SHAREHOLDERS HOLDING AT LEAST 5\% OF THE TOTAL NUMBER OF VOTES AT THE GENERAL MEETING OF SHAREHOLDERS OF THE PARENT COMPANY - BANK MILLENNIUM S.A.

Data as at the time of the delivery of the extended consolidated quarterly report made as at 30 September 2004

| Shareholder | Number of <br> shares | \% share in <br> share capital | Number <br> of votes | \% share in <br> votes at the <br> General <br> Meeting of <br> Shareholders |
| :--- | :--- | :--- | :--- | :--- |
| Banco Comercial Portugues S.A. | 424.624 .072 | 50.00 | 424.624 .072 | 50.00 |
| EUREKO B.V. | 169.921 .267 | 20.01 | 169.921 .267 | 20.01 |

Data as at the time of the delivery of the current extended consolidated quarterly report made as at 31 December 2004

| Shareholder | Number of <br> shares | \% share in <br> share capital | Number <br> of votes | \% share in <br> votes at the <br> General <br> Meeting of <br> Shareholders |
| :--- | :---: | :---: | :---: | :---: |
| Banco Comercial Portugues S.A. | 424.624 .072 | 50.00 | 424.624 .072 | 50.00 |
| Carothers Trading Limited | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| Priory Investments Group Corp. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |
| M+P Holding S.A. | 84.833 .256 | 9.99 | 84.833 .256 | 9.99 |

V. CHANGES AS REGARDS BANK MILLENNIUM S.A. SHARES HELD BY PERSONS MANAGING AND SUPERVISING THE BANK

The Bank has no information on any changes in the holding of Bank shares by persons exercising management and supervision functions since the submission of the previous quarterly report.

## VI. LITIGATION

The most significant proceedings involving the Bank are as follows:

- proceedings initiated by Mr. A. Głodek against the Bank by filing a statement of claim on 24.08.1994 for PLN 14.537.257,57 on account of alleged damage suffered in the plaintiff's opinion, including lost profits, in connection with the operations of the former Brokerage Office of the Bank;
- proceedings initiated by the Bank by filing a statement of claim on 22.07.1998 against the State Treasury for PLN 65.613.512,20 on account of the State Treasury's liability in connection with the acquisition by the former Bank Gdański S.A. of receivables from health care institutions, which, despite warranties, proved to be disputable;
- proceedings initiated by Grzegorz Jedamski against the Bank in connection with a statement of claim filed with the Regional Court in Warsaw for assessing PLN 299.833.300 in his favor as damages for the allegedly illegal takeover of BIG BANK Spółka Akcyjna (former $Ł$ BR S.A.).


## VII. TRANSACTIONS WITH AFFILIATES THE EQUIVALENT OF WHICH EXCEED 500.000 EURO

From 30 September to 31 December 2004, all transactions made among Millennium Group companies were made on an arm's length basis and resulted from ongoing business. Transactions described below were an exception because they went beyond day-to-day operations:

- On 30.12.2004, the Bank announced that the account of BIG BG Inwestycje S.A. with its seat in Warsaw ("BBGl"), the Bank's subsidiary, has been credited with the amount of PLN 1.2 billion as an advance payment towards the selling price of PZU S.A. shares, in accordance with agreement of 21.12 this year, whose conclusion was announced by the Bank in Current Report No. 48/2004 of 22.12.2004. In connection with the payment of the above-mentioned amount, and in the implementation of the earlier concluded agreement with the Bank for the Bank to conduct on behalf and in the name of BBGI negotiations concerning the sale by BBGI of PZU S.A. shares (the "Shares") and to perform other operations connected with the sale of the Shares, under which agreement the Bank's fee depended on the outcome of the negotiations and the level of selling price obtained, BBGI has paid to the Bank the amount of commission equal to PLN 32 million.
- On 31.12.2004, the Bank announced that BEL Leasing Sp. z o.o. ("BEL"), the Bank's subsidiary, entered into a purchase agreement with PROLIM S.A. ("PROLIM"), the Bank's subsidiary, whereby BEL purchased an undeveloped real property in Gdańsk from PROLIM. The gross purchase price for that real property was PLN 26.126.300.


## VIII. CREDIT BACKING OR GUARANTEES PROVIDED BY THE BANK

In the fourth quarter of 2004 the Bank did not provide any backing of any credit or loan, or any guarantee, as a result of which the total value of the Bank's exposure towards a client on such account would exceed $10 \%$ of the Bank's own funds.

