

# BANK MILLENNIUM GROUP

INSTITUTIONAL PRESENTATION

March 2024

### DISCLAIMER

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This presentation has been prepared by Bank Millennium for its stakeholders for information purpose only. The information presented in this presentation should be read together with other information published by the Bank (on <u>www.bankmillennium.pl</u>), in particular financial and current reports.

Financial data presented hereby is on consolidated Bank Millennium Group level.

Data is based on published financial reports with following pro-forma adjustments:

- The Bank altered its presentation of margin on derivatives that is not meeting formal hedge accounting principles and from Jan 1, 2021 all margin from derivatives is included in the reported NII.
- According to current understanding of IFRS9 standard, small part of credit portfolio is fair valued through P&L. As fair value adjustment of this portfolio has similar economic effect to impairment adjustment, in this presentation it was excluded from 'total operating income' and added to cost of risk line.
- Starting from 3Q22 a part of costs of amicable settlements with FX-mortgage borrowers is presented in 'results from modifications' and these costs are not included in the cost of credit risk in this presentation.
- Cost of credit holidays is presented in interest income/NII. For comparison purposes, in this presentation NII/NIM and other figures are presented also before such an impact.

This presentation should not be treated as a recommendation to purchase securities, an offer, invitation or a solicitation of an offer to purchase, invest or conclude any transaction on securities, in particular with respect to securities of Bank Millennium.

# AGENDA

3.

Macroeconomic environment in Poland

## **2**. Banking sector in Poland

Bank Millennium general overview and strategy











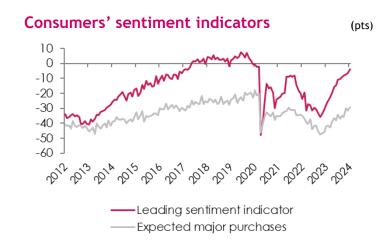


## Macroeconomic environment in Poland

### MACROECONOMIC OVERVIEW

#### Economy



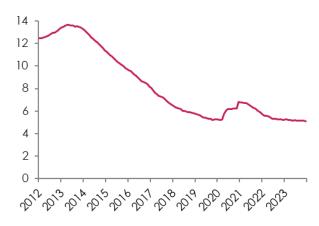


GDP growth accelerated in 4Q23 to 1.0% y/yfrom 0.5% y/y in 3Q23. Throughout 2023, GDP increased by 0.2%. Despite the slowdown in 2023, unemployment remained low and wage growth was high. In 4Q23, CPI inflation decreased to 6.4% y/y from 9.7% y/y in 3Q23 and throughout entire 2023 to 11.4% y/y from 14.4% y/y in 2022. The Monetary Policy Council, after lowering interest rates in Sep-Oct'23 by a total of 100 bps, kept them unchanged therefter. The prospects for the Polish economy remain optimistic - in 2024, inflation is expected to be lower than in 2023, and economic growth should be faster. In 2024, according to the Bank, mited room for interest rate cuts will be limited.





#### **Registered unemployment rate** (%)



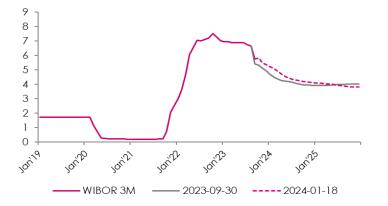
Source: GUS, Macrobond, Bank Millennium, F - forecast

### MACROECONOMIC OVERVIEW

#### Financial markets

#### Evolution of FX rates 5.0 4.8 4.6 4.4 4.2 4.0 4.0 5.0 4.4 4.2 4.0 5.0 4.4 4.2 4.0 5.0 4.4 4.2 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 5.0 6.0 6.0 6.0 6.0 6.0 6.0 6.0 6.0 6.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.0 7.07.0

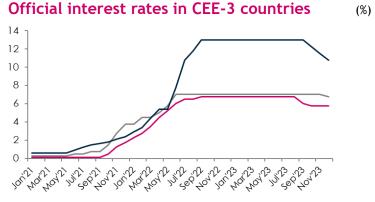
#### WIBOR 3M and market expectations



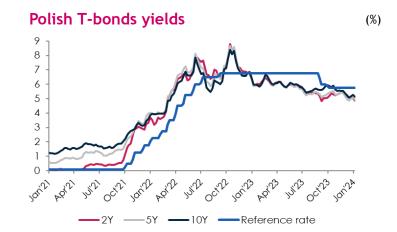
After aggressive rate cuts in September and October 2023 the Monetary Policy Council switched to a wait-and-see mode. A less dovish MPC rhetoric and an outcome of parliamentary elections in Poland changed market sentiment and Zloty started to gain. In the meantime, the EUR/USD reversed from nearly year's low, which additionally supported the Zloty and other CEE currencies. As a result, the EUR/PLN dropped to 4.29 - the lowest level since 2020.

