| SELECTED FINANCIAL DATA | in thousand PLN |  | in thousand EURO |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3 quarters accrued I 2004 | 3 quarters accrued $/$ 2003 | 3 quarters accrued / 2004 | 3 quarters accrued $/$ 2003 |
|  | $\begin{gathered} \text { period from } \\ 1.01 .2004 \\ \text { to } 30.09 .2004 \end{gathered}$ | $\begin{gathered} \text { period from } \\ 1.01 .2003 \\ \text { to } 30.09 .2003 \end{gathered}$ | $\begin{aligned} & \text { period from } \\ & 1.01 .2004 \\ & \text { to } 30.09 .2004 \end{aligned}$ | $\begin{aligned} & \text { period from } \\ & 1.01 .2003 \\ & \text { to } 30.09 .2003 \end{aligned}$ |
| I. Interest income | 1275808 | 1080988 | 276067 | 247830 |
| II. Commission income | 204725 | 191864 | 44300 | 43987 |
| III. Result on banking activities | 825887 | 709633 | 178710 | 162692 |
| IV. Result on operating activities | 168957 | -25 486 | 36560 | -5 843 |
| V. Gross profit (loss) | 168443 | -36 750 | 36449 | -8 425 |
| VI. Net profit (loss) | 129242 | 36906 | 27966 | 8461 |
| VII. Net cash flows from operating activities | 1164759 | -1 633320 | 252037 | -374 459 |
| VIII. Net cash flows from investing activities | -1401420 | 1406630 | -303 247 | 322488 |
| IX. Net cash flows from financing activities | -56 610 | 147015 | -12 250 | 33705 |
| X. Net cash flows, total | -293 271 | -79 675 | -63 460 | -18266 |
| XI. Total assets | 20347074 | 20828992 | 4642059 | 4485623 |
| XII. Liabilities to the Central Bank | 0 | 0 | 0 | 0 |
| XIII. Liabilities to financial sector | 2157579 | 2113787 | 492238 | 455214 |
| XIV. Liabilities to non-financial and budget sector | 12111289 | 11105155 | 2763116 | 2391548 |
| XV. Own equity | 1867523 | 1731465 | 426064 | 372879 |
| XVI. Share capital | 849182 | 849182 | 193736 | 182875 |
| XVII. Number of stock | 849181744 | 849181744 | 849181744 | 849181744 |
| XVIII. Book value per one stock (in PLN / EUR) | 2,20 | 2,04 | 0,50 | 0,44 |
| XIX. Diluted book value per one stock (in PLN / EUR) | - | - | - | - |
| XX. Solvency ratio | 18,46\% | 12,24\% | 18,46\% | 12,24\% |
| XXI. Profit (loss) per one ordinary stock (in PLN / EUR) | 0,16 | -0,03 | 0,03 | -0,01 |
| XXII. Diluted Profit (loss) per one ordinary stock (in PLN / EUR) | - | - | - | - |
| XXIII. Declared or paid out dividend per one stock (in PLN / EUR) | - | - | - | - |


| CONSOLIDATED BALANCE SHEET | $\begin{gathered} \hline \text { as at } \\ 30.09 .2004 \\ \text { quarter end } / \\ 2004 \end{gathered}$ | as at <br> 30.06.2004 <br> previous quarter <br> end/ $/$ <br> 2004 | $\begin{gathered} \hline \text { as at } \\ 30.09 .2003 \\ \text { quarter end } / \\ 2003 \end{gathered}$ | $\begin{gathered} \text { as at } \\ \text { 30.06.2003 } \\ \text { previous } \\ \text { quarter end/ } \\ 2003 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash, operations with central Bank | 516086 | 649316 | 200925 | 244481 |
| II. Debt securities eligible for rediscounting in the Central Bank | 11009 | 11568 | 10021 | 16990 |
| III. Receivables from financial sector | 2423658 | 2141798 | 1429976 | 848714 |
| 1. Short-term receivables | 2417746 | 2116959 | 1401125 | 811261 |
| a) in current account | 684494 | 445621 | 14452 | 10402 |
| b) other short-term receivables | 1733252 | 1671338 | 1386673 | 800859 |
| 2. Long-term receivables | 5912 | 24839 | 28851 | 37453 |
| IV. Receivables from non-financial sector | 6812490 | 7061198 | 10044884 | 10105181 |
| 1. Short-term receivables | 2745521 | 3258230 | 4899777 | 5059468 |
| a) in current account | 1357779 | 1431562 | 2041733 | 2331276 |
| b) other short-term receivables | 1387742 | 1826668 | 2858044 | 2728192 |
| 2. Long-term receivables | 4066969 | 3802968 | 5145107 | 5045713 |
| V. Receivables from the budget sector | 442190 | 468322 | 475990 | 491340 |
| 1. Short-term receivables | 33128 | 128361 | 155185 | 189554 |
| a) in current account | 4996 | 6979 | 5869 | 5636 |
| b) other short-term receivables | 28132 | 121382 | 149316 | 183918 |
| 2. Long-term receivables | 409062 | 339961 | 320805 | 301786 |
| VI . Receivables from purchased underwritten securities | 267778 | 260124 | 131066 | 363667 |
| VII. Debt securities | 6662363 | 6687829 | 4627014 | 4614662 |
| VIII. Receivables from subordinated companies valued by equity method | 94141 | 92756 | 205018 | 224610 |
| 1. Subsidiaries | 94141 | 0 | 0 | 0 |
| 2. Affiliated | 0 | 0 | 0 | 0 |
| 3. Associated | 0 | 92756 | 205018 | 224610 |
| IX. Stock and shares in subsidiaries valued by equity method | 2423 | 0 | 490 | 686 |
| X. Stock and shares in affiliated companies valued by equity method | 0 | 0 | 0 | 0 |
| XI. Stock and shares in associated companies valued by equity method | 0 | 0 | 1208 | 1299 |
| XII. Stock and shares in other companies | 1217290 | 1216790 | 1235836 | 1217422 |
| XIII . Other securities and other financial assets | 481271 | 394531 | 479153 | 450432 |
| XIV. Intangible and legal assets, of which: | 214377 | 216941 | 227389 | 234446 |
| - goodwill | 4228 | 4539 | 5479 | 5795 |
| XV. Goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XVI. Tangible fixed assets | 602946 | 628098 | 657467 | 668643 |
| XVII. Other assets | 63419 | 82889 | 239769 | 205985 |
| 1. Acquired assets - for divestiture | 3075 | 3229 | 3498 | 7005 |
| 2. Inventory | 233 | 684 | 896 | 278 |
| 3. Others | 60111 | 78976 | 235375 | 198702 |
| XVIII. Accruals | 535633 | 541944 | 862786 | 746906 |
| 1. Deferred tax assets | 241910 | 240949 | 590819 | 470670 |
| 2. Other accruals | 293723 | 300995 | 271967 | 276236 |
| Total assets | 20347074 | 20454104 | 20828992 | 20435464 |
| Liabilities |  |  |  |  |
| I. Liabilities to the Central Bank | 0 | 0 | 0 | 0 |
| II. Liabilities to financial sector | 2157489 | 2140506 | 2113495 | 2654887 |
| 1. Short-term liabilities | 741725 | 693837 | 647079 | 1358550 |
| a) in current account | 507644 | 468616 | 161373 | 83635 |
| b) other short term liabilities | 234081 | 225221 | 485706 | 1274915 |


| 2. Long-term liabilities | 1415764 | 1446669 | 1466416 | 1296337 |
| :---: | :---: | :---: | :---: | :---: |
| III. Liabilities to non-financial sector | 11251821 | 10868200 | 9833933 | 9647429 |
| 1. Short-term liabilities | 10496405 | 10535582 | 9138461 | 8909249 |
| a) in current account, of which: | 3305166 | 3177127 | 3070458 | 2561016 |
| - savings | 0 | 0 | 0 | 0 |
| b) other short-term liabilities, of which: | 7191239 | 7358455 | 6068003 | 6348233 |
| - savings | 0 | 0 | 0 | 0 |
| 2. Long-term liabilities, of which: | 755416 | 332618 | 695472 | 738180 |
| - savings | 0 | 0 | 0 | 0 |
| IV. Liabilities to budget sector | 859286 | 1233579 | 1264737 | 1161596 |
| 1. Short-term liabilities | 859165 | 1233534 | 1264539 | 1161408 |
| a) in current account | 625772 | 547040 | 729003 | 600547 |
| b) other short term liabilities | 233393 | 686494 | 535536 | 560861 |
| 2. Long-term liabilities | 121 | 45 | 198 | 188 |
| V. Liabilities from purchased underwritten securities | 1707049 | 1914367 | 1457814 | 1193721 |
| VI. Liabilities from issue of debt securities | 796086 | 780236 | 1675915 | 1509818 |
| 1. Short-term | 560879 | 539837 | 1512679 | 1352737 |
| 2. Long-term | 235207 | 240399 | 163236 | 157081 |
| VII. Other liabilities from financial instruments | 387541 | 328867 | 811661 | 609536 |
| VIII. Liabilities to subordinated companies valued by equity method | 272 | 264 | 6777 | 6590 |
| 1. Subsidiaries | 272 | 186 | 6485 | 6498 |
| 2. Affiliated | 0 | 0 | 0 | 0 |
| 3. Associated | 0 | 78 | 292 | 92 |
| IX. Special funds and other liabilities | 184266 | 207009 | 256678 | 356104 |
| $X$. Costs and revenues accounted for in time and deferred | 376172 | 372701 | 602954 | 601129 |
| 1. Deferred expenses | 90024 | 94098 | 97011 | 106024 |
| 2. Negative goodwill | 0 | 0 | 0 | 0 |
| 3. Other deferred revenues | 286148 | 278603 | 505943 | 495105 |
| XI. Negative goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XII. Provisions | 404875 | 400579 | 697840 | 602408 |
| 1. Deferred income tax allowance | 150858 | 144407 | 475862 | 371852 |
| 2. Other provisions | 254017 | 256172 | 221978 | 230556 |
| a) short-term | 527 | 527 | 20331 | 25858 |
| b) long-term | 253490 | 255645 | 201647 | 204698 |
| XIII. Subordinated liabilities | 354694 | 364029 | 375723 | 357257 |
| XIV. Minority equity | 0 | 0 | 0 | 0 |
| XV. Share capital | 849182 | 849182 | 849182 | 849182 |
| XVI. Payments due to share capital (negative value) | 0 | 0 | 0 | 0 |
| XVII. Own stock (negative values) | 0 | 0 | 0 | 0 |
| XVIII. Capital reserve | 760716 | 760716 | 781348 | 781094 |
| XIX. Capital reserve from revaluation | 36257 | 29743 | 33430 | 40017 |
| XX. Other reserve capital | 206104 | 196773 | 145677 | 145677 |
| XXI. Exchange rate differences from conversion of subordinated units | 0 | 0 | 0 | 0 |
| 1. Positive exchange differences | 0 | 0 | 0 | 0 |
| 2. Negative exchange differences | 0 | 0 | 0 | 0 |
| XXII. Profit (loss) of previous years | -113978 | -104 647 | -115078 | -114829 |
| XXIII. Net profit (loss) | 129242 | 112000 | 36906 | 33848 |
| Total liabilities | 20347074 | 20454104 | 20828992 | 20435464 |
| Solvency ratio | 18,46\% | 17,84\% | 12,24\% | 11,86\% |
| Book value | 1867523 | 1843767 | 1731465 | 1734989 |
| Number of shares | 849181744 | 849181744 | 849181744 | 849181744 |
| Book value per share (in PLN) | 2,20 | 2,17 | 2,04 | 2,04 |
|  |  |  |  |  |


