<u>Millennium</u>



Bank Millennium Group 1Q 2014 results continuation of solid progress

28th April 2014



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Financial data presented hereby is based on the consolidated Bank Millennium Group level and is consistent with published Financial Statements of the Group (available on Bank's website at www.bankmillennium.pl). The only exception are **pro-forma data** described below.

From 1st January 2006 the Bank started to treat under hedge accounting principles the combination of mortgage floating rate FX loans, floating rate PLN deposits and related cross currency interest rate swaps. From 1st April 2009 the Bank extended hedge accounting principles also to FX swaps. According to the accounting principles, the margin from these swaps is reflected in Net Interest Income. However, as this hedge accounting does not cover all the portfolio denominated in foreign currency, the Bank provides **pro-forma data**. The pro-forma statement presents all interests from derivatives included in Net Interest Income, which in the Bank's view allows better understanding of the economic evolution of this item.

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Agenda

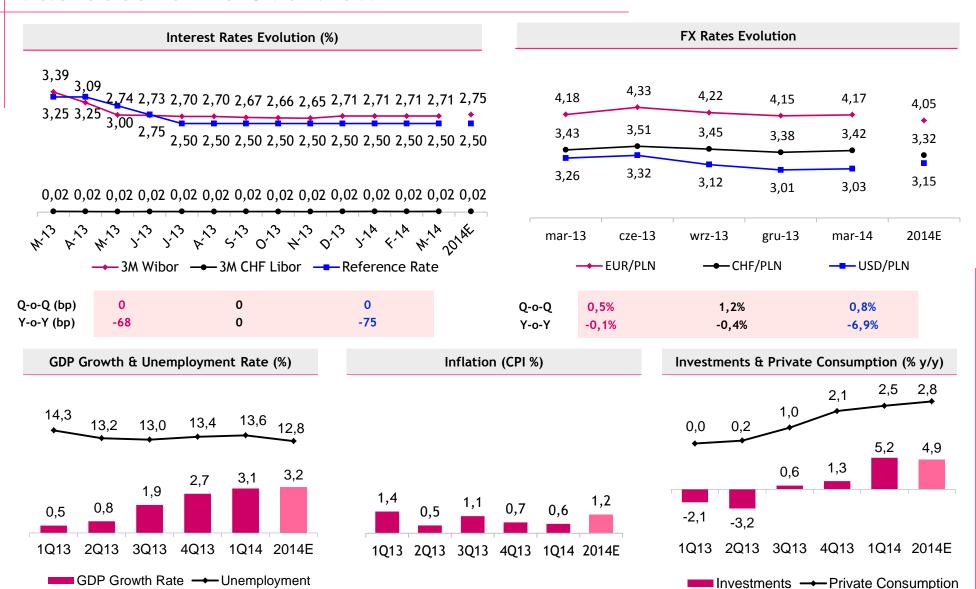
Macroeconomic overview

Financial performance

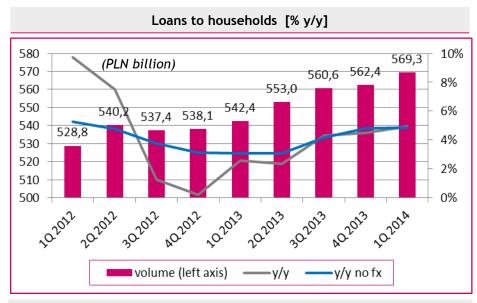
Business development

Appendixes

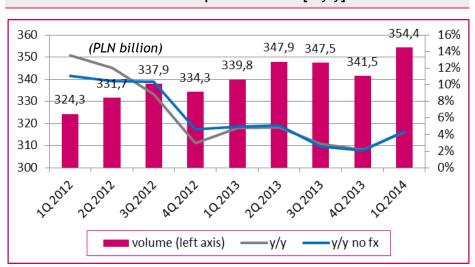
Macroeconomic Overview

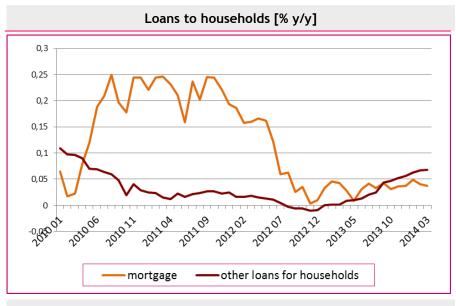


Macroeconomic Overview - Monetary aggregates

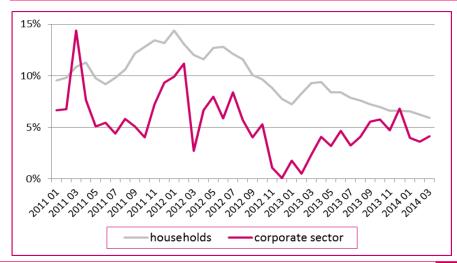


Loans to corporate sector * [% y/y]





Deposits [% y/y]



^{*} Corporate sector = all domestic sectors - households Source: NBP, Bank Millennium calculations

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Main financial highlights of 1Q 2014

Improvement of profitability and efficiency

- 1Q net profit at PLN 156 million; 30% up y/y
- ROE at 11.7%
- C/I at 50.5%

Continuation of interest margin and commission growth

- Net interest income up 23.4% y/y and 3.1% q/q
- Net commissions up 9.6% y/y and 5.5% q/q