 $\geq$ 

(%)



<sup>-</sup>Czechia ---Poland ---Hungary



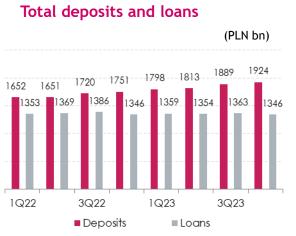


— 10Y Poland vs 10Y Germany spread

(%)

### MACROECONOMIC OVERVIEW

#### Deposits and loans in economy



**Originated** loans

25

20

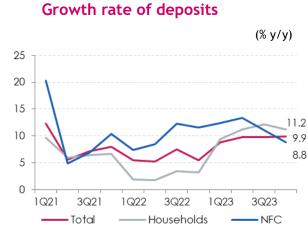
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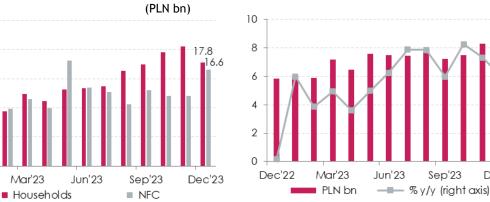
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0

Dec'22









Sep'23

30

25

20

15

10

Dec'23

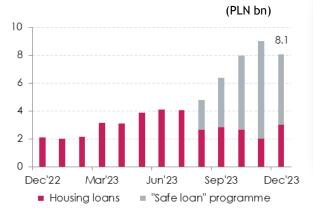


Growth rate of loans

#### $\geq$

In 4Q23, the value of deposits in the banking sector increased, mainly those of households. Corporate deposits also increased, although on a smaller scale. The value of the credit in economy decreased compared to 3Q23, although in 4Q23 the annual growth rate of credit was no longer negative.

#### **Originated housing loans**



In 4Q23, the value of newly granted loans to households, both consumer and housing, up. Housing loans' went increase was supported by the "2% Safe Credit" program. The value of newly granted loans to non-financial companies remained stable.

NFC - non-financial corporations Source: NBP, Bank Millennium



# **Banking sector in Poland**

### POLISH BANKING SECTOR OVERVIEW (\*)

29 fully registered banks, 491 cooperative banks (active mainly in rural areas of the country) and additional 34 international banks acting in Poland in a form of branch 10.0k banking outlets (4.9k branches) and c146 thousand persons employed in the sector Top 5 banks in Poland comprise 59% of total assets of the sector and top 10 make c72%, but consolidation of the sector continues; ~49% share of assets of State controlled banks Highest standards in modern technology implementation (e.g. mobile users, paypass payments) and quality of service

# Strongly capitalised and highly competitive banking sector in Poland

#### Strong resilience during the pandemic crisis -

only one bank was subject to resolution procedure (due to pre-pandemic issue), fallouts of small co-operative banks

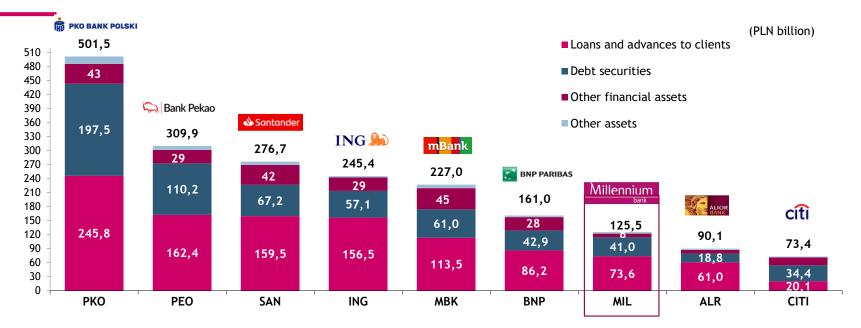
Strong banking supervision and **comfortable level of solvency** of Polish banks (average TCR = 21.5%, CET1 = 19.9%\*\* ) confirmed by stress tests

**Comfortable liquidity** (L/D = 61.9%) supported margins

**Profitability under pressure** due to high obligatory burdens: new banking tax (highest in Europe), guarantee fund payments and regulatory limits on many fees (insurance, interchange, mutual funds)