| Diluted number of shares | - | - | - | - |
| :--- | :---: | :---: | :---: | :---: |
| Diluted book value per share (in PLN) | - | - | - | - |


| CONSOLIDATED OFF BALANCE-SHEET ITEMS | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 30.09.2004 } \\ \text { quarter end / } \\ 2004 \end{gathered}$ | $\qquad$ | $\begin{gathered} \text { 30.09.2003 } \\ \text { quarter end } / \\ 2003 \end{gathered}$ | $\begin{gathered} \text { 30.06.2003 } \\ \text { previous } \\ \text { quarter end/ } \\ 2003 \end{gathered}$ |
| I. Off balance-sheet contingent liabilities offered and received | 4277190 | 3554271 | 3439385 | 3368811 |
| 1. Liabilities granted: | 3407484 | 2647205 | 2423586 | 2353977 |
| a) financial | 2987411 | 2211080 | 1971446 | 1931102 |
| b) guaranties | 420073 | 436125 | 452140 | 422875 |
| 2. Liabilities received: | 869706 | 907066 | 1015799 | 1014834 |
| a) financial | 0 | 0 | 0 | 0 |
| b) guaranties | 869706 | 907066 | 1015799 | 1014834 |
| II. Liabilities arising from purchase/sale transactions | 15571173 | 14369078 | 14444199 | 14771758 |
| III. Other (on account of ) | 27581175 | 25666490 | 16341183 | 11777824 |
| - interest rate swaps | 25526930 | 23620463 | 15674701 | 11008682 |
| - options | 104010 | 45792 | 265946 | 358606 |
| - FRAs | 1950000 | 2000000 | 400000 | 410000 |
| - other | 235 | 235 | 536 | 536 |
| Total off balance-sheet items | 47429538 | 43589839 | 34224767 | 29918393 |


| CONSOLIDATED INCOME STATEMENT | quarter 3 (current year) period from 1.07 .2004 to 30.09 .2004 | 3 quarters <br> accrued <br> (current year) <br> period from <br> 1.01 .2004 <br> to 30.09 .2004 | quarter 3 <br> (previous year) <br>  <br> period from <br> 1.07 .2003 <br> to 30.09 .2003 | 3 quarters <br> accrued <br> (previous year) <br> period from <br> 1.01 .2003 <br> to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 451336 | 1275808 | 357459 | 1080988 |
| II. Interest cost | 313024 | 836595 | 213697 | 672114 |
| III. Net interest income (I-II) | 138312 | 439213 | 143762 | 408874 |
| IV. Commission income | 68434 | 204725 | 66323 | 191864 |
| V. Commission cost | 8928 | 25621 | 12426 | 34898 |
| VI. Net commission income (IV-V) | 59506 | 179104 | 53897 | 156966 |
| VII. Net income from the sale of products, commodities and materials | 0 | 0 | 0 | 0 |
| VIII. Cost of the sale of products, commodities and materials | 0 | 0 | 0 | 0 |
| IX. Sales cost | 0 | 0 | 0 | 0 |
| X. Result on sale (VII-VIII-IX) | 0 | 0 | 0 | 0 |
| XI. Income from shares and stock, other securities and other financial instruments, with variable income amount | 1590 | 1596 | 747 | 43800 |
| 1. From subsidiaries | 952 | 952 | 0 | 0 |
| 2. From affiliated companies | 0 | 0 | 0 | 0 |
| 3. From associated companies | 0 | 0 | 0 | 0 |
| 4. From other companies | 638 | 644 | 747 | 43800 |
| XII. Result on financial operations | -5 018 | 142037 | -7 584 | 42899 |
| XIII. Result on FX position | 20914 | 63937 | 19627 | 57094 |
| XIV. Result on banking operations | 215304 | 825887 | 210449 | 709633 |
| XV. Other operating revenues | 33601 | 173851 | 40653 | 95437 |
| XVI. Other operating costs | 28343 | 158376 | 27615 | 77485 |
| XVII. Overhead costs | 169401 | 527186 | 184347 | 600741 |
| XVIII. Depreciation of fixed assets and intangible and legal assets | 25566 | 80539 | 26492 | 83571 |
| XIX. Provisions and revaluation reserve | 102542 | 740337 | 116617 | 1006435 |
| 1. Provisions for special purpose allowances and overall banking risk | 100989 | 738751 | 116617 | 1004935 |
| 2. Revaluation of financial assets | 1553 | 1586 | 0 | 1500 |
| XX. Release of provisions and revaluation | 101716 | 675657 | 95391 | 937676 |
| 1. Release of reserves for special purpose allowances and overall banking risk | 100216 | 674157 | 95391 | 937676 |
| 2. Revaluation of financial assets | 1500 | 1500 | 0 | 0 |
| XXI. Net provisions and revaluation reserve (XIX - XX) | 826 | 64680 | 21226 | 68759 |
| XXII. Result on operations | 24769 | 168957 | -8 578 | -25486 |
| XXIII. Result on extraordinary operations | 0 | 0 | 0 | 0 |
| 1. Extraordinary profits | 0 | 0 | 0 | 0 |
| 2. Extraordinary losses | 0 | 0 | 0 | 0 |
| XXIV. Amortization of goodwill of subordinated companies | 514 | 514 | 0 | 11264 |
| XXV. Amortization of negative goodwill of subordinated companies | 0 | 0 | 0 | 0 |
| XXVI. Gross profit (loss) | 24255 | 168443 | -8 578 | -36750 |
| XXVII. Income tax | 7329 | 40149 | -11923 | -37280 |
| 1. Current portion | 3359 | 10721 | 1943 | 2031 |
| 2. Deferred portion | 3970 | 29428 | -13866 | -39 311 |
| XXVIII. Other obligatory charges on profit (additions to loss) | 0 | 0 | 0 | 0 |
| XXIX. Share in profit (loss) of subordinated companies consolidated by equity method | 316 | 948 | -287 | 36376 |
| XXX. Minority (profits) losses | 0 | 0 | 0 | 0 |
| XXXI. Net profit (loss) | 17242 | 129242 | 3058 | 36906 |
|  |  |  |  |  |
| Net profit (loss) (annualized) | - | 133231 | - | -26 316 |
| Weighted average number of ordinary shares | - | 849181744 | - | 845045077 |
| Profit (loss) per one ordinary share (in PLN) | - | 0,16 | - | -0,03 |
| Weighted average number of diluted ordinary shares | - | - | - | - |
| Diluted profit (loss) per one ordinary share (in PLN) | - | - | - | - |


| STATEMENT OF CHANGES IN CONSOLIDATED EQUITY | quarter 3 (current year) period from 1.07 .2004 to 30.09 .2004 | 3 quarters accrued (current year) period from 1.01 .2004 to 30.09 .2004 | quarter 3 <br> (previous year) <br>  <br> period from <br> 1.07 .2003 <br> to 30.09 .2003 | 3 quarters <br> accrued <br> (previous year) <br> period from <br> 1.01 .2003 <br> to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Own equity at beginning of period (OB) | 1843767 | 1734906 | 1734989 | 1737572 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| I.a. Own equity at beginning of period (OB), after reconciliation of comparative data | 1843767 | 1734906 | 1734989 | 1737572 |
| 1. Share capital at beginning of period | 849182 | 849182 | 849182 | 849182 |
| 1.1. Changes in share capital | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - stock issue | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - stock depreciation | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 1.2. Stock capital at end of period | 849182 | 849182 | 849182 | 849182 |
| 2. Due payments to share capital at beginning of period | 0 | 0 | 0 | 0 |
| 2.1. Change in due payments to share capital | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 2.2. Due payments to share capital at end of period | 0 | 0 | 0 | 0 |
| 3. Own stock at beginning of period | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - the sale of Treasury Shares | 0 | 0 | 0 | 0 |
| 3.1. Own stock at end of period | 0 | 0 | 0 | 0 |
| 4. Capital reserve at beginning of period | 760716 | 781348 | 781094 | 755449 |
| 4.1. Changes in capital reserve | 0 | -20 632 | 254 | 25899 |
| a) increases (due to) | 0 | 14878 | 254 | 49932 |
| - issue of stock in excess of par value | 0 | 0 | 0 | 0 |
| - profit distribution | 0 | 14878 | 249 | 49817 |
| - other | 0 | 0 | 5 | 115 |
| b) decreases (due to) | 0 | 35510 | 0 | 24033 |
| - loss coverage | 0 | 35510 | 0 | 24033 |
| - other | 0 | 0 | 0 | 0 |
| 4.2. Capital reserve at end of period | 760716 | 760716 | 781348 | 781348 |
| 5. Revaluation reserve at beginning of period | 29743 | 32882 | 40017 | 76560 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| 5.a. Revaluation reserve at beginning of period after reconciliation of comparative data | 29743 | 32882 | 40017 | 76560 |
| 5.1. Changes in revaluation reserve | 6514 | 3375 | -6 587 | -43 130 |
| a) increases (due to) | 6514 | 6740 | 0 | 0 |
| - purchase and valuation of financial assets available for sale | 6514 | 6740 | 0 | 0 |
| b) decreases (due to) | 0 | 3365 | 6587 | 43130 |
| - sale and valuation of financial assets available for sale |  | 3365 | 6582 | 43015 |
| - other |  |  | 5 | 115 |
| 5.2. Revaluation reserve at end of period | 36257 | 36257 | 33430 | 33430 |