Strong asset quality kept

- Impaired loans ratio improved from 5% to 4.3% y/y. The ratio was the best among main banks in Poland at the end of 2013
- Strong coverage ratio of impaired loans by provisions: 71%

Strong liquidity and capital

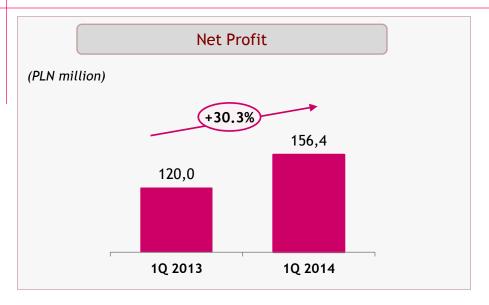
- Loan-to-deposits* ratio at 94%
- Loans to stable sources of funding** at 89%
- Total CAR *** at 14.3% and Core Tier 1 *** at 13.3%

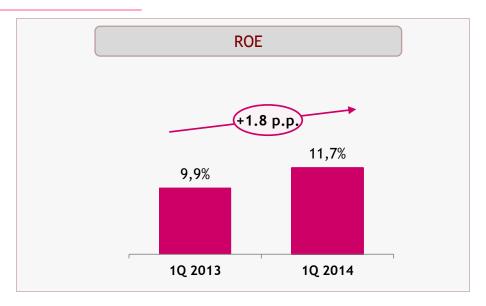
^{*} Deposits include Bank's debt securities sold to individuals and repo transactions with customers.

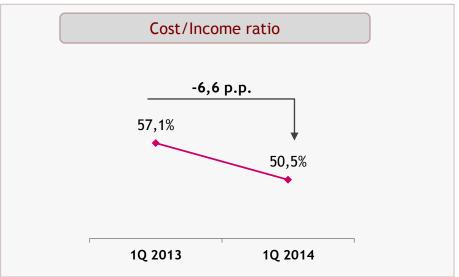
^{**} Stable sources of funding: deposits plus all debt securities sold to individual and institutional investors (including subordinated debt) and medium-term funding from financial institutions.

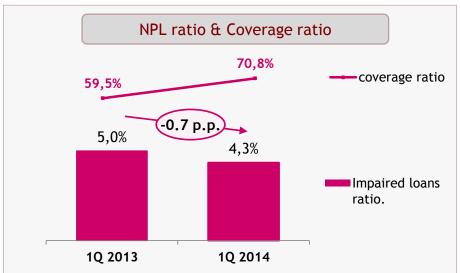
^{***} Calculated, as in previous periods, in accordance with Resolution 76/2010 of Polish FSA with partial IRB approach and under temporary constraint.