### BANK MILLENNIUM IS POLAND'S #7 BANK BY ASSETS

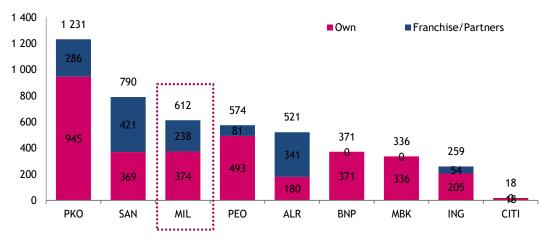
#### As on December 31, 2023



30 000 25 071 601 ■4Q22 ■4Q23 25 000 20 000 ...... 12 435 689 11 309 281 15 000 8 379 <sup>8 501</sup>184 7 014 319 6 964 163 6 860 6 747 10 000 8 363 5 000 2 893 978 0 PEO PKO SAN ING BNPP MBK Citi ALR MIL (\*) Total FTEs i.....

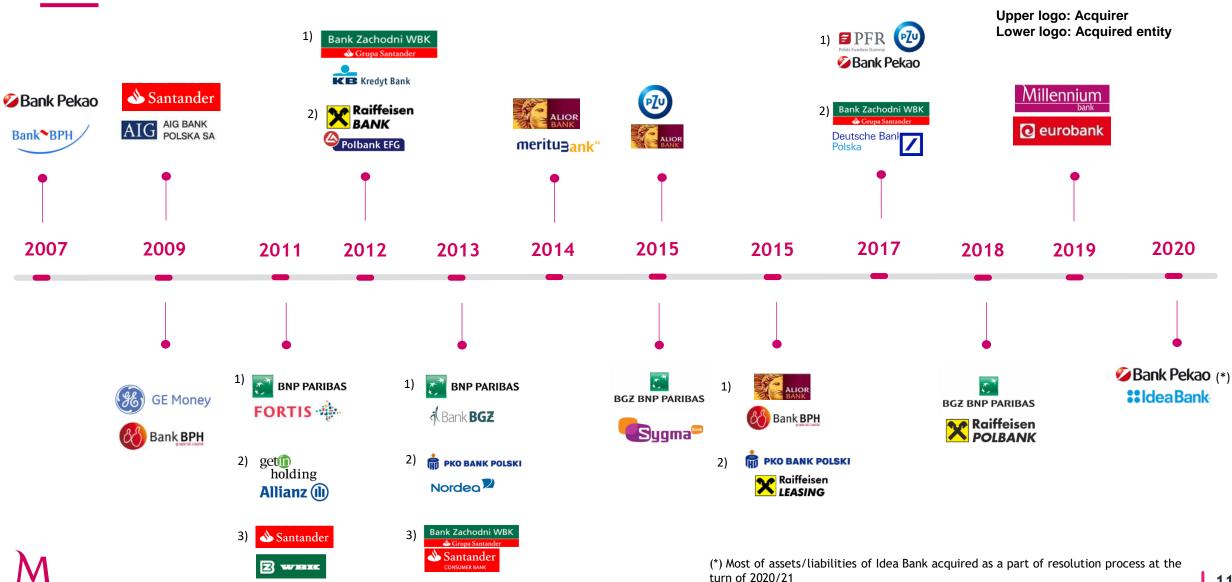
Source: publicly available financial reports of peer banks.