| 6. General bank risk fund at beginning of period | 85633 | 44738 | 44738 | 44738 |
| :---: | :---: | :---: | :---: | :---: |
| 6.1. Changes in general bank risk fund | 0 | 40895 | 0 | 0 |
| a) increases (due to) | 0 | 40895 | 0 | 0 |
| - distribution of profits | 0 | 40895 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 6.2. General bank risk fund at end of period | 85633 | 85633 | 44738 | 44738 |
| 7. Other capital reserves at beginning of period | 111140 | 100939 | 100939 | 98953 |
| 7.1. Changes in other capital reserves | 9331 | 19532 | 0 | 1986 |
| a) increases (due to) | 9331 | 19532 | 0 | 1986 |
| - distribution of profits | 9331 | 19532 | 0 | 1986 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - moving to supplementary capital | 0 | 0 | 0 | 0 |
| 7.2. Other capital reserves at end of period | 120471 | 120471 | 100939 | 100939 |
| 8. Changes in foreign currency translations of subordinated shares | 0 | 0 | 0 | 0 |
| 9. Profit (loss) of previous years at beginning of period | -104 647 | -115078 | -114829 | -266 410 |
| 9.1. Profit of previous years at beginning of period | 0 | 0 | 0 | 0 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 |  | 0 |
| 9.2. Profit of previous years at beginning of period, after reconciliation of comparative data | 0 | 0 | 0 | 0 |
| 9.3. Change in profit of previous years | 0 | 0 | 0 | 0 |
| a) increases (due to) | 0 | 0 | 0 | 0 |
| - distribution of profit of previous years | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| b) decreases (due to) | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| - | 0 | 0 | 0 | 0 |
| 9.4. Profit of previous years at end of period | 0 | 0 | 0 | 0 |
| 9.5. Loss of previous years at beginning of period | -104 647 | -115078 | -114829 | -266 410 |
| a) changes in accounting principles (policy) | 0 | 0 | 0 | 0 |
| b) corrections of basic errors | 0 | 0 | 0 | 0 |
| 9.6. Loss of previous years at beginning of period, after reconciliation of comparative data | -104 647 | -115078 | -114829 | -266 410 |
| 9.7. Change in loss of previous years | -9 331 | 1100 | -249 | 151332 |
| a) increases (due to) | 0 | 195102 | 0 | 447238 |
| - increase on account of profit in previous year | 0 | 125305 | 0 | 123272 |
| - loss coverage by supplementary capital | 0 | 35510 | 0 | 24033 |
| - amortization of capital reserve | 0 | 0 | 0 | 7790 |
| - result of de-consolidation of PTE BIG BG | 0 | 0 | 0 | 169407 |
| - share in profit of associated companies | 0 | 34287 | 0 | 122736 |
| - unrealized profits from intra-group transactions | 0 | 0 | 0 | 0 |
| - other | 0 | 0 |  | 0 |
| b) decreases (due to) | 9331 | 194002 | 249 | 295906 |
| - carryforward of the loss of previous year | 0 | 30497 | 0 | 41925 |
| - elimination of movements in provisions for intra-group receivables | 0 | 4361 | 0 | 103739 |
| - unrealized profits from intra-group transactions | 0 | 71613 | 0 | 21960 |
| - depreciation of goodwill on consolidation | 0 | 11264 | 0 | 45056 |
| - distribution of profits | 9331 | 75305 | 249 | 51804 |
| - other | 0 | 962 | 0 | 31422 |


| 9.8. Loss of previous years at end of period | -113978 | -113978 | -115078 | -115078 |
| :--- | ---: | ---: | ---: | ---: |
| 9.9. Profit (loss) of previous years at end of <br> period | -113978 | -113978 | -115078 | -115078 |
| 10. Net result | 17242 | 129242 | 3058 | 36906 |
| a) net profit | 17242 | 129242 | 3058 | 36906 |
| b) net loss | 0 | 0 | 0 | 0 |
| II. Own equity at end of period (CB ) | 1867523 | 1867523 | 1731465 | 1731465 |
| III. Own equity after the proposed distribution of <br> profit (coverage of loss) |  |  |  |  |


| CONSOLIDATED CASH FLOWS | quarter 3 (current year) <br> period from <br> 1.07 .2004 to $30.09,2004$ <br> to 30.09.2004 | 3 quarters accrued (current year) period from 1.01 .2004 to 30.09 .2004 | quarter 3 <br> (previous year) <br>  <br>  <br> period from <br> 1.07 .2003 <br> to 30.09 .2003 | 3 quarters accrued (previous year) period from 1.01 .2003 to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| A. Cash flows from operating activities - direct method |  |  |  |  |
| I. Proceeds | 0 | 0 | 0 | 0 |
| 1. Interest |  |  |  |  |
| 2. Commissions |  |  |  |  |
| 3. Sale |  |  |  |  |
| 4. Other operating proceeds |  |  |  |  |
| II. Expenses | 0 | 0 | 0 | 0 |
| 1. Interest |  |  |  |  |
| 2. Commissions |  |  |  |  |
| 3. Deliveries and services |  |  |  |  |
| 4. Remunerations |  |  |  |  |
| 5. Social insurance and other benefits |  |  |  |  |
| 6. Other overheads |  |  |  |  |
| 7. Taxes and public charges |  |  |  |  |
| 8. Other operating expenses |  |  |  |  |
| III. Net cash flows from operating activities (I - II) direct method | 0 | 0 | 0 | 0 |
|  |  |  |  |  |
| A. Cash flows from operating activities - indirect method |  |  |  |  |
| I. Net profit (loss) | 17242 | 129242 | 3058 | 36906 |
| II. Joint adjustments: | 352518 | 1035517 | -896 434 | -1670 226 |
| 1. Minority profits (losses) | 0 | 0 | 0 | 0 |
| 2. Share in net (profits) losses of subordinated companies valued by equity method | -316 | -948 | 287 | -36 376 |
| 3. Amortization, of which: | 26084 | 81057 | 26491 | 94834 |
| - amortization of goodwill of subordinated companies and negative goodwill of subordinated companies | 514 | 514 | 0 | 11264 |
| 4. (Profits) losses due to FX differences | -48973 | -102 810 | 57573 | 156091 |
| 5. Interest and share in dividend profits | 35114 | 86755 | 31417 | 95510 |
| 6. (Profit) loss on investing activities | 1160 | -985 | -28 | -41 581 |
| 7. Status change of provisions | 3138 | 16578 | 97866 | -18547 |
| 8. Status change of surplus | 451 | 1246 | -618 | 1226 |
| 9. Status change of debt securities | 553863 | -96260 | -758498 | -1 104336 |
| 10. Status change of receivables from financial sector | -307 672 | -1 117525 | -539 799 | -507 719 |
| 11. Status change of receivables from nonfinancial sector | 274693 | 2971659 | 84320 | 39757 |
| 12. Status change of receivables from purchased underwritten securities | -7 654 | -167 420 | 232602 | 13970 |


| 13. Status change of shares or stock, other securities and other financial assets | -87 160 | -93 583 | 4205 | -21 595 |
| :---: | :---: | :---: | :---: | :---: |
| 14. Status change of liabilities to financial sector | 28049 | -570 894 | -732353 | -548968 |
| 15. Status change of liabilities to non-financial and budget sector | 9323 | 349248 | 289632 | -609 523 |
| 16. Status change of liabilities from sold underwritten securities | -207318 | 171571 | 264094 | -486 567 |
| 17. Status change of liabilities from securities | 14816 | -213 761 | 158798 | 1101847 |
| 18. Status change of liabilities in other liabilities | 54950 | -44 895 | -312623 | 51317 |
| 19. Status change of liabilities in accruals | 2236 | -11673 | -276 170 | -497 174 |
| 20. Status change of liabilities in deferred revenues | 7545 | -221843 | 475872 | 647831 |
| 21. Other corrections | 189 | 0 | 498 | -223 |
| III. Net cash flows from operating activities (I +/- II) - indirect method | 369760 | 1164759 | -893 376 | -1633 320 |
|  |  |  |  |  |
| B. Cash flows from investing activities |  |  |  |  |
| I. Proceeds | 30693 | 48852 | 737711 | 1448094 |
| 1. Sale of shares or stock in subsidiaries | 0 | 0 | 0 | 0 |
| 2. Sale of shares or stock in affiliated companies | 0 | 0 | 0 | 0 |
| 3. Sale of shares or stock in associated companies | 0 | 0 | 0 | 0 |
| 4. Sale of shares or stock in other companies, of other securities and other financial assets | 0 | 0 | 736608 | 1429416 |
| 5. Sale of intangible and legal assets and tangible fixed assets | 4787 | 17068 | 493 | 7058 |
| 6. Sale of investments in real estate and intangible and legal assets | 0 | 0 | 0 | 0 |
| 7. Other investment proceeds | 25906 | 31784 | 610 | 11620 |
| II. Expenses | 527266 | 1450272 | 11247 | 41464 |
| 1. Purchase of shares or stock in subsidiaries | 3039 | 3039 | 0 | 0 |
| 2. Purchase of shares or stock in affiliated companies | 0 | 0 | 0 | 0 |
| 3. Purchase of shares or stock in associated companies | 0 | 0 | 0 | 0 |
| 4. Purchase of shares or stock in other companies, of other securities and other financial assets | 520387 | 1438292 | 0 | 0 |
| 5. Purchase of intangible and legal assets and tangible fixed assets | 3840 | 8941 | 11247 | 41464 |
| 6. Investments in real estate and intangible and legal assets | 0 | 0 | 0 | 0 |
| 7. Other investment expenses | 0 | 0 | 0 | 0 |
| III Net cash flows from investing activities (I - II) | -496573 | -1401420 | 726464 | 1406630 |
|  |  |  |  |  |
| C. Cash flows from financing activities |  |  |  |  |
| I. Proceeds | 0 | 0 | 133581 | 838181 |
| 1. Long-term borrowing in other banks | 0 | 0 | 133581 | 838181 |
| 2. Long-term borrowing from institutions of the financial sector other than banks | 0 | 0 | 0 | 0 |
| 3. Issue of debt securities | 0 | 0 | 0 | 0 |
| 4. Increased status of subordinated liabilities | 0 | 0 | 0 | 0 |
| 5. Net proceeds from issue of shares and additional payments to capital | 0 | 0 | 0 | 0 |
| 6. Other financial proceeds | 0 | 0 | 0 | 0 |
| II. Expenses | 5496 | 56610 | 6251 | 691166 |
| 1. Repayment of long-term debts to other banks | 0 | 0 | 0 | 584128 |
| 2. Repayment of long-term debts to other institutions of the financial sector other than banks | 0 | 0 | 0 | 0 |