Highlights of 1Q 2014 results

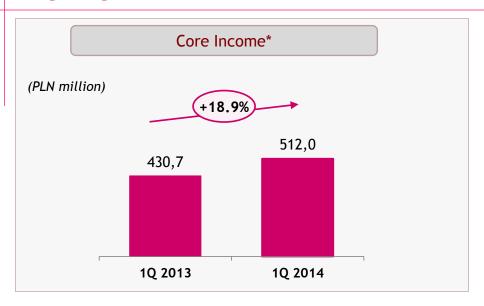


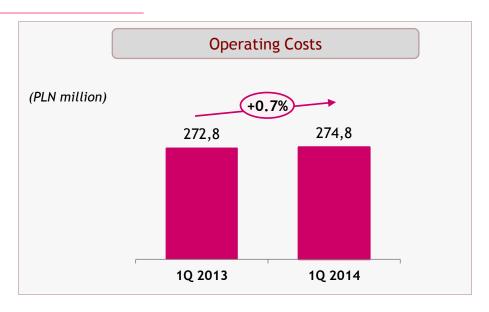


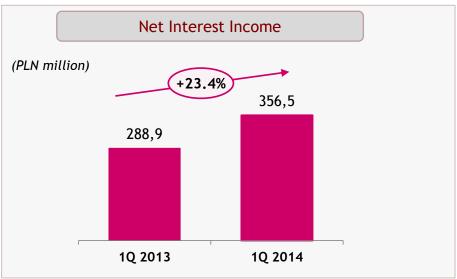


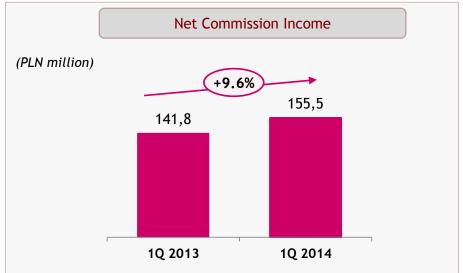


Highlights of 1Q 2014 results

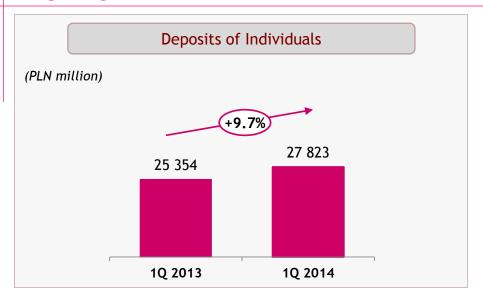


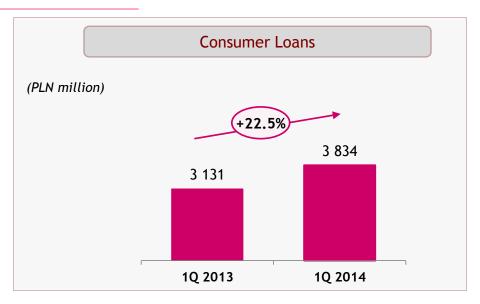




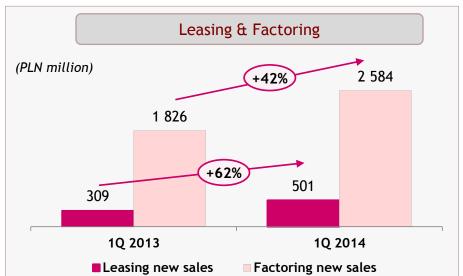


Highlights of 1Q 2014 results

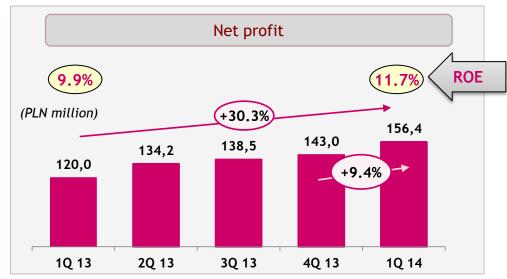


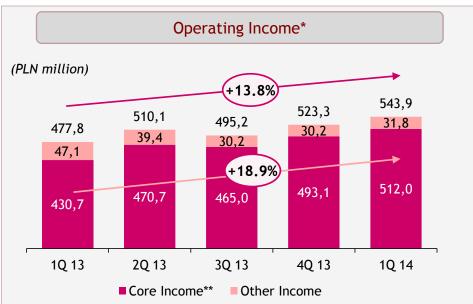






Profitability



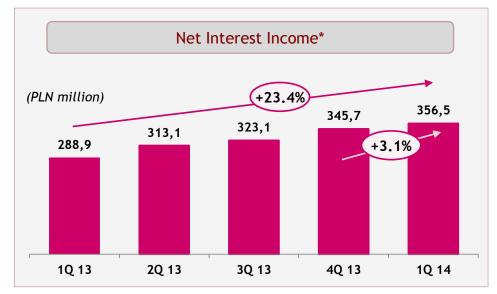


- Strong Net Profit growth in 1Q'14: PLN 156 million i.e 30.3% higher than in the corresponding period of last year.
- Visible consistent quarterly growing trend of net profit. Quarterly growth: +9.4% vs. 4Q'13.
- Improvement of ROE to 11.7% in 1Q'14, i.e. by 1.8 p.p. y/y.
- Main drivers of profit growth: high dynamics of core income** (+18.9% y/y) and stable cost base (+0.7% y/y).
- Total operating income* in 1Q'14 increased by 13.8% y/y.

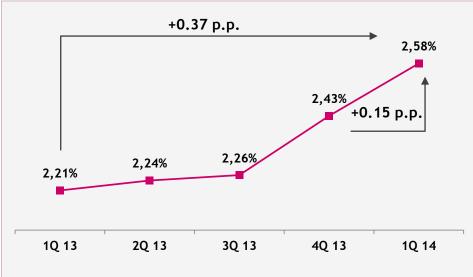
^{*} Including net other operating income and cost

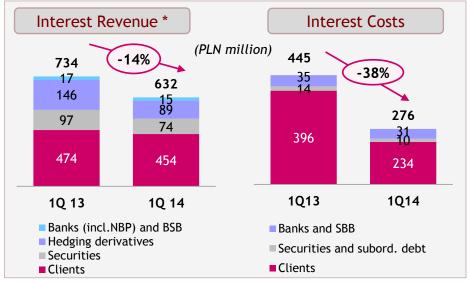
^{**} Net Interest Income + Net Commissions Income

Net Interest Income



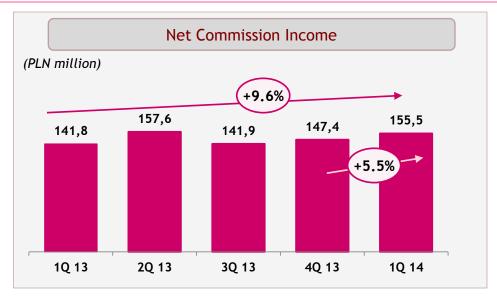
- Net Interest Income* in 1Q'14 jumped by 23.4% y/y despite much lower market rates (average WIBOR 3m in 1Q'14: 2.71% vs 3.77% in 1Q'13). Quarterly growth of NII was 3.1%.
- NII grew mainly thanks to deposits cost reduction by 38% y/y, while interest revenue on loans and derivatives decreased only by 14% y/y.
- Net Interest Margin in 1Q'14 reached 2.58%, a growth by 0.37 pp yearly and 0.15 pp quarterly.



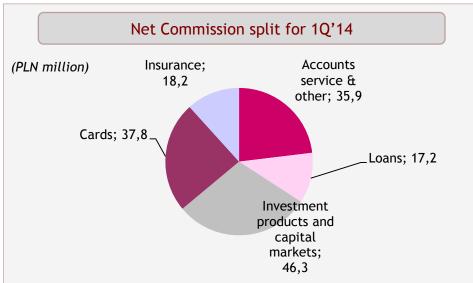


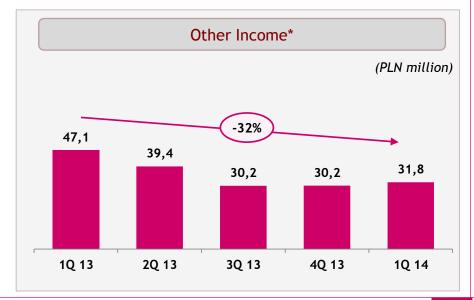
^{*} Pro-forma data. Margin from all derivatives hedging FX denominated loan portfolio is presented in interest revenue (hedging derivatives) and NII, whereas in accounting terms part of this margin (PLN 1.2 million in 1Q'14 and PLN 22.1 million in 1Q'13) is presented in Result on Financial Operations.