#### Total headcount\*\*



#### **Total distribution network**

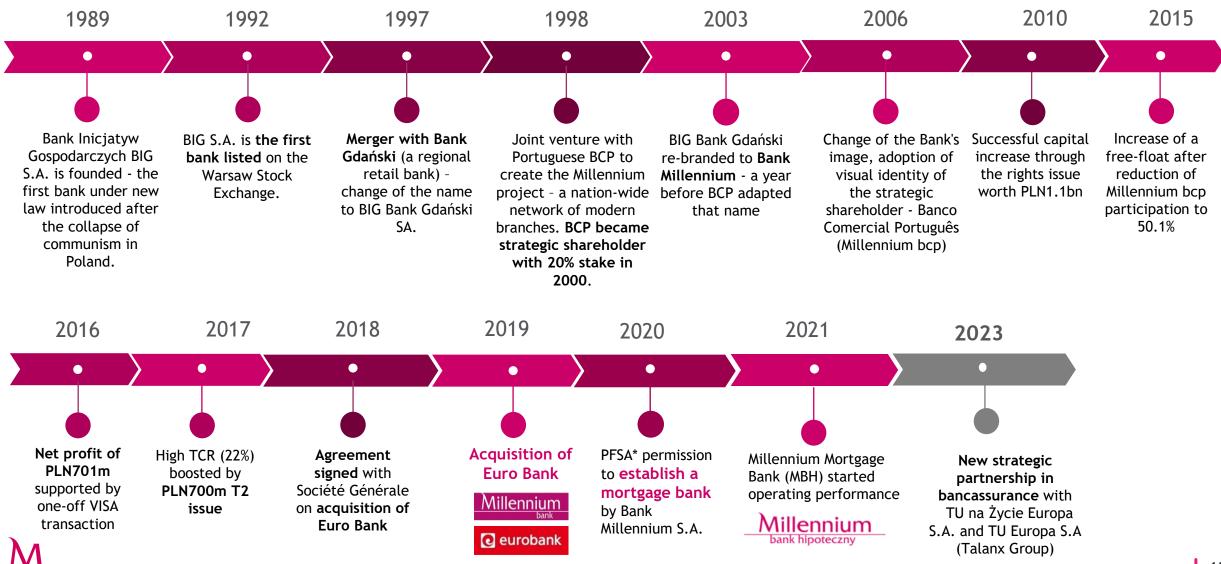
### **RECENT M&A TRANSACTIONS IN THE POLISH BANKING SECTOR**





# Bank Millennium general overview and strategy

### HISTORY OF BANK MILLENNIUM AT A GLANCE



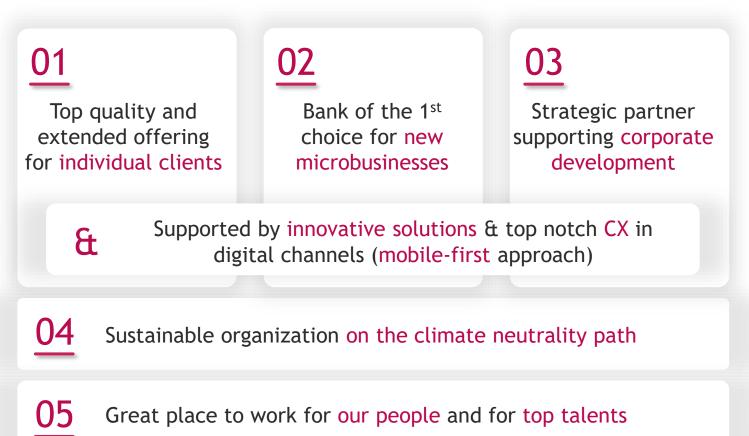
### 2022-24 STRATEGY: INSPIRED BY PEOPLE

For years clients have been at the center of our thinking. We talk, listen, understand and co-create our solutions together. Now, we are to leverage this approach in even more intensive way ...



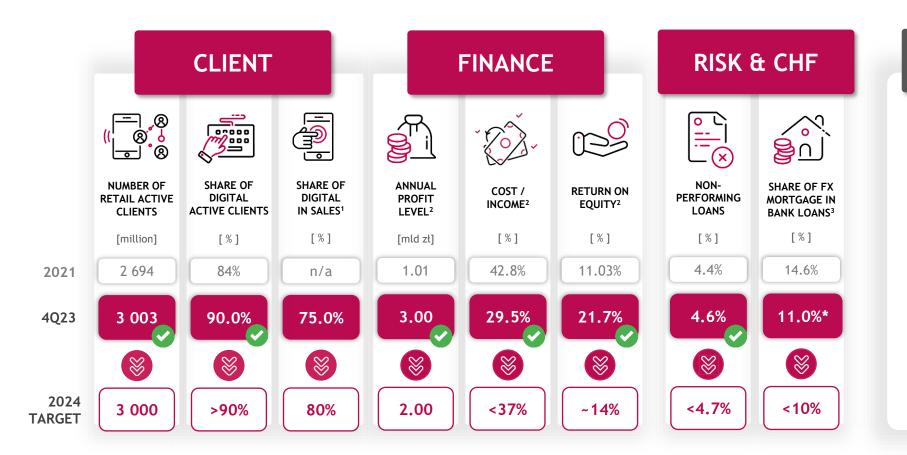
... by complementing with the internal view and insights to be truly **inspired by (our) people!** 

#### Pillars of 'Millennium 24' strategy:



### STRATEGY 22-24 | ON THE WAY THROUGH "INSPIRED BY PEOPLE" STRATEGY

We already crossed the YE24 target of 3 million active customers and the landmark of 90% of them using digital channels planned for 2024, and continued evolving well to reach all other 2024 key strategic objectives