| 3. Redemption of debt securities | 0 | 0 | 0 | 0 |
| :--- | ---: | ---: | ---: | ---: |
| 4. On account of financial liabilities | 0 | 0 | 0 | 0 |
| 5. Payment of liabilities stemming from financial <br> leasing contracts | 0 | 0 | 0 | 0 |
| 6. Decrease in subordinated liabilities |  | 0 | 0 | 0 |
| 7. Dividends and other payouts to owners | 0 | 0 | 0 | 0 |
| 8. Dividends and other profit sharing paid to <br> minority holders | 0 | 0 | 0 | 0 |
| 9. Other than payment to owners expenses due to <br> division of profits | 0 | 0 | 0 | 0 |
| 10. Purchase of own stock |  | 0 | 0 | 0 |
| 11. Other financial expenses | 5496 | 56610 | 6251 | 107038 |
| III. Net cash flows from financing activities (I - II) | -5496 | -56610 | 127330 | 147015 |
|  |  |  |  | 0 |
| D. Net cash flows, total (A.III +/- B.III +/- C.III) | -132309 | -293271 | -39582 | -79675 |
| E. Balance-sheet change in cash flow, of which: | -132309 | -293271 | -39582 | -79675 |
| - change in cash flow due to exchange rate |  |  | 0 | 0 |
| differences |  |  | 0 | 0 |
| F. Cash flow at beginning of period | 660928 | 821890 | 254712 | 294805 |
| G. Cash flow at end of period (F+/- D), of which: | 528619 | 528619 | 215130 | 215130 |
| - with limited disposal |  |  |  |  |

## QUARTERLY REPORT OF BANK MILLENNIUM

FOR THE $3^{\text {rd }}$ QUARTER OF 2004

| Bank Millennium S.A. Balance Sheet | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 30.09 .2004 \\ \text { quarter end } I \\ 2004 \end{gathered}$ | ```30.06.2004 previous quarter end/ 2004``` | $\begin{gathered} \text { 30.09.2003 } \\ \text { quarter end } I \\ 2003 \end{gathered}$ | ```30.06.2003 previous quarter end/ 2003``` |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 514787 | 647423 | 199560 | 243482 |
| II. Debt securities eligible for rediscount at the Central Bank | 11009 | 11568 | 10021 | 16990 |
| III. Amounts due from other financial institutions | 2812869 | 2485263 | 1974305 | 1415107 |
| 1. Current | 1200059 | 943772 | 14451 | 10402 |
| 2. Term | 1612810 | 1541491 | 1959854 | 1404705 |
| IV. Amounts due from clients | 6425361 | 6726321 | 9741029 | 9818813 |
| 1. Current | 1357779 | 1431562 | 2041733 | 2331276 |
| 2. Term | 5067582 | 5294759 | 7699296 | 7487537 |
| V. Amounts due from public sector | 442190 | 468323 | 473905 | 488102 |
| 1. Current | 4996 | 6979 | 5869 | 5636 |
| 2. Term | 437194 | 461344 | 468036 | 482466 |
| VI. Amounts due from reverse repo transactions | 267778 | 260124 | 131065 | 363667 |
| VII. Debt securities | 6662363 | 6687829 | 4605919 | 4595798 |
| VIII. Shares in subsidiaries | 1438511 | 1423941 | 1333176 | 1354408 |
| IX. Shares in affiliated subsidiaries |  |  |  |  |
| X. Shares in associated companies | 6067 | 5967 | 4854 | 4843 |
| XI. Shares in other companies | 12811 | 12780 | 21511 | 1906 |
| XII. Other securities and financial assets | 480773 | 394036 | 517221 | 474088 |
| XIII. Intangible assets: | 215983 | 218841 | 228583 | 235685 |
| goodwill | 6268 | 6732 | 8249 | 8719 |
| XIV. Tangible fixed assets | 602460 | 622090 | 657444 | 670083 |
| XV. Other assets | 91016 | 89760 | 238636 | 200353 |
| 1. Acquired assets for resale | 2917 | 3071 | 3339 | 6847 |
| 2. Other | 88099 | 86689 | 235297 | 193506 |
| XVI. Prepayments and accrued income | 502014 | 496910 | 807816 | 702895 |
| 1. Deferred income tax | 210794 | 200840 | 535651 | 426920 |
| 2. Other | 291220 | 296070 | 272165 | 275975 |
| Total Assets | 20485992 | 20551176 | 20945045 | 20586220 |


| Liabilities and Equity |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| $\left.\begin{array}{\|l\|r\|r\|r\|}\hline \text { I. Amounts due to the Central Bank } & & & \\ \hline \text { II. Amounts due to other financial institutions } & 2546008 & 2449631 & 2428613\end{array}\right] 3010670$ |  |  |  |  |
| 1. Current | 793277 | 319171 | 405811 | 388109 |
| 2. Term | 1752731 | 2130460 | 2022802 | 2622561 |
| III. Amounts due to clients | 11005404 | 10665520 | 9617591 | 9402284 |
| 1. Saving accounts: |  |  |  |  |
| a) current |  |  |  |  |
| b) term | 11005404 | 10665520 | 9617591 | 9402284 |
| 2. Other: | 3031906 | 2968697 | 2854573 | 2352360 |
| a) current | 7973498 | 7696823 | 6763018 | 7049924 |
| b) term | 859284 | 1233577 | 1264734 | 1161595 |
| IV. Amounts due to public sector | 625770 | 547038 | 729002 | 600546 |
| 1. Current | 233514 | 686539 | 535732 | 561049 |
| 2. Term | 1740819 | 1943675 | 1457814 | 1193721 |
| V. Liabilities arising from securities sold with <br> repurchase clause (repo transactions) | 726292 | 725334 | 1675915 | 1509818 |
| VI. Liabilities in respect of debt securities <br> issues | 7262 |  |  |  |


| 1. Current | 491085 | 484934 | 1512679 | 1352737 |
| :---: | :---: | :---: | :---: | :---: |
| 2. Long-term | 235207 | 240400 | 163236 | 157081 |
| VII. Other liabilities in respect of financial instruments | 391138 | 330475 | 874044 | 663373 |
| VIII. Special funds and other liabilities | 141550 | 145778 | 205438 | 316967 |
| IX. Accruals and deferred income | 412744 | 422238 | 666238 | 670088 |
| 1. Accruals | 78530 | 81718 | 90398 | 98718 |
| 2. Negative goodwill |  |  |  |  |
| 3. Other deferred income | 334214 | 340520 | 575840 | 571370 |
| X. Provisions | 440536 | 427152 | 647470 | 565458 |
| 1. Deferred corporate income tax | 130197 | 114891 | 440397 | 351361 |
| 2. Other | 310339 | 312261 | 207073 | 214097 |
| a) current |  |  | 20331 | 25858 |
| b) long-term | 324752 | 312261 | 186742 | 188239 |
| XI. Subordinated liabilities | 354694 | 364029 | 375723 | 357257 |
| XII. Share capital | 849182 | 849182 | 849182 | 849182 |
| XIII. Unpaid capital (negative value) |  |  |  |  |
| XIV. Treasury stock (negative value) |  |  |  |  |
| XV. Supplementary capital | 508095 | 508095 | 542970 | 542970 |
| XVI. Revaluation reserve | 36223 | 29709 | 33395 | 39977 |
| XVII. Other reserve capital | 380532 | 380532 | 339638 | 339638 |
| XVIII. Retained earnings (loss brought forward) | 35751 | 35751 | 70626 | 70626 |
| XIX. Net profit (loss) | 129242 | 112000 | 36906 | 33848 |
| Total Liabilities and Equity | 20485992 | 20551176 | 20945045 | 20586220 |
|  |  |  |  |  |
| Capital adequacy ratio | 16,12\% | 15,73\% | 11,01\% | 10,68\% |
|  |  |  |  |  |
| Book value | 1867523 | 1843767 | 1731465 | 1734989 |
| Number of share | 849181744 | 849181744 | 849181744 | 849181744 |
| Book value per share (in PLN) | 2,20 | 2,17 | 2,04 | 2,04 |
|  |  |  |  |  |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  |  |  |


| Off-balance sheet items | as at30.09 .2004quarter end $/$2004 | as at30.06 .2004previousquarter end/2004 | $\begin{gathered} \text { as at } \\ 30.09 .2003 \\ \text { quarter end } I \\ 2003 \end{gathered}$ | $\begin{gathered} \hline \text { as at } \\ 30.06 .2003 \\ \text { previous } \\ \text { quarter end/ } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| I. Contingent liabilities: | 4485025 | 3780377 | 3732934 | 3729187 |
| 1. granted: | 3614782 | 2872743 | 2716438 | 2713677 |
| a) financial | 3124529 | 2381427 | 2264096 | 2290605 |
| b) guarantees | 490253 | 491316 | 452342 | 423072 |
| 2. received: | 870243 | 907634 | 1016496 | 1015510 |
| a) financial |  |  |  |  |
| b) guarantees | 870243 | 907634 | 1016496 | 1015510 |
| II. Liabilities in respect of sale/purchase transactions | 15616193 | 14380575 | 15383883 | 14771758 |
| III. Other, including: | 27694105 | 25781407 | 16340647 | 12696271 |
| - interest rate swaps | 25640095 | 23735615 | 15674701 | 11927665 |
| - options | 104010 | 45792 | 265946 | 358606 |
| - FRAs | 1950000 | 2000000 | 400000 | 410000 |
| - other |  |  |  |  |
| Total off-balance sheet items | 47795323 | 43942359 | 35457464 | 31197216 |