Non-interest Income



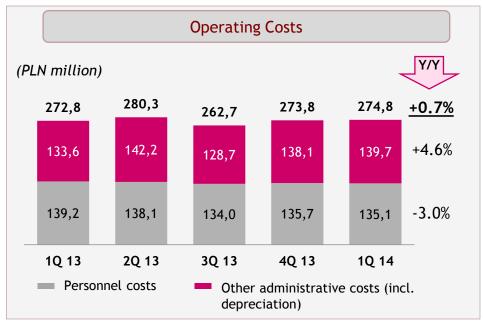
- Strong growth of Net Commissions in 1Q'14 by 9.6% yearly. Main drivers: fees from payment cards and sale of investment products (own and third parties).
- Other non-interest income* in 1Q'14 fell by 32% y/y, but with relatively stable level during the last three quarters.

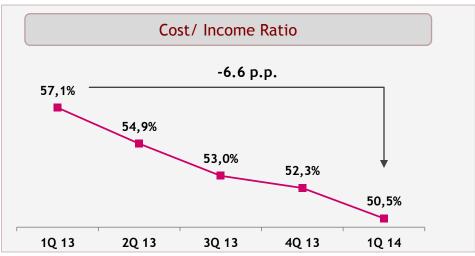




^{*} On pro-forma basis, including FX income, result on financial operations, dividends and other operating income and costs.

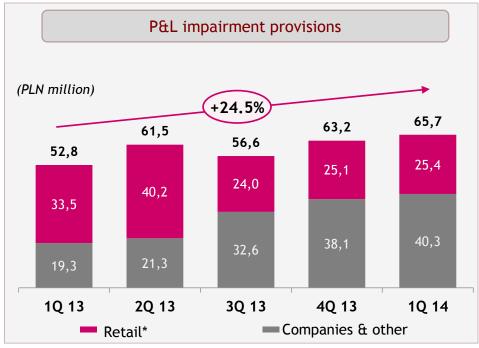
Operating Costs





- Total costs in 1Q'14 increased insignificantly by 0.7% y/y, presenting rather stable quarterly trend.
- Cost-to-Income ratio improved to a record low of 50.5% in 1Q'14, very close to 50% medium-term goal.
- Personnel costs fell by 3.0% y/y while number of employees reduced by 0.7% y/y (to 5,878 FTEs*).
- Total other administrative costs (including depreciation) increased by 4.6% y/y (due to higher marketing costs).

Cost of Risk



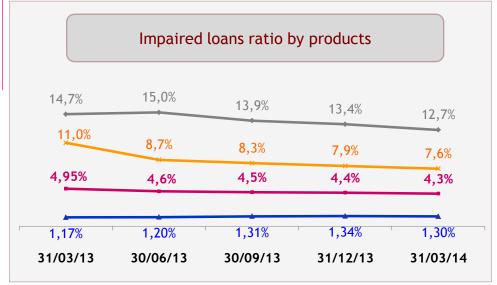
Cost of Risk over average net loans					
1Q 2013	2013 FY	1Q 2014			
23	12	10			
196	222	173			
80	108	149			
52	56	63			
	1Q 2013 23 196 80	1Q 2013 2013 FY 23 12 196 222 80 108			

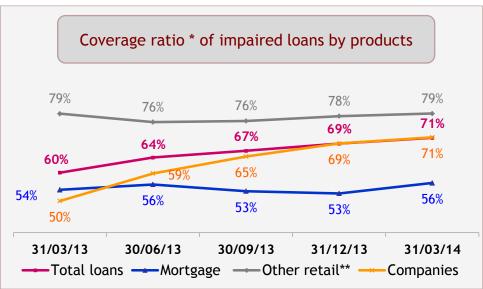
Provisions created for credit risk in 1Q'14 amounted to PLN 65.7 million and increased by 24.5% y/y due to further strengthening of provisions for already impaired corporate exposures.

The cost of risk (total provisions made in the period over average net loans) reached 63 bps in 1Q'14, i.e. only slightly higher than expected FY 2014 level.

^{*} according to internal segment division of the Bank

Asset quality



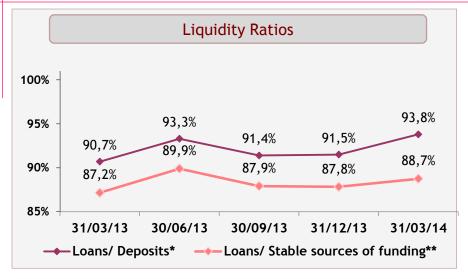


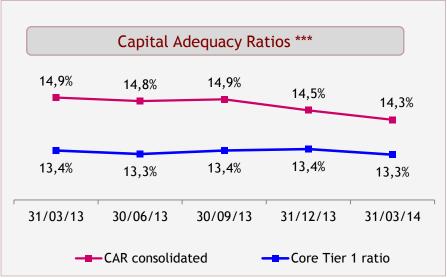
- Impaired loans ratio improved from 5.0% to 4.3% during one year at the end of 2013 the Bank presented the lowest ratio among biggest banks in Poland.
- Reduction of impaired loans with increase of provisions brought a remarkable strengthening of coverage ratio: it jumped during the year by 11 p.p. from 60% to 71%.
- Share of loans past-due more than 90 days is below 3% and their coverage remains above 100%.