#### **KEY ACHIEVEMENTS (4Q23)**

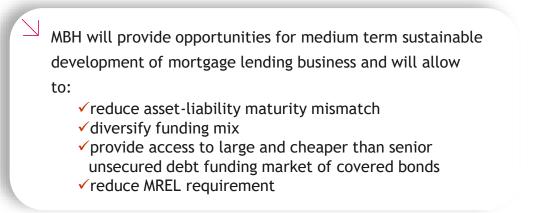
- Crossing the YE24 target of 3 million active clients
- Confirming top quality by Newsweek Friendly Bank ranking and offering for business clients by Forbes Company-Friendly Bank ranking
- Conclusion of securitisation transaction of non-mortgage loans (PLN7.2bn)
- Further development of mobile application for companies (Forex Trader)
- Internationally recognised in Diversity Leaders Ranking by Financial Times and with best digital solutions by Euromoney

(1) calculated as an average of digital sales shares in key products' volumes; (2) Excluding FX-mortgage book related costs (for 2023 excluding also financial impact of bancassurance transaction); (3) W/o deduction of allocated legal risk provisions; (\*) share of all FX-mortgages in total gross loans of the Bank disregarding legal risk provisions was 11.9%

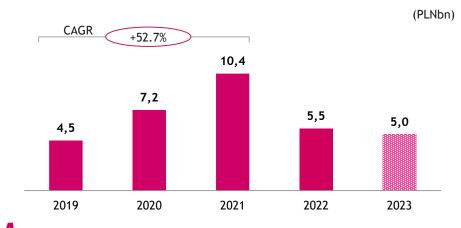
### **MORTGAGES - OUR LONG-TERM CUSTOMER ACQUISITION PRODUCT**

Millennium Mortgage Bank (MBH) started operating performance on June 14, 2021

#### Rationale for establishing MBH

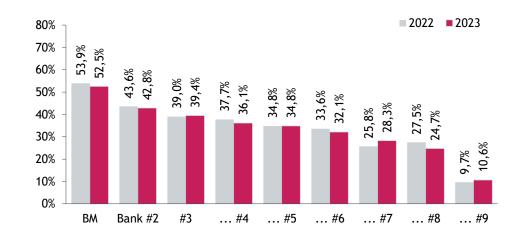


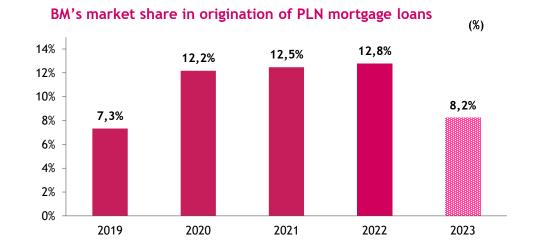
#### BM's origination of PLN mortgage loans



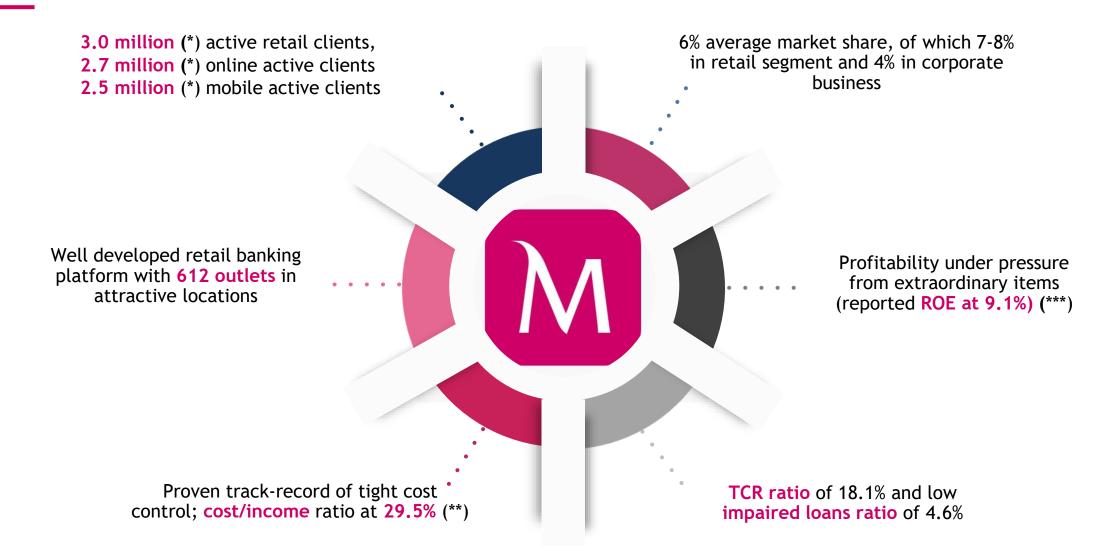
#### Share of mortgage loans in total portfolio (top 9 banks)