| INCOME STATEMENT | $\begin{gathered} \hline \text { quarter 3 } \\ \text { (current year) } \\ \text { period from } \\ 1.07 .2004 \\ \text { to } 30.09 .2004 \\ \hline \end{gathered}$ | 3 quarters accrued (current year) period from 1.01 .2004 to 30.09 .2004 | $\begin{gathered} \text { quarter } 3 \\ \text { (previous year) } \\ \text { period from } \\ 1.07 .2003 \\ \text { to } 30.09 .2003 \\ \hline \end{gathered}$ | 3 quarters accrued (previous year) period from 1.01 .2003 to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 413699 | 1161499 | 326518 | 990644 |
| II. Interest cost | 314937 | 842520 | 220735 | 695124 |
| III. Net interest income(I-II) | 98762 | 318979 | 105783 | 295520 |
| IV. Commission income | 59088 | 171440 | 54869 | 164385 |
| V. Commission cost | 7711 | 22163 | 11296 | 32371 |
| VI. Net commission income (IV-V) | 51377 | 149277 | 43573 | 132014 |
| VII. Income from shares, other securities and other financial variable-income instruments | 1046 | 14470 | 16540 | 143235 |
| 1. from subsidiaries | 951 | 13655 | 15793 | 98957 |
| 2. from affiliated subsidiaries |  |  |  |  |
| 3. from associated companies | 513 | 207 |  | 478 |
| 4. from other entities | 608 | 608 | 747 | 43800 |
| VIII. Result on financial operations | 5251 | 121670 | 7686 | 42694 |
| IX. Foreign exchange result | 18241 | 56843 | 16766 | 49373 |
| X. Result on banking operations | 164175 | 661239 | 174976 | 662836 |
| XI. Other operating income | 13032 | 32766 | 21578 | 35324 |
| XII. Other operating cost | 8040 | 21293 | 5173 | 14886 |
| XIII. Overhead costs | 140982 | 439409 | 154353 | 521091 |
| XIV. Depreciation and amortization | 25676 | 80301 | 25368 | 72815 |
| XV. Provisions and revaluation reserve | 91893 | 708007 | 111938 | 970131 |
| 1. Specific provisions and General Banking Risk Reserve created | 91893 | 707974 | 111938 | 968631 |
| 2. Revaluation of financial assets |  | 33 |  | 1500 |
| XVI. Provisions and revaluation reserve (released) | 95474 | 653870 | 90135 | 927438 |
| 1. Specific provisions and General Banking Risk Reserve released | 95474 | 653870 | 90135 | 926676 |
| 2. Revaluation of financial assets | - |  |  | 762 |
| XVII. Net provisions and revaluation reserve (XV- XVI) | 3581 | 54137 | 21803 | 42693 |
| XVIII. Operating profit | 6090 | 98865 | 10143 | 46675 |
| XIX. Net extraordinary gains (losses) |  | - |  |  |
| 1. Extraordinary gains | - | - | - |  |
| 2. Extraordinary losses |  |  |  |  |
| XX. Gross profit (loss) | 6090 | 98865 | 10143 | 46675 |
| XXI. Income tax | 3835 | 22986 | 17260 | 52511 |
| 1. current |  |  | - |  |
| 2. deferred | 3835 | 22986 | 17260 | 52511 |
| XXII. Other obligatory charges against profit (increases in loss) |  |  |  |  |
| XXIII. Share in net profit (loss) of subordinated companies consolidated under the equity method | 14987 | 53363 | 4059 | 62280 |
| XXVI. Net profit (loss) | 17242 | 129242 | 3058 | 36906 |
| Net profit (loss) (annualized) |  | 133231 |  | 26316 |
| Weighted average number of ordinary shares | 849181744 | 849181744 | 849181744 | 849181744 |
| Profit (loss) per ordinary share (in PLN) |  | 0,16 | - | 0,03 |
| Weighted average diluted number of ordinary shares |  |  |  |  |
| Diluted profit (loss) per ordinary share (in PLN) |  |  |  |  |


| Statement of Changes in Equity | quarter 3 (current year) period from 1.07 .2004 to 30.09.2004 | 3 quarters accrued (current year) period from 1.01 .2004 to 30.09 .2004 | quarter 3 <br> (previous year) <br>  <br> period from <br> 1.07 .2003 <br> to 30.09 .2003 | 3 quarters accrued (previous year) period from 1.01 .2003 to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| I. Equity at the beginning of the period (OB) | 1843767 | 1734906 | 1734989 | 1737572 |
| a) changes in adopted accounting principles |  |  |  |  |
| b) adjustments of material errors |  |  |  |  |
| l.a. Equity at the beginning of the period (OB), restated to comparable data | 1843767 | 1734906 | 1734989 | 1737572 |
| 1. Share capital at the beginning of the period | 849182 | 849182 | 849182 | 849182 |
| 1.1. Changes in share capital |  |  |  |  |
| a) increases |  |  |  |  |
| share issues |  |  |  |  |
| - |  |  |  |  |
| b) decreases |  |  |  |  |
| redemption of shares |  |  |  |  |
| - |  |  |  |  |
| 1.2. Share capital at the end of the period | 849182 | 849182 | 849182 | 849182 |
| 2. Unpaid share capital at the beginning of the period |  |  |  |  |
| 2.1. Changes in unpaid share capital |  |  |  |  |
| a) increases |  |  |  |  |
| - |  |  |  |  |
| b) decreases |  |  |  |  |
| - |  |  |  |  |
| 2.2. Unpaid share capital at the end of the period |  |  |  |  |
| 3. Treasury stock at the beginning of the period |  |  |  |  |
| a) increases |  |  |  |  |
| - |  |  |  |  |
| b) decreases |  |  |  |  |
| - |  |  |  |  |
| 3.1. Treasury stock at the end of the period |  |  |  |  |
| 4. Supplementary capital at the beginning of the period | 508095 | 542970 | 542970 | 560846 |
| 4.1. Changes in supplementary capital | - | 34875 |  | 17876 |
| a) increases |  |  |  |  |
| share premiums |  |  |  |  |
| appropriation of profit (statutory) |  |  |  |  |
|  |  |  |  |  |
| appropriation of profit (above the statutory minimum) |  |  |  |  |
|  |  |  |  |  |
| b) decreases | - | 34875 |  | 17876 |
| to cover losses from previous years |  | 16999 |  |  |
| to cover losses of BIG BANK from previous years |  | 17876 |  | 17876 |
| 4.2. Supplementary capital at the end of the period | 508095 | 508095 | 542970 | 542970 |
|  |  |  |  |  |
| 5. Revaluation reserve at the beginning of | 29709 | 32848 | 39977 | 76409 |



| period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 8.5. Loss brought forward at the beginning of the period | 35751 | 53627 | 53627 | 71503 |
| a) Changes in adopted accounting principles |  |  |  |  |
| b) adjustments of material errors |  |  |  |  |
| 8.6. Loss brought forward at the beginning of the period, restated to comparable data | 35751 | 53627 | 53627 | 71503 |
| 8.7. Changes in loss brought forward |  | 17876 |  | 17876 |
| a) increases | - |  |  |  |
| - transfer of loss for coverage |  |  |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
| b) decreases |  | 17876 |  | 17876 |
| coverage of loss brought forward of BB | - | 17876 |  | 17876 |
|  |  |  |  |  |
| 8.8. Loss brought forward at the end of the period | 35751 | 35751 | 53627 | 53627 |
| change of retained earning (loss brought forward) |  |  |  |  |
| 8.9. Retained earning (loss brought forward) at the end of the period | 35751 | 35751 | 70626 | 70626 |
| 9. Net profit (loss) | 17242 | 129242 | 3058 | 36906 |
| a) net profit | 17242 | 129242 | 3058 | 36906 |
| b) net loss |  |  |  |  |
| II. Equity at the end of the period (CB ) | 1867523 | 1867523 | 1731465 | 1731465 |
| III. Equity after proposed appropriation of profit (coverage of loss) |  |  |  |  |


| Statement of Cash Flows | quarter 3 (current year) period from 1.07 .2004 to 30.09 .2004 | 3 quarters accrued (current year) period from 1.01.2004 to 30.09.2004 | quarter 3 (previous year) period from 1.07 .2003 to 30.09 .2003 | 3 quarters accrued (previous year) period from 1.01 .2003 to 30.09 .2003 |
| :---: | :---: | :---: | :---: | :---: |
| A. Cash flows from operating activities indirect method | 121805 | 122545 | 286838 | 738833 |
| 1. Net profit (loss) | 17242 | 129242 | 3058 | 36906 |
| II. Adjustments for: | 139047 | 251787 | $\begin{aligned} & \hline 289 \\ & 896 \\ & \hline \end{aligned}$ | 775739 |
| 1. Share in (profits) losses of subordinated companies consolidated under the equity method | 14987 | 53363 | 4059 | 62280 |
| 2. Depreciation and amortization | 25676 | 80301 | 25368 | 72815 |
| 3. Foreign exchange (gains) losses | 49168 | 103222 | 57450 | 155427 |
| 4. Interest and share in profits (dividends) | 28303 | 83299 | 30879 | 29596 |
| 5. (Profit) loss on investing activities | 883 | 422 | 2668 | 69545 |
| 6. Change in provisions | 11856 | 29399 | 87010 | 16020 |
| 7. Change in debt securities | 38400 | 1736296 | 18231 | 92654 |
| 8. Change in amounts due from other financial institutions | 326685 | 1013007 | $\begin{aligned} & 555 \\ & 227 \\ & \hline \end{aligned}$ | 322989 |
| 9. Change in amounts due from clients and public sector | 327652 | 2966358 | 98950 | 396111 |
| 10. Change in receivables from reverse repo transactions | 7654 | 167420 | 232602 | 13970 |
| 11. Change in shares, other securities and other financial assets | 87479 | 192562 | 28475 | 888 |
| 12. Change in amount due to other financial institutions | 107430 | 603860 | 715837 | 636008 |
| 13. Change in amounts due to clients and public sector | 34409 | 394085 | 318446 | 279826 |