^{*} Coverage of gross impaired loans by total provisions (including IBNR)

^{**}According to internal segment division of the Bank

Liquidity and capital





- Loan-to-deposit ratio* stays well below 100%: 93.8% in 10'14.
- Loans-to-stable sources of funding ratio** is even better: 88.7% at the end of March 2014.
- Medium-term funding strengthened with a 3year bond issue of PLN 500 million concluded in March 2014 and with a new loan from EBRD.
- CAR*** is on solid 14.3% level.
- Consolidated Core Tier 1*** ratio stays on comfortable level of 13.3% and did not change materially during one year period.

^{*} Deposits include Bank's debt securities sold to individuals, repo transactions with customers and till 30.09.2013 also leasing securitization bonds.

^{**} Deposits plus all debt securities sold to individual and institutional investors (including subordinated debt) and medium-term funding from financial institutions.

^{***} Calculated, as in previous periods, in accordance with Resolution 76/2010 of Polish FSA with partial IRB approach and under temporary constraint...

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Main business highlights in 1Q 2014

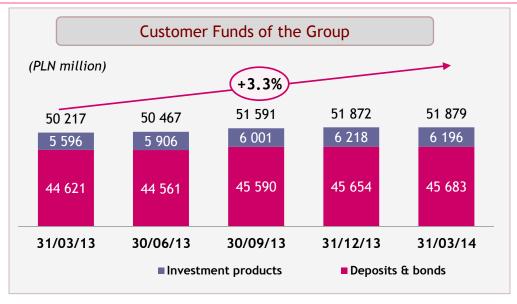
Retail business

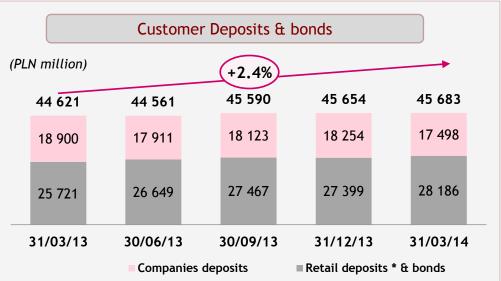
- Cash loan portfolio up 25% y/y and 4.3% q/q
- Mortgage loans sales higher y/y: PLN 325 million
- Acceleration of retail deposits: +2.9% q/q and +9.7% y/y
- Especially good results in current and saving accounts +17.4%
 y/y

Companies business

- Loans to companies grew by PLN 852 million in 1Q'14 and PLN
 1.7 billion since 1Q'13, which gives strong 16.6% yearly growth
- Factoring quarterly turnover at PLN 2.6 billion, +42% y/y
- One of the best first quarters in leasing sales: PLN 501 million, +62% y/y

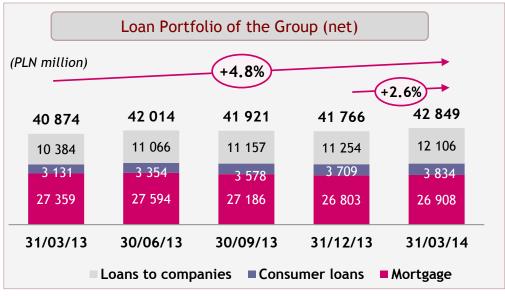
Customer funds

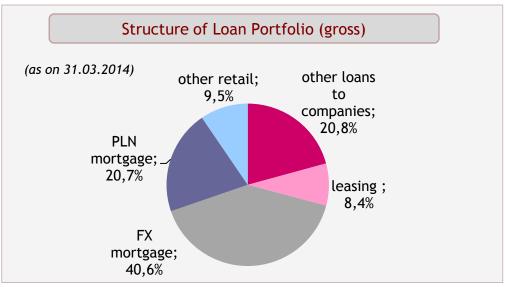




- Customer funds of the Group grew 3.3% yearly and were stable quarterly.
- Total deposits grew by 2.4% y/y and was combined with an improvement of deposit interest margin.
- Retail deposits (with bonds) grew by 9.6% yearly.
- Deposits from companies adjusted downwards by 7.4% yearly, influenced by lower deposits from institutional clients.