## IX. INCOME TAX

q Income Tax Due

Income tax due, to be charged against the gross income, was determined in accordance with the Corporate Income Tax Act of 15 February 1992.

In the light of applicable regulations, the Millennium Group does not constitute a tax group, therefore tax charged against the consolidated gross income, both due and deferred, is the sum total of appropriate taxes of individual companies consolidated. Owing to the scale of operations, the largest impact on the overall tax charged to the consolidated P\&A account is exerted by the Group's controlling entity, the Bank.

At the end of the fourth quarter of 2004 the Bank had a positive tax base of 420.216 thousand PLN, which was mainly set off against tax losses incurred in previous tax years. In the final settlement, income tax due charged against the Bank's gross income was 13.396 thousand PLN.

The main items which influenced the tax base at that level were as follows:
$\ddot{y}$ interest accrued to be paid on operations with derivatives and customer deposits;
$\ddot{y}$ foreign exchange differences in connection with additional payments made and received in CIRS operations representing tax cost/income on a cash flow date,
$\ddot{y} \quad$ negative valuation of financial instruments.

In addition, as a result of the sale of shares (the transaction is described in more detail in Section X of these Comments - "Additional Notes to Financial Data"), the Group's subsidiary included in its P\&L Account income tax of 93.653 thousand PLN.
q
Deferred Income Tax

Pursuant to Article 37.3 of the Accounting Act, business entities are required to create provisions against deferred tax as a result of differences in recognizing revenues as generated and costs as incurred in accordance with Corporate Income Tax Act of 15 February 1992. Therefore, the Bank Millennium Group companies create an income tax provision every month, assuming for its creation all temporary differences with respect to which it is certain that they will become a tax deductible or tax income in the following reporting periods. Thanks to applying this methodology, it is possible to evenly burden the gross income and to guarantee that the expenses and revenues of the current year will not affect the financial result in future years. The deferred part disclosed in the P\&L Account is the difference between a change in the
provision balance and deferred income tax asset. In the consolidated balance sheet, the deferred income tax provision and asset are presented separately.

Deferred income tax recognized in the consolidated P\&L Account for the 12 months of 2004 was -18.692 thousand PLN.

## X. ADDITIONAL NOTES TO FINANCIAL DATA

In the fourth quarter of 2004 the Bank finalized a transaction which had a one-time material effect on the consolidated financial result achieved during that period, as announced in the current report (48/2004), reading as follows:
"On 22.12.2004 the Bank announced that together with its subsidiary, BIG BG Inwestycje S.A., signed an agreement with Eureko B.V. concerning selling of $10 \%$ shareholding in PZU S.A. The agreement is conditional on Eureko obtaining the approval from the Polish Office of Competition and Consumer Protection.

The minimum guaranteed price for the sale of the shareholding under the agreement is PLN 1.6 billion, to be paid in two tranches. Additionally, considering the intention of PZU S.A. shareholders to float and list PZU S.A. in the Warsaw Stock Exchange during 2005, the sale price may be increased depending on the performance of PZU S.A. stock price after listing.
The gross consolidated capital gain to be recognized in the accounts of the current year amounts to PLN 382 million.
Additionally, Bank Millennium S.A. informs that, as part of the preparation for adoption of new IFRS Accounting Standards and in accordance with Polish Accounting Act, has performed a detailed review of the tangible and intangible assets in order to reassess their economic useful life and the fair value of own real estates that are under selling processes.
Based on the preliminary conclusions of this analysis, Bank Millennium S.A. considers adjusting the periods of depreciation of some of its assets and, consequently, charging in 2004 a non-recurrent amortization of PLN 221 million, which will correspond to equivalent savings in forthcoming years.
The accounting net pre-tax impact of the above mentioned items in Bank Millennium S.A. consolidated accounts will amount to PLN 161 million.

In reference to the above Announcement:
"On 3.01.2005 the Bank announced that it received a decision from the Polish Office of Competition and Consumer Protection consenting to concentration consisting in the acquisition by EUREKO B.V. with its registered office in Amsterdam, The Netherlands, from BIG BG Inwestycje S.A., the Bank's subsidiary, of $10 \%$ of shares in Powszechny Zakład Ubezpieczen S.A. The issuance of that decision means that the condition set out in the agreement which the Bank revealed in the Current Report No. 48/2004 of 22.12.2004, has been met."

From 1 January to 31 December 2004 the Bank cancelled irrecoverable receivables against provisions created in the amount of 535.191 thousand PLN.