| 14. Change in liabilities arising from securities sold with repurchase clause |  | 202856 |  | 205341 |  | 264093 | - | 486567 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15. Change in liabilities arising from securities |  | 65839 | - | 299878 |  | 365058 |  | 1486307 |
| 16. Change in other liabilities | - | 5484 |  | 18158 | - | 344602 | - | 234141 |
| 17. Change in prepayments and accruals |  | 8292 | - | 25064 |  | 113241 | - | 134927 |
| 18. Change in deferred income |  | 6306 |  | 218758 |  | 4470 |  | 71766 |
| 19. Other adjustments |  |  |  |  |  |  |  |  |
| III. Net cash flows from operating activities (I +/- II) - indirect method | - | 121805 | - | 122545 | - | 286838 | - | 738833 |
|  |  |  |  |  |  |  |  |  |
| B. Cash flows from investing activities | - | 4414 |  | 73409 |  | 115529 |  | 322475 |
| I. Cash received from: |  | 3508 |  | 19897 |  | 132394 |  | 688593 |
| 1. Sale of shares in subsidiaries |  |  |  |  |  | 39746 |  | 50456 |
| 2. Sale of shares in co-owned subsidiaries |  |  |  |  |  |  |  |  |
| 3. Sale of shares in associated companies |  | 986 |  | 986 |  |  |  |  |
| 4. Sale of shares in other companies, other securities and other financial assets |  |  |  | 12 |  | 82249 |  | 563222 |
| 5. Sale of fixed and intangible assets |  | 963 |  | 3916 |  | 1258 |  | 4710 |
| 6. Sale of investments in real estate and intangible assets |  |  |  |  |  | 9141 |  | 20929 |
| 7. Other cash received from investing activities |  | 1559 |  | 14983 |  |  |  | 49276 |
| II. Cash paid for: |  | 7922 |  | 93306 |  | 16865 |  | 366118 |
| 1. Purchase of shares in subsidiaries |  |  |  | 4 |  |  |  | 217479 |
| 2. Purchase of shares in co-owned subsidiaries |  |  |  |  |  |  |  |  |
| 3. Purchase of shares in associated companies |  |  |  |  |  |  |  |  |
| 4. Purchase of shares in other companies, other securities and other financial assets |  | 5165 |  | 84699 |  |  |  |  |
| 5. Purchase of fixed and intangible assets |  |  |  | 1755 |  | 12833 |  | 138054 |
| 6. Investments in real estate and intangible assets |  | 2757 |  | 6848 |  | 4032 |  | 10585 |
| 7. Other cash paid for investing activities |  |  |  |  |  |  |  |  |
| III. Net cash flows from investing activities (I II) |  | 4414 | - | 73409 |  | 115529 |  | 322475 |
|  |  |  |  |  |  |  |  |  |
| C. Cash flows from financing activities | - | 5496 | - | 82128 |  | 127177 |  | 331695 |
| I. Cash received from: |  |  |  | - |  | 133581 |  | 1023014 |
| 1. Long-term loans from other banks |  |  |  |  |  | 133581 |  | 838181 |
| 2. Long-term loans from non-banking financial institutions |  |  |  |  |  |  |  |  |
| 3. Issues of debt securities |  |  |  |  |  |  |  |  |
| 4. Increase in subordinated liabilities |  |  |  |  |  |  |  |  |
| 5. Issue of shares (net proceeds) and additional paid-n capital |  |  |  |  |  |  |  | 184833 |
| 6. Other cash received from financing activities |  |  |  |  |  |  |  |  |
| II. Cash paid for: |  | 5496 |  | 82128 |  | 6404 |  | 691319 |
| 1. Repayment of long-term loans from other banks |  |  |  |  |  |  |  | 584128 |
| 2. Repayment of long-term loans from nonbanking financial institutions |  |  |  |  |  |  |  |  |
| 3. Redemption of debt securities |  |  |  |  |  |  |  |  |
| 4. Other financial liabilities |  |  |  |  |  |  |  |  |
| 5. Payments under financial lease contracts |  |  |  |  |  |  |  |  |
| 6. Decrease in subordinated liabilities |  |  |  |  |  |  |  |  |
| 7. Dividends and other payments to owners |  |  |  |  |  |  |  |  |
| 8. Appropriations of profit, other than payments to owners |  |  |  |  |  |  |  |  |
| 9. Purchase of own shares |  |  |  |  |  |  |  |  |
| 10. Other cash paid for financing activities |  | 5496 |  | 82128 |  | 6404 |  | 107191 |
| III. Net cash flows from financing activities (I II) | - | 5496 | - | 82128 |  | 127177 |  | 331695 |
|  |  |  |  |  |  |  |  |  |
| D. Net cash flows, total (A.III +/- B.III +/C.III) | - | 131715 | - | 278082 | - | 44132 | - | 84663 |
| E. Change in balance sheet cash, including: | - | 131715 | - | 278082 | - | 44132 | - | 84663 |
| change in cash in respect of foreign |  |  |  |  |  |  |  |  |


| exchange gains and losses |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| F. Cash at the beginning of the period | 659035 | 805402 | 253713 | 294244 |
| G. Cash at the end of the period (F+I- D), of <br> which: | 527320 | 527320 | 209581 | 209581 |

## Information about activity after three quarters of 2004

Warsaw, 18.10.2004 - The Management Board of Bank Millennium („Bank") informs that after three quarters of 2004 accounting year (from 1 January until 30 September 2004) consolidated net profit of the Bank Millennium Group and of Bank Millennium was PLN 129,2 million.

By comparison consolidated net profit of the Group and the Bank after the first three quarters of 2003 stood at PLN 36,9 million.

Main highlights to the results of the Bank Millennium Group after the first nine months of 2004:

- Increase of Net Interest Income by 7,4\% (as compared with three quarters of 2003)
- Increase of Net Commission Income by 14,1\% (as compared with three quarters of 2003)
- Reduction of operating costs by $11,2 \%$ as compared with three quarters of 2003)
- Significant improvement of credit quality - Coverage ratio of NPLs according to 90 days timeliness of payment increased from 94,7\% to 122,7\% year-on-year
- Solvency ratio at very strong level - 18,5\%.
- Material growth of mortgage loans volume -5\% share in the market of new loans in the month of August
- Quick growth of Internet banking for private and corporate customers (125 000 users)
- Marked improvement of service

Key factors affecting the financial result:

| Breakdown of the Result on Banking Activity (PLN mIn) | $\frac{9 \text { months }}{2004}$ | $\frac{9 \text { months }}{2003}$ | Change |
| :---: | :---: | :---: | :---: |
| Net interest income | 439,2 | 408,9 | 7,4\% |
| Net commission income | 179,1 | 157,0 | 14,1\% |
| Other non-interest income | 207,6 | 143,8 | 44,4\% |
| Result on Banking Activities | 825,9 | 709,6 | 16,4\% |

1. 

Net interest income generated by Bank Millennium Group after nine months of 2004 totalled PLN 439,2 million and was $7,4 \%$ higher than in the corresponding period of last year (PLN 408,9 million) in result of consistent management of commercial spreads and a favourable change of the structure of deposits.
2.

Net commission income was PLN 179,1 million (PLN 157,0 million after nine months of the previous year), which means it grew $\mathbf{1 4 , 1 \%}$. This growth was driven by development of business mainly in the retail segment and by transactions done on the equity market by Millennium Dom Maklerski.
3.

Other non interest income (income from shares, financial transactions and F/X gains/losses) in the first nine months of 2004 was PLN 207,6 million as compared with PLN 143,8 million generated in the first three quarters of the previous year (increase by 44,4\%). The value of this item was fundamentally affected by the sale by the Bank in the second quarter of this year the portfolio of car loans granted through PTF, while the same period of the previous year was also affected by the gain on the sale of PolCard shares.

Total Result on Banking Activities after three quarters of 2004 stood at PLN $\mathbf{8 2 5 , 9} \mathbf{9}$ million as compared with PLN 709,6 million after three quarters of 2003. This means it increased by $\mathbf{1 6 , 4 \%}$.

Other operating income and expenses in the nine months of 2004 totalled PLN 15,5 million, standing at PLN 18 million in the first nine months of 2003.

| Breakdown of costs (PLN mln) | $\begin{aligned} & \hline 9 \text { months } \\ & \underline{2004} \end{aligned}$ | $\frac{9 \text { months }}{\underline{2003}}$ | Change |
| :---: | :---: | :---: | :---: |
| Personnel costs | 229,8 | 263,6 | -12,8\% |
| Non-personnel costs | 297,4 | 337,1 | -11,8\% |
| Depreciation | 80,5 | 83,6 | -3,6\% |
| Total costs | 607,7 | 684,3 | -11,2\% |

4. 

Total costs of Bank Millennium Group after three quarters of 2004 fell 11,2\% as compared with the first nine months of last year and stood at PLN 607,7 million (PLN 684,3 million in the corresponding period of 2003).

Personnel costs stood at PLN 229,8 million, which signifies a decline of $\mathbf{1 2 , 8} \%$ as compared with the first three quarters of 2003 (PLN 263,6 million).

As at 30 September 2004 the headcount in Bank Millennium Group is 4328 persons i.e. 6 \% less than as at end of September 2003 ( 4618 persons employed). Due to growth of the retail business (e.g. mortgage loans) the Bank expects that the falling trend in headcount will be halted in the coming quarters.

Non-personnel costs were at PLN 297,4 million, which means their decline by $\mathbf{1 1 , 8} \%$ as compared with the first three quarters of the previous year (PLN 337,1 million).

Depreciation in the analysed period was PLN 80,5 million as compared with PLN 83,6 million in the first nine months of 2003.

The cost to income ratio after three quarters of 2004 was $\mathbf{7 1 , 7 \%}$, however net of the sale of the portfolio of car loans granted through PTF it stands at $86,7 \%$.
5.

Net provisions created by the Bank Millennium Group in the first 9 months of 2004 were at PLN 64,7 million. This means a small growth compared with the amount of provisions created at the end of the first semester of 2004 of PLN 0,8 million.
6.

In the first three quarters of 2004 gross profit of Bank Millennium Group was PLN 168,4 million, while net profit stood at PLN 129,2 million.

| Key items | $\mathbf{3 0 . 0 9 . 2 0 0 4}$ | $\mathbf{3 0 . 0 9 . 2 0 0 3}$ | Change |
| :--- | :---: | :---: | :---: |
| Total assets | 20347 | 20829 | $-2,3 \%$ |
| Total Customers' Funds (1) | 13042 | 13138 | $-0,7 \%$ |
| Total Deposits and Bonds | 12598 | 12532 | $0,5 \%$ |
| Total Deposits | 12111 | 11105 | $9,1 \%$ |
| Total Loans to Customers | 7255 | 10521 | $-31,0 \%$ |
| Equity | 1868 | 1731 | $8 \%$ |

(1) includes deposits from Customers, bonds and mutual funds
7.

As at 30 September 2004 total assets stood at PLN 20347 million, which means a slight decrease as compared with the end of then third quarter of the previous year by 2,3 \% (PLN 20829 million).

As at the end of the third quarter 2004 net loans to Customers totalled PLN $\mathbf{7} 255$ million, which means a reduction from September last year by 31\% (PLN 10521 million). This change is caused above all by the sale by the Bank of the PTF originated car loans portfolio as well as by the conservative policy regarding corporate lending. Not considering the car loans portfolio sale the reduction of net loans was 12,6\%.