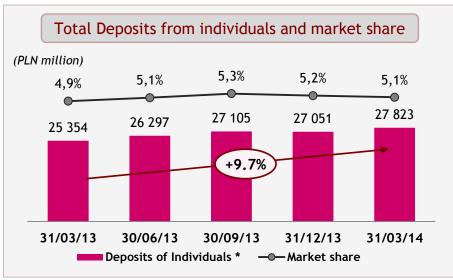
Loan portfolio

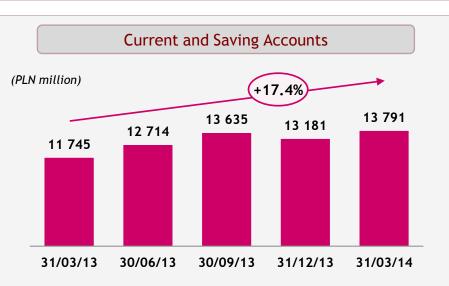


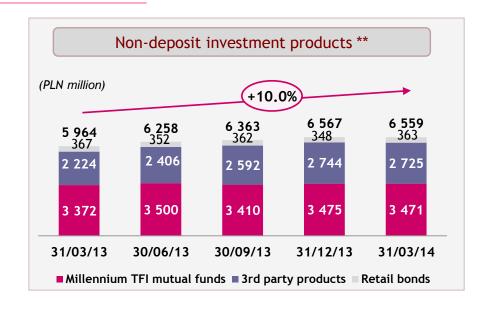


- Total loans reached PLN 42.8 billion and increased by 4.8% yearly and 2.6% quarterly.
- Non-mortgage consumer loans grew by 22.5% yearly whereas mortgage loans portfolio decreased yearly by 1.6%.
- Loans to companies (including leasing) amounted to PLN 12,1 billion (net), which means a very solid yearly growth (+16.6% or PLN 1,7 billion).
- Share of loans to companies in total loans continued to increase in line with Bank's medium term strategy.

Retail business results - deposits





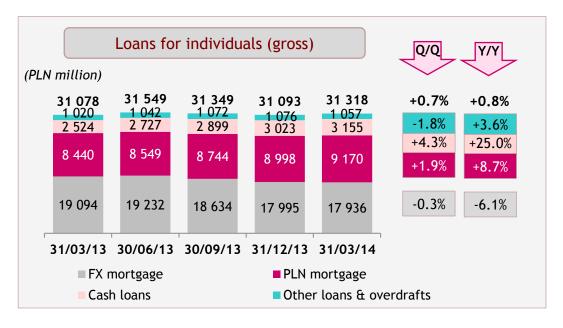


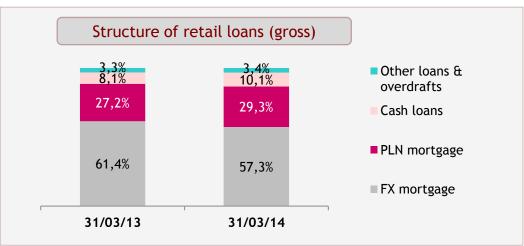
- Retail deposits showed solid growth of 9.7% y/y and 2.9% q/q and it was combined with improving interest margin.
- Especially strong was growth of current and savings accounts: by +17.4% y/y.
- Non-deposits investment products sold to Group's retail customers grew by 10% yearly reaching in March 2014 the level of PLN 6,559 million.

^{*} Include balance of saving-insurance product presented as corporate deposit in the financial statements

^{**} Include own and third party mutual funds, insurance (SPE, SPUL) saving products and structured bonds/BPWs sold to retail customers

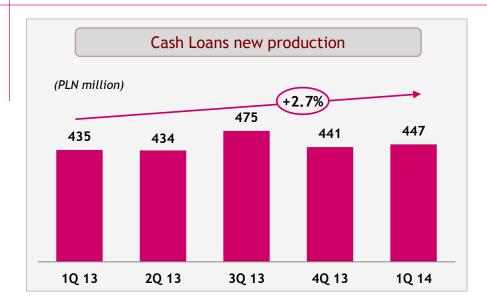
Retail business results - loan portfolio

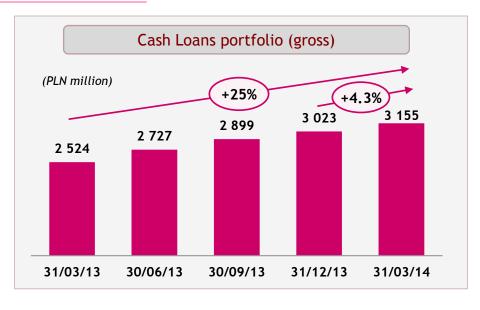


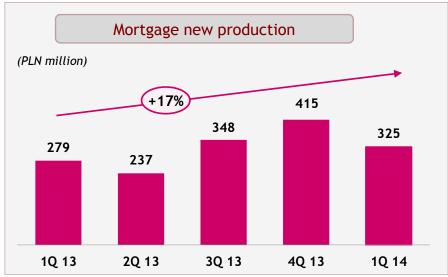


- Cash loans portfolio grew by 25% yearly and 4.3% quarterly (in gross terms).
- Mortgage loans in PLN grew by 8.7% yearly while FX part decreased by 6.1% y/y
- Share of FX mortgages in total retail portfolio reduced to 57.3% (and in total loan portfolio to 40.6%).

Retail business results - cash loans

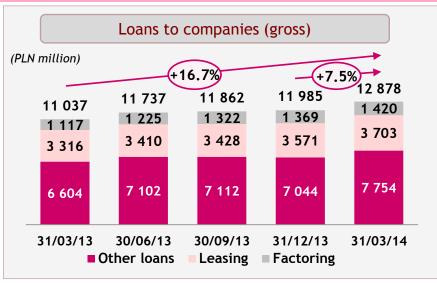


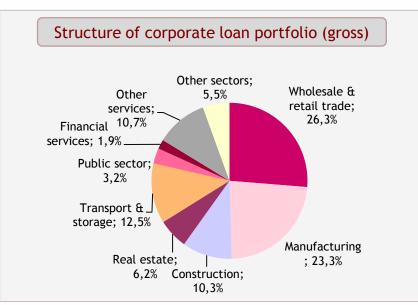


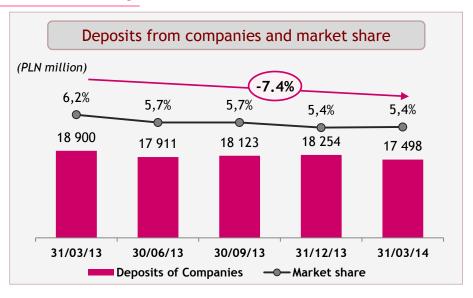


- Strong sale of c.a PLN 150 million monthly cash loans maintained.
- Still vast majority of cash loans are sold to existing customers.
- The sales of new mortgage loans in 1Q'14 was 17% higher than year ago: PLN 325 million vs. PLN 279 million.