(%)





### **BANK MILLENNIUM TODAY**



### MARKET SHARES IN MAIN PRODUCTS

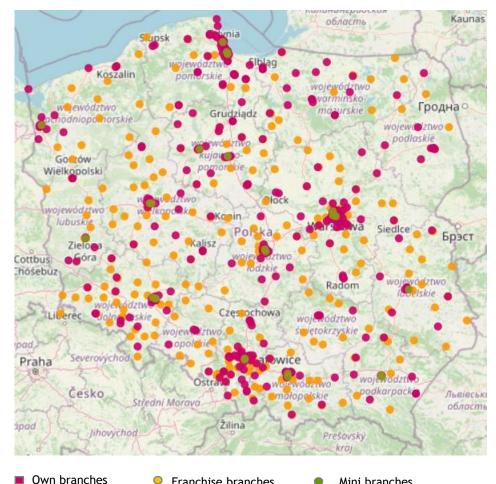
	YE20	YE21	YE22	December 2023
Total loans	6.1%	6.1%	5.9%	5.7%
Loans to individuals	8.0%	8.2%	8.2%	8.1%
mortgages	8.6%	8.7%	8.6%	8.3%
<ul> <li>new loan agreements</li> </ul>	12.2%	12.5%	12.8%	8.2%
credit card loans	6.8%	7.6%	8.4%	9.1%
other consumer	8.6%	8.6%	8.7%	8.9%
Loans to companies	4.2%	4.2%	3.9%	3.7%
leasing sales	4.2%	5.3%	5.0%	3.2%***
factoring sales (*)	8.5%	6.7%	5.9%	5.7%***

	YE20	YE21	YE22	December 2023
Total deposits	5.3%	5.5%	5.6%	5.6%
Deposits of individuals	6.7%	6.8%	6.8%	6.8%
demand deposits (**)	7.2%	7.0%	7.1%	6.7%
Deposits of companies	3.2%	3.7%	4.0%	3.9%
demand deposits	3.1%	3.2%	3.1%	3.2%
<b>Mutual funds</b> (incl. third party)	4.5%	4.6%	4.1%	4.1%

(\*) among members of Polish Factors Association; (\*\*) Including savings accounts; (\*\*\*) data for September 2023 Source: National Bank of Poland, Bank Millennium

### **BANK MILLENNIUM'S PHYSICAL FOOTPRINT**

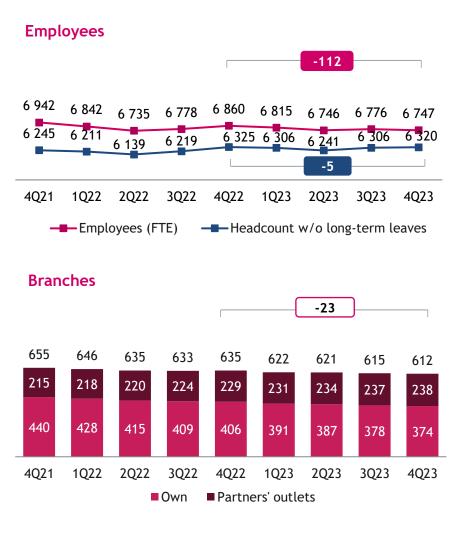
(as at December 31, 2023)



Franchise branches

Mini branches

#### Network of 612 branches: own and mini branches

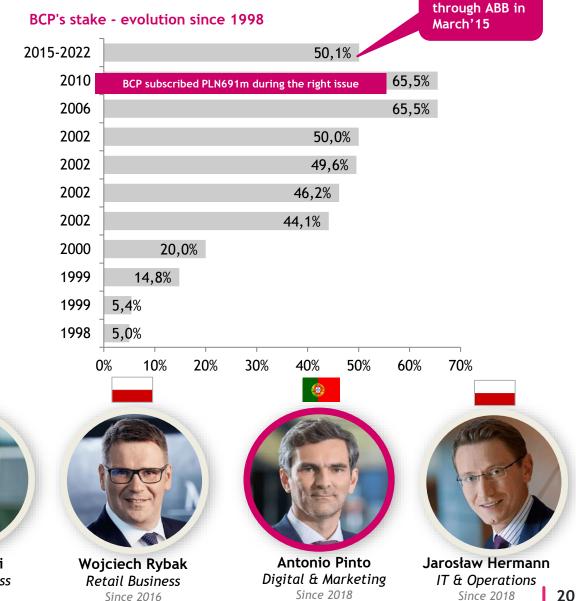


### **RELATIONS WITH BCP AND BM's MANAGEMENT COMPOSITION**

 BCP demonstrated in the past strong support to Bank Millennium in Poland; commitment in equity was shown during the capital increase concluded in February 2010. BCP also supported liquidity, especially in 2009-2010 years (EUR 200 million bilateral loan matured in April 2011, and money market line - until July 2010)