It is worth to mention that the value of mortgage loans originated by the Bank increased during last 12 monts by $\mathbf{3 0 , 6 \%}$. In result the share of mortgage loans in the total loans portfolio increased from 10\% (as at 30.09 .2003 ) to $18 \%$ (as at 30.09 .2004 ). This is the effect of changes made by the Bank as regards organisation of sales (e.g. new direct sales force, sale through brokers, internet) and launch of new and attractive mortgage solutions (e.g. "Balloon" loan, Debt consolidation loan).

| New mortgage sale results: | 4Q 03 | 1Q 04 | 2Q 04 | 3Q 04 |
| :--- | :--- | :--- | :--- | :--- |
| Quarterly sale of new loans (PLN mIn) | 76,4 | 57,7 | 140,2 | 174,6 |
| Market share in new loans, in quarter | $2,0 \%$ | $2,3 \%$ | $4,2 \%$ | $\left.5,1 \%{ }^{*}\right)$ |

*) during two months of the quarter
8.

Total Customers' deposits, including the issued Bank Millennium bonds, were as at 30.092004 PLN 12 598 million, which means an increase from the corresponding period of 2003 by 0,5 \% (PLN 12532 million). Total Customers' funds, including mutual funds, slightly decreased by $0,7 \%$ due to redemption of closed-end funds (with anti-tax character for the clients) which took place at the end of 2003 year.

High growth of deposits (this category of customers' funds increased during one year by $\mathbf{9 , 1 \%}$ ) was possible due to offer appeal improvement (including introduction of special products prepared to commemorate the Bank's $15^{\text {th }}$ anniversary and rapid growth of the volume of on-line banking -Millenet). The highest growth on the market of Internet banking (from 29000 as at 31.12.2003 to 125000 at the end of Q3 2004) resulted in the number of transactions done by private customers via Millenet in October 2004 for the first time ever exceeding the number of orders placed in the Bank's conventional branch network. This was accompanied by an increase of corporate customer interest in banking services provided via Millenet. Efforts taken by the Bank to facilitate access to the full range of products and services as well as service quality improvement were appreciated by customers.

## 9. Loans quality

| Credit quality ratios | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 9 . 0 3}$ |  |
| :--- | :--- | :---: | :---: |
| NPL/total loans ratio | Timeliness of payment <br> (90 days) | $8,9 \%$ | $12,4 \%$ |
| NBP regulations | $19,6 \%$ | $22,2 \%$ |  |
| Provisions/NPL ratio | Timeliness of payment <br> (90 days) | $122,7 \%$ | $94,7 \%$ |
|  | NBP regulations | $55,8 \%$ | $52,8 \%$ |

In the first nine months of 2004 there was a marked improvement of the Bank's loan portfolio quality. The total value of Non-Performing Loans fell by over PLN 1.1 billion in result of restructuring and recovery efforts, write-offs against provisions and changes of loan classification regulations.

The NPL to total loans ratio according to NBP regulations improved from 22,2\% (as at 30.09.2003) to $19,6 \%$ (as at 30.09.2004), while the NPL coverage ratio increased from $52,8 \%$ to $55,8 \%$ in the same periods.

Notable is the improvement of the NPL ratio by timeliness of payment. This ratio improved from 12,4 \% (as at 30.09 .2003 ) to $\mathbf{8 , 9 \%}$ (as at 30.09.2004) considering up to 90 day payment timeliness.

In result of real improvement of the loan portfolio quality as well due to a consistent policy of maintaining provisions the NPL (timeliness criterion) coverage ratio improved significantly. It grew from 94,7\%\% (as at 30.09 .2003 ) to $\mathbf{1 2 2 , 7} \%$ (as at 30.09 .2004 ).

Solvency Ratio of Bank Millennium Group improved strongly reaching 18,5 \% and was higher than the year before $(12,2 \%)$ in result of shrinking of the loans portfolio as well as an improved structure of riskweighted assets.

| Ratio | 30.09. 2004 | 30.09. 2003 |
| :--- | :---: | :---: |
| Net interest margin | $3,5 \%$ | $3,2 \%$ |
| Cost/income | $71,7 \%$ | $90,7 \%$ |
| ROA | $0,8 \%$ | $0,2 \%$ |
| ROE | $9,5 \%$ | $2,8 \%$ |
| CAR | $18,5 \%$ | $12,2 \%$ |

## Final comments:

1. In the first nine months of 2004 the Bank Millennium Group improved its financial result thanks to increase of net interest income (by 7,4\%) and commission income (by 14,1\%). The attained result was positively affected by the sale in Q2 2004 of the PTF car loans portfolio.
2. The Bank Millennium Group consistently continued to cut operating costs in the past nine months, ultimately reducing them by $11.2 \%$ as compared with the same period of the previous year.
3. Sales stimulation and positive changes in the product and service offer have resulted in rapid growth of mortgage sales, of the value of deposits and of the number of Millenet on-line banking users. At the same time - in the opinion of customers - quality of service improved.
4. The Bank Millennium Group improved the quality of its loans portfolio: the NPL ratio shrunk further while the NPL coverage ratio went up

## ADDITIONAL INFORMATION

## I. PRINCIPLES ADOPTED IN PREPARATION OF THE CONSOLIDATED QUARTERLY REPORT

According to information delivered in the form of the current report of 25 March 2004 Bank Millennium, beginning with the $1^{\text {st }}$ Quarter 2004 report presents extended consolidated quarterly and semiannual reports. In effect this report contains financial data on Bank Millennium ("Bank") and consolidated financial data on the Bank Millennium Group ("Group"), presented in the form of a balance sheet, profit and loss account, cash flow statement and report on changes in equity, prepared as at 30 September 2004 in keeping with the Ordinance of the Council of Ministers of 16 October 2001 in the matter of current and regular information delivered by issuers of securities, as amended.

The data was prepared on the basis of "Accounting principles binding in Bank Millennium" and "Accounting principles binding in the Bank Millennium Group", detailed descriptions of which are contained in the annual report and consolidated annual report respectively. The reports were prepared as at 31 December 2003 and published on 27 April 2004.

In 2004 the Bank and the Group made changes to the accounting principles in the area of calculation, classification and presentation of provisions, which resulted from provisions of the Ordinance of the Minister of Finance of 10 December 2003 in the matter of principles for creation of provisions for risk connected with activity of banks.
Key aspects of the new principles:
> Retail credit and loans (except mortgage):
a. Exposures where delays in payment do not exceed 6 months are classified as regular,
b. Interest accrued on above credit/loans (regular category) is carried in the profit and loss account,
c. Exposures where delays in payment exceed 6 months are classified as lost.
$>$ Remaining credit exposures (corporate and mortgage):
Classification according to the criterion of payment delay expressed in days

| category | current principles | previous principles |
| :--- | :--- | :--- |
| under watch | $0-90$ | $0-30$ |
| substandard | $91-180$ | $31-90$ |
| doubtful | $181-360$ | $91-180$ |
| lost | $>360$ | $>180$ |

In result of the coming into force as of 14 January 2004 of the Ordinance of the Minister of Finance amending the Ordinance in the matter of specific accounting principles for banks, the Bank (effective as of 1 January 2004) includes in net interest income also interest due, including discount and capitalised interest on receivables classified as "under watch".

The Bank and the Group changed their accounting policy and in effect the method of presentation in the balance sheet of Sell-Buy-Back (SBB) and Buy-Sell-Back (BSB) transactions, in adjustment to the amendment (of 23 February 2004) of the Ordinance of the Minister of Finance in the matter of specific principles of recognition, methods of valuation, scope of disclosure and method of presentation of financial instruments. According to the new wording of paragraph 11 section 2 item 2 : the release or sale of financial assets does not signify loss of control by an entity if the releasing entity has the unconditional obligation to repurchase these assets in the future and the receiving entity has the unconditional obligation to resell these assets, which conditions are met in the case of SBB transactions. Moreover it must be emphasised that the risk of change of value of the asset being the object of an SBB transaction is at all times borne by the party, which is obliged to repurchase the asset at a predetermined price. At the same time the SBB formula ensures for the entity receiving the assets the remuneration that it could get by granting a loan secured with the received assets, which is reflected in another criterion of the above provision. The amendments of the Ordinance result from the new IAS 39 standard published in December 2003 and the accompanying interpretations concerning derecognition in the balance sheet of financial instruments. In this regulation paragraphs concerning derecognition in the balance sheet of financial assets/liabilities were materially reworded, which permitted easier and more definitive interpretation of provisions concerning SBB/BSB contracts. The new IAS 39 standard retained the control approach and the risk and reward approach however the requirements concerning derecognition (recognition) of financial instruments in the balance sheet were structured by introduction of a decision tree ("step by step" analysis) and definition of the hierarchy of various approaches. In effect the risk and reward approach was given clear priority before the control approach. At the same time it was described in detail how the analysis is to be performed of whether the entity after entering into the transaction has kept all risks and rewards resulting from the asset if its exposure to volatility of present value of future flows under the asset does not change materially following the transfer.

Based on above regulations the Bank, beginning with the statement prepared as at 30 June 2004, is presenting in its balance sheet financial assets (debt securities at present) resold with a buyback pledge (SBB) at the same time recognising on the payables side the liabilities resulting from the buyback pledge. In case of BSB transactions the financial assets held (also debt securities) are presented as receivables resulting from the buyback pledge.

The restatement of data is presented in item $X$ of the Comments - "Explanations of financial data".

Following exchange rates were applied for calculation of EURO values:

- For balance sheet items 4.3832 PLN/EURO rate of 30 September 2004 (for comparatives: 4.6435 PLN/EURO),
- For profit and loss account items in the period from 1 January to 30 September 2004 - 4.6214 PLN/EURO, exchange rate calculated as the average of rates as at end of January, February, March, April, May, June, July, August and September 2004 (for comparatives: 4.3618 PLN/EURO).


## II. STRUCTURE OF THE CAPITAL GROUP OF BANK MILLENNIUM

The dominant company of the Group is Bank Millennium S.A. The following is a list of the other units comprising the Group, under the consolidated financial statement at 30 September 2004:

| Entity | Core operations | Consolidation method |
| :--- | :--- | :--- |
| BEL Leasing Sp. z o.o. | leasing services | full |
| Millennium Dom Maklerski S.A. | brokerage | full |
| Forin Sp. z o.o. | management of other units | full |
| Forinwest Sp. z o.o. | management of other units | full |
| BBG FINANCE B.V. | financing companies of the Group | full |
| BIG BG INWESTYCJE S.A. | financial operations of capital <br> markets and consulting | full |
| TBM Sp. z o.o. | financial operations of capital <br> markets and consulting <br> investment fund creation and <br> management | full |
| Millennium TFI S.A. |  |  |

In addition, the following entities have been covered by the consolidated statement prepared as at 30 September 2004, valued at the equity rights method:

1. Prolim S.A.
2. BESTA Sp. z o.o.

On 6 September, Bel Leasing Sp. z o.o. purchased from two natural persons and from the Bank a total of 2.175 shares of Prolim S.A., constituting $100 \%$ of its initial capital. Before the transaction the Bank Millennium Group held $25 \%$ of shares of Prolim S.A. In effect of the increased investment in Prolim S.A. the company shall be subject to consolidation as of 1 October 2004 (same as before, this statement recognizes shares of Prolim S.A. as valued by the equity rights method).