Companies business results - loans and deposits

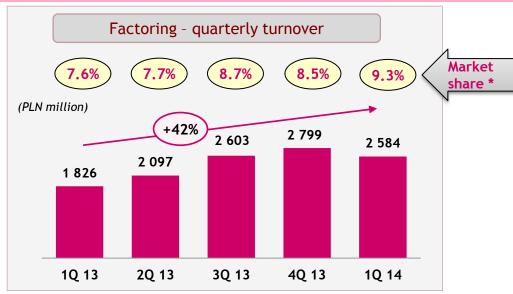






- Loans to companies visibly grew by 16.7% yearly (or by PLN 1.7 billion) and 7.5% quarterly (or PLN 0.9 billion).
- Leasing exposure grew by 12.6% yearly and other loans to companies grew even stronger than leasing: +18.3% yearly and +9.3% quarterly.
- Companies deposits reduced by 7.4% y/y; market share remains at high 5.4% level.

Companies business results - leasing and factoring





- Factoring quarterly turnover in 1Q reached PLN 2,584 million, which is 42% better than in 1Q 2013. It translated into high market share of 9.3% in 1Q'14.
- Excellent leasing sales in 1Q (PLN 501 million of new disbursed financing), which was 62% higher compared to 1Q'13 and shows a rebound in companies' investments.
- Third highest market share in leasing new sales of movable assets after 1Q'14 of 7.7%**.

^{*} based on PZF and other banks data

^{**} own estimations based on ZPL data (commitments); market share in movables

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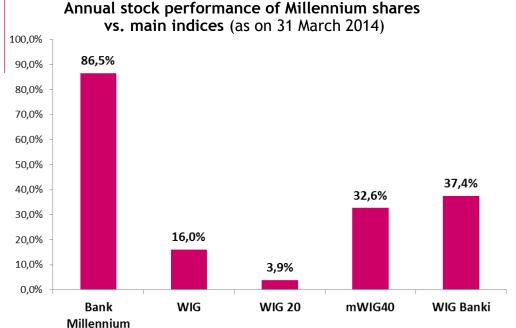
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Bank Millennium share performance



Share price and turnover	31.03.2014	28.03.2013	Change y/y
BM share price (in PLN)	8.95	4.80	86.5%
Daily trading (PLN mln, yearly			
moving average)	5.7	2.8	104.8%

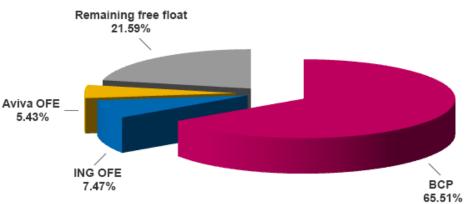
GENERAL INFORMATION ON BANK MILLENNIUM SHARES

- Listed: Warsaw Stock Exchange since August 1992
- No of listed shares: 1 213 007 541
- Indices: WIG, mWIG40, WIG Banki, RESPECT Index, MSCI PL index
- Tickers: ISIN: PLBIG0000016, Bloomberg: MIL PW, Reuters: MILP.WA

DIVIDEND PAYMENT

- PLN 0.22 dividend per share decided at AGM on 10 April 2014
- 50% pay-out ratio from consolidated 2013 net profit
- Dividend right day at 7 May and payment at 21 May 2014

SHAREHOLDERS STUCTURE (as at 31.12.2013)



Major awards and achievements in 1Q 2014

Bank Millennium 2014 Service Quality Star

Thanks to positive opinions of its customers Bank Millennium has again been ranked among the friendliest companies and was awarded the title of 2014 Service Quality Star. The awarded companies from several dozen sectors include those, which to the greatest extent respond to today's market needs and are most often recommended by customers for 2014. Bank Millennium received this prestigious title for the third time already (previously in 2013 and 2011).

Bank Millennium one of the best banks for deposits and investments

Bank Millennium was ranked 2nd on the list of "Best banks for deposits and investments", prepared by the Comperia.pl financial comparison website. Authors of the list evaluated extensiveness and flexibility of savings and investment solutions in Polish banks. The top three on the list are banks, which offer particularly generous interest rates on deposits and savings accounts and offer a broad range of products and services to customers.

Bank Millennium the best Polish treasury Bonds market maker

The Warsaw Stock Exchange honoured Polish capital market leaders for their achievements in 2013. One of the awarded companies was Bank Millennium - the best Polish Treasury Bonds market maker.

Bank Millennium The best macroeconomic forecasts

Macroeconomic Research Bureau of Bank Millennium was placed 1st in the ranking of forecasters of Polish financial institutions prepared by "Parkiet" daily after 1Q 2014. The ranking was prepared on the basis of monthly forecasts of macro indicators covering inflation, labour market, balance of payment and domestic demand. Forecasts were collected from 24 institutions.