 Currently, no dependence on BCP funding and no exposure to BCP or Portuguese public debt

 8 managers from Portugal employed on permanent basis, including 3 Management Board members



Sale of 15.4%



CEO

Since 2006





Fernando Bicho Deputy CEO, CFO Since 2002



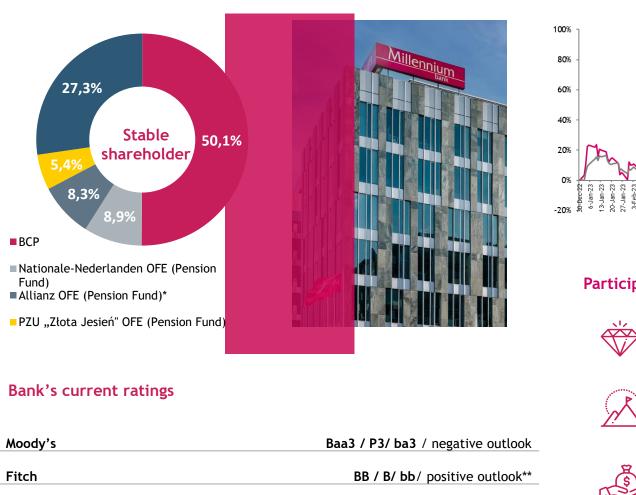
Wojciech Haase CRO Since 1997

Andrzoi Gliński

Andrzej Gliński Corporate Business Since 2010

### SOLID FOUNDATIONS APPRECIATED BY INVESTORS

Bank Millennium's shareholder structure (31.12.2023)



#### Annual change of Bank Millennium share performance vs. WIG Banks index



Participation in domestic stock market indices



(\*) According to the information in current report no 18/2023; (\*\*) Fitch revised the outlook from stable to positive on July 13, 2023.

### **ESG: ENVIRONMENT**

Sustainability has long been included in our business strategy. Now we plan to become <u>cli</u>mate neutral

# Our advanced capabilities in the ESG & Sustainability development ...



Strong own emissions' monitoring, reductions and reporting for over 10 years



Environmental policy of **no** financing for new coal mining, coal-based energy

0.96%



% of coal-related exposure in corporate portfolio (09/21) % of coal-related exposure in all portfolio (09/21)

0.27%

Zero exposure to extraction of hydrocarbons and coal mining

... will support our leading position on the climate neutrality path

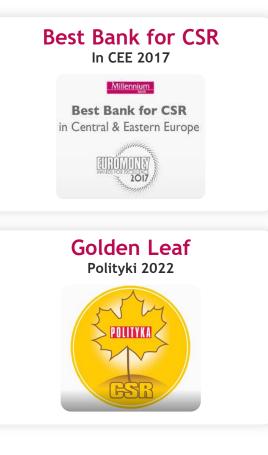
Reduction of emission	and striving to achieve climate neutrality by:				
50%	2027	2050			
% cut in own <sup>1</sup> CO2e emission in 2022 vs. 2020	Scope 1&2	Scope 3			
Reduction of financing of not sustainable activities and	PLN2bn	financing for corp. & leasing in sustainable and transformational projects (next 3 year			
Implementation of sustainable products in retail					



### **ESG: SOCIAL**

#### Banking in Millennium - responsible and without barriers

Our strong position has been recognised on the market ...



... and our aspiration is continue to achieve ambitious goals in the coming years

#### Customers

- Customer centric service focused on superb quality, further simplification of client-facing processes and communication, best-in-class digital and omnichannel experience
- Banking without barriers and accessible for persons with disabilities

#### Employees

• •

- Enhanced EVP<sup>1</sup> incl. development of hybrid working model, talent management based on career paths creating new opportunities and top quality of working conditions
- ✓ Regular employee opinion polls

#### Community

- ✓ Financial education for children and their parents
- ✓ Cultural initiatives as over 30-year old tradition
- Support for employees' social initiatives benefitting their local environment



PUNKT ŁADOWANIA ELEKTRYCZNYCH HULAJNÓG I ROWERÓW

SCOOTERS & E-BIKES CHARGING STATION

Μ



1. Employee Value Proposition Source: Bank Millennium, Euromoney, Polityka

### **ESG: GOVERNANCE**

#### Highest quality and standards

Our strong position has been recognised on the market ...