In case of affiliates whose scale of operations is minor as compared to the Group - the consolidated statement recognizes the exposure by purchase price, including permanent impairment write-offs.

Pursuant to criteria listed in part. 58 of the Accounting Act, the following units have not been included in the consolidation:
data in PLN '000

| Company name | Total assets | \%(*) | Notes | Data as at |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Bank Millennium S.A.- dominant <br> company | 20099371 (**) $^{*}$ | - |  | 30.09 .2004 |  |
| Lubuskie Fabryki Mebli S.A. | 23659 | $0,12 \%$ |  | 31.08 .2004 |  |
| Reess Trading Sp. z o.o. | 110 | $0,00 \%$ |  | 30.09 .2004 |  |
| BG Leasing S.A. |  | $0,00 \%$ | under bankruptcy |  |  |
| ACCON Services Sp. z o.o. | 1060 | $0,00 \%$ | 30.09 .2004 |  |  |

(*) Percentage share of the unit's data in the total assets of Bank Millennium SA
$\left.{ }^{(* *}\right)$ Total assets without the impact of the valuation at equity rights method
III. EVENTS THAT OCCURRED BETWEEN THE DATE AT WHICH THE STATEMENT IS BASED AND ITS PUBLICATION DATE, THAT CAN BE OF SIGNIFICANT IMPACT ON FUTURE FINANCIAL RESULTS

On 8 October 2004, the Bank communicated that on 7 October 2004 an agreement was made to transfer receivables towards Fabryka Samochodów Osobowych Spółka Akcyjna (formerly known as Daewoo FSO Motor SA), transferring the receivables onto OTWARTA SPÓŁKA AKCYJNA "UKRAIŃSKA KORPORACJA SAMOCHODOWA" with its seat in Kiev, registered in the records of Peczerska District State Administration in Kiev since 19 April 1994, at the number 10701050001001610.

In result of the agreement the Bank has received income in an amount of the PLN equivalent of USD 8.000.000.
IV. SHAREHOLDERS OF AT LEAST 5\% VOTES AT GSM OF THE DOMINANT COMPANY - BANK MILLENNIUM S.A.

Data as at the date of the previous consolidated quarterly report delivery

| Shareholder | Shares | \% share in <br> initial capital | Votes | \% of votes <br> at GSM |
| :--- | :--- | :--- | :--- | :--- |
| Banco Comercial Portugues S.A. | 424624072 | 50,00 | 424624072 | 50,00 |
| EUREKO B.V. | 169921267 | 20,01 | 169921267 | 20,01 |

Data as at the date of the current quarterly report delivery

| Shareholder | Shares | \% share in <br> initial capital | Votes | \% of votes <br> at GSM |
| :--- | :--- | :--- | :--- | :--- |
| Banco Comercial Portugues S.A. | 424624072 | 50,00 | 424624072 | 50,00 |
| EUREKO B.V. | 169921267 | 20,01 | 169921267 | 20,01 |

## V. LISTING OF CHANGES In SHARES OF BANK MILLENNIUM SA HELD BY PERSONS MANAGING AND SUPERVISING THE BANK

The Bank does not have any information on changes in position of shares of the Bank held by persons managing and supervising the bank that would take place after the previous quarterly report was delivered.

## VI. COURT PROCEEDINGS In PROGRESS

The Bank's major proceedings in progress include:

- lawsuit brought in by A. Głodek, filed against Bank Millennium on 24 Aug 1994, for PLN 14.537.257,57 for the plaintiff-claimed losses, including lost benefit, due to operations of the Bank's Brokerage House,
- lawsuit brought in by the Bank on 22 July 1998 against the State Treasury for PLN 65.613.512,20, under the responsibility of the State Treasury in relation to former Bank Gdański S.A.'s purchase of receivables towards health care units, which - despite declarations - turned out to be disputable,
- lawsuit filed by Grzegorz Jedamski against the Bank and the State Treasury on 11 Nov 2000 to cancel a purchase agreement of $10 \%$ shares of Powszechny Zakład Ubezpieczeń SA from the State Treasury. The object of the dispute is worth PLN 1.006.004.295.
- lawsuit filed by Grzegorz Jedamski against the Bank in relation to the suit filed to the Local Court in Warsaw for the amount of PLN 299.833 .300 as a compensation for the taken over - in his opinion unlawfully - BIG BANK Spółka Akcyjna (former ŁBR S.A.).


## VII. TRANSACTIONS WITH LINKED ENTITIES, EXCEEDING EUR 500000

Between June 30 and September 30, 2004, all transactions made between members of the Millennium Capital Group were made under market terms and conditions, and resulted from current operations.

## VIII. INFORMATION REGARDING THE BANK'S LOAN SURETIES OR GUARANTIES

In Q3 2004 the Bank did not grant to a single entity sureties for loans or advances, or guarantees, as a result of which the total value of the Bank's exposure to the Client would exceed $10 \%$ of the Bank's own funds.

## IX. INFORMATION ABOUT INCOME TAX

- Income tax due

Income tax due, a charge to the gross financial result, was established in accordance with the provisions of the Act of 15 February 1992 on Corporate Income Tax.

In the light of legal provisions in force the Millennium Group does not constitute a tax group, as a result of which the amount of burdening the consolidated gross result both with tax due and deferred tax is the sum of the respective tax values for particular companies subject to consolidation. Due to the scale of operations the biggest impact on the amount of tax burden disclosed in the consolidated profit and loss account comes from the Bank, the Group's dominant entity.

At the end of Q3 2004 the Bank achieved a positive tax base in the amount of PLN 312.306 thous., which was compensated with tax losses incurred in previous tax years.

The main items which have an impact on the level of the Bank's tax base for income tax were as follows:
> accrued interest payable on derivative operations and on client deposits,
> exchange rate differences on additional payments made and received on CIRS operations constituting tax cost/revenue at the date of cash flow.
> capitalised interest taxed as of the date of capitalisation,
> valuation of financial instruments.

## - Deferred income tax

Pursuant to art. 37 section 3 of the Accounting Act economic entities are obliged to create a provision for deferred tax, as result of differences in the manner of recognising revenue as earned and cost as incurred, pursuant to the Act of 15 February 1992 on Corporate Income Tax. Due to the above the Bank Millennium Capital Group companies create a provision for income tax every month by accepting for its establishment any transitional differences which are certain to become tax cost or revenue in next reporting periods. The employment of this methodology allows to evenly spread the burden over the gross financial result and guarantees that the current financial year's cost and revenue will not have an impact on the financial result achieved in subsequent years. The deferred part disclosed in the profit and loss account constitutes the difference between the change in the provision and the asset on deferred tax. In the consolidated balance sheet the provision and assets on deferred tax are disclosed separately.

The deferred income tax recognised in the consolidated profit and loss account for 9 months of 2004 stood at PLN 29.428 thous.

## X. ADDITIONAL EXPLANATIONS TO FINANCIAL DATA

1. On 13 May the Bank finalised transactions which had a significant impact on the nonconsolidated and consolidated financial result in HY1 2004, of which the Bank informed in a current communiqué (Communiqué no 27/2004):
With reference to Communiqués no 13/2004 dated 20.02.2004 and no 15/2004 dated 22.03.2004 and in connection with the satisfaction of the condition described in Communiqué no 15/2004 dated 22 March 2004, the Management Board of Bank Millennium SA ("Bank") hereby informs that on 13 May 2004 the Bank concluded, in completion of the preliminary sale agreement, the following final agreements: 1) transfer by the Bank to CC-Bank SA, company with seat in Poznań ("CC-Bank"), the receivables from the car loan portfolio granted through Polskie Towarzystwo Finansowe SA, company with seat in Wrocław ("PTF") and CC-Bank's taking the place of the Bank in the legal relationship, on the financial terms specified in the preliminary sale agreement described in Communiqué no 13/2004,
2) PTF's exemption from the obligations resulting from the cooperation agreements concluded between the Bank and PTF, based on which PTF rendered to the Bank intermediary services in mortgage loans.
The agreements specified in item 1 satisfy the criterion of recognising these agreements as significant, their value exceeding $10 \%$ of the Bank's equity.
2. A significant growth in the balance of "other operating income" and "other operating expense" in Q2 2004 results from a premature termination of a significant leasing agreement and sale of the object of leasing.
3. As a result of the change of the accounting policies implemented as from 1 January 2003 pertaining to recognising and valuation of embedded derivatives connected with the lease agreements and the consequent adjustment of the financial data, in the current report the following changes were introduced in the comparable consolidated on-balance sheet data made out as of 30 September 2003 (with respect to the previously published reports):

Balance sheet as of 30 September 2003

- item „other securities and other financial assets" was reduced by PLN 23.287 thous.,
- value of the provision for deferred tax was reduced by PLN 6.288 thous.,
- loss carried forward was increased by the amount of PLN 16.999 thous.

4. Due to change in the manner of presentation of commission income connected with the management of investment funds (activity conducted by the Group's subsidiary), in the consolidated profit and loss account for the comparable period, i.e. for the period 1 January - 30 September 2004, the income of PLN 7.853 thous., which in previously published reports was disclosed as "other operating income", is reclassified in this report as "commission income".
5. As a result of change in the manner of presentation of Sell-Buy-Back and Buy-Sell-Back transactions (which was described in item I of Additional Information) the on-balance sheet and off-balance sheet data as of 30 September 2004 were adjusted in the following manner:

- item „debt securities" was increased by PLN 1.329.546 thous.,
- value of receivables on BSBs was increased by PLN 131.066 thous.,
- item „other securities and other financial assets" was decreased by PLN 2.946 thous.,
- value of liabilities on financial instruments was decreased by PLN 148 thous.,
- Item „liabilities on SBBs" was increased by PLN 1.457.814 thous.
- off-balance sheet data, item „liabilities on realisation of purchase/sale" was decreased by PLN 1.555.792 thous.,

6. In the period from 1 January till 30 September 2004 the Group wrote off uncollectible receivables against created provisions in the amount of PLN 518.976 thous.