Bank Millennium Millennium DM analyst among the best

Mr Wojciech Woźniak, an analyst from Bank Millennium's Dom Maklerski, has been considered the best technical analyst of the year in the "Bulls and Bears" listing by Parkiet daily. Technical analysts from brokerage houses were sending their monthly recommendations regarding a portfolio of technically attractive companies, kept by Parkiet. Among the analysts Wojciech Woźniak generated the highest accumulated rate of return in 2013, exceeding 50%.

Main recent product campaigns

Centrum Ozzczędzania Wybierz najlepszy dla siebie sposób ozczędzania Wybierz najlepszy dla siebie sposób ozczędzania Chest ozczędzania. Chest

Deposit Lokata Coraz Lepsza offers a customer high interest for 2 years and access to money after each quarter without losing interest.

24-month term deposit, with the guaranteed interest rate growing every quarter during its entire duration to 4,00% in the last one. Possibility to withdraw the money at any time with interest for full past quarters. Minimum deposit amount is only PLN 1000.



Low monthly payment thanks to the Lowest Interest Rate Guarantee. If a customer finds lower interest rate within 30 days, Bank Millennium will pay back the difference and will change the interest rate.



Fast, simple and intuitive electronic banking in Bank Millennium provides customers with:

- Full access to the account anytime, anywhere
- · Control over spending
- Safe and secure way to perform transactions

Synthetic P&L account (pro-forma)

(PLN million)	1Q 2013	4Q 2013	1Q 2014
	pro-forma	pro-forma	pro-forma
Net interest income*	288,9	345,7	356,5
Net commission income	141,8	147,4	155,5
Other non-interest income **	47,1	30,2	31,8
Operating Income	477,8	523,3	543,9
General and administrative costs	-258,4	-261,3	-261,2
Depreciation	-14,4	-12,6	-13,6
Total operating costs	-272,8	-273,8	-274,8
Net provisions	-52,8	-63,2	-65,7
Operating profit	152,3	186,3	203,4
Pre-tax profit	150,7	185,9	203,4
Income tax	-30,7	-42,8	-46,9
Net profit	120,0	143,0	156,4

^(*) Pro-forma data. Margin from all derivatives, including those hedging FX denominated loan portfolio, is presented in Net Interest Income, whereas in accounting terms part of this margin (PLN 1.2 million in 1Q 2014, PLN 1.1 million in 4Q 2013 and PLN 22.1 million in 1Q 2013) is presented in Result on Financial Operations.

(PLN million)	1Q 2013	4Q 2013	1Q 2014
Net interest income (reported under IAS)	266,8	344,6	355,3

^(**) includes FX results, results on financial operations (pro-forma) and net other operating income and costs

Business segments results

(PLN million)	Retail segment		Companies segment			Treasury and ALM segment			
	1Q 2013	1Q 2014	change	1Q 2013	1Q 2014	change	1Q 2013	1Q 2014	change
Net interest income	216,9	278,1	28,2%	77,7	82,0	5,5%	-27,7	-4,7	-
Net commission income	108,8	117,9	8,4%	33,0	36,2	9,7%	0,1	1,4	1243,4%
Other income *	21,0	20,5	-2,2%	8,3	9,4	13,0%	39,9	3,1	-92,3%
Total operating income	346,6	416,5	20,2%	119,0	127,5	7,2%	12,2	-0,2	-
Total operating expense **	-208,5	-206,3	-1,1%	-49,3	-52,3	6,0%	-15,0	-16,1	7,9%
Cost/Income	60,2%	49,5%	-10,6 pp	41,5%	41,0%	-0,4 pp	-	-	-
Net provisions	-33,7	-25,2	-25,1%	-18,5	-40,4	118,3%	-0,5	0,0	-
Pre-tax income	104,4	185,0	77,2%	51,1	34,8	-32,0%	-4,8	-16,4	-

^(*) including FX income

^(**) without impairment charges

Balance Sheet

ASSETS	(PLN million)	31/03/2013	31/12/2013	31/03/2014
Cash and balances with the Central Bank		2 243	3 412	2 769
Loans and advances to banks		1 398	1 520	1 538
Loans and advances to customers		40 874	41 766	42 849
Amounts due from reverse repo transactions	S	358	242	335
Financial assets at fair value through P&L and hedging		2 080	1 062	890
derivatives				
Investments		8 671	8 245	8 598
Tangible and intangible fixed assets		222	204	200
Other assets		757	566	709
TOTAL ASSETS		56 604	57 017	57 887

LIABILITIES AND EQUITY	(PLN million)	31/03/2013	31/12/2013	31/03/2014
Deposits and loans from banks		2 781	2 349	2 345
Deposits from customers		44 253	45 305	45 320
Liabilities from repo transactions		642	115	333
Financial liabilities at fair value		1 724	1 505	1 473
through P&L and hedging derivatives				
Liabilities from securities issued & securities	Liabilities from securities issued & securtisation		701	1 219
Provisions		58	67	79
Subordinated liabilities		631	623	630
Other liabilities		741	989	972
TOTAL LIABILITIES		51 651	51 654	52 372
TOTAL EQUITY		4 954	5 363	5 514
TOTAL LIABILITIES AND EQUITY		56 604	57 017	57 887

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