... and our aspiration is continue to achieve ambitious goals in the coming years

### Ethical approach to business

✓ Regularly revised Code of Ethics and compliance assessment

#### Anti-financial crime measures

- Measures in place to increase transparency and credibility of business relations with clients
- ✓ Further development of robust AML IT system

#### Consideration of climate and environmental risks

- Sustainability metrics in Risk Appetite Statements
- 🛿 🖉 Climate risk assessment in risk policy
  - ✓ Stress testing



# Financial performance

### **MAIN ACHIEVEMENTS DURING 2023**

#### CAPITAL & MREL

- Significant improvement of the Group Core Tier 1 and total Capital ratios to 14.7% and 18.1% respectively (more than 5 p.p. growth since September 2022) and comfortable fulfilment of capital requirements including P2G
- Fulfilment of the interim and final MREL requirements in September 2023 after the issuance of EUR500mn SNP MREL bonds under the EMTN Programme
- Execution of two securitisation transactions leasing in July'23 and cash loans in December'23

#### PROFITABILITY

- The fifth quarter in a row with positive net result. 2023 reported net profit of PLN576mn or PLN3.0bn excluding non-recurring events
- Strong NII which grew 13% y/y, with NIM at 4.60%
- Core income growing 10% y/y
- FY23 Cost-to-Income ratio at 29.6%
- Exceptional contribution from the gains of the insurance project (PLN652mn gross, PLN528mn net)
- Solid management of credit risk with cost of risk at 39 bp

#### **BUSINESS VOLUMES EVOLUTION**

- Total deposits portfolio grew 9.4% y/y
- Cash loans +7.9% y/y
- PLN mortgage loans +3.6% y/y
- Growth of investment funds' portfolio by 26% y/y
- Commercial liquidity surplus PLN33.6bn
- Loans to Deposit ratio at 68.7%

#### MAIN COMMERCIAL HIGHLIGHTS

- Number of active retail clients crossed 3mn with 90% digitally active
- FY23 loan sales:
  - ✓ Cash loans PLN6,330mn (+16% y/y)
  - Mortgage loans PLN4,841mn (-26% y/y)
  - Leasing PLN3,129mn (-12% y/y)
  - ✓ Microbusiness loans PLN992mn (+56% y/y), 90% collateralized by BGK guarantees.

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### **KEY PROFIT & LOSS ITEMS**

PLNmn	2023	2022	Change Y/Y	4Q23	3Q23	Change Q/Q
Net interest income	5 253	3 337	<b>57</b> %	1 284	1 372	-6%
o/w impact of credit holidays	-9	-1 324		-9	0	-
Net interest income without credit holidays	5 263	4 661	13%	1 293	1 372	-6%
Net commission income	782	808	-3%	190	188	1%
Total operating income (without credit holidays)	6 732	5 333	26%	1 576	1 582	0%
Total costs	-1 993	-2 093	-5%	-529	-494	7%
Costs without BFG/IPS	-1 933	-1 696	14%	-529	-494	7%
Loan loss provisions	-299	-358	-16%	-68	-59	16%
Other modifications	-52	-102		-11	-5	124%
FX mortg. legal risk provisions	-3 065	-2 017	<b>52</b> %	-702	-743	-6%
Banking tax on assets	0	-169	-100%	0	0	-
Net profit	576	-1 015		115	103	12%
Net profit without extraordinary items *	2 993	2 239	34%	741	804	-8%
NIM	4.60%	4.43%	0.17 pp	4.24%	4.77%	-0.53 pp
Cost/income reported	29.6%	39.3%	-9.7 pp	33.6%	31.2%	2.4 pp
Cost/income adjusted *	29.5%	36.2%	-6.7 pp	31.2%	<b>29.</b> 4%	1.8 рр
Cost of risk (bp)	39	44	-5 bp	36	31	5 bp
ROE reported	9.1%	-17.5%	-			
ROE adjusted *	21.7%	21.5%	0.2 pp			

(\*) Extraordinary items: Income from bancassurance transaction (PLN652mn pre-tax in 2023), cost of credit holidays (PLN-1,324mn in 2022 and PLN-9mn in 2023), FX-mortgage related costs and with linear distribution of BFG resolution fund fee and hypothetical bank tax in 2023 and 2H 2022; ROE: Equity adjusted by FX related costs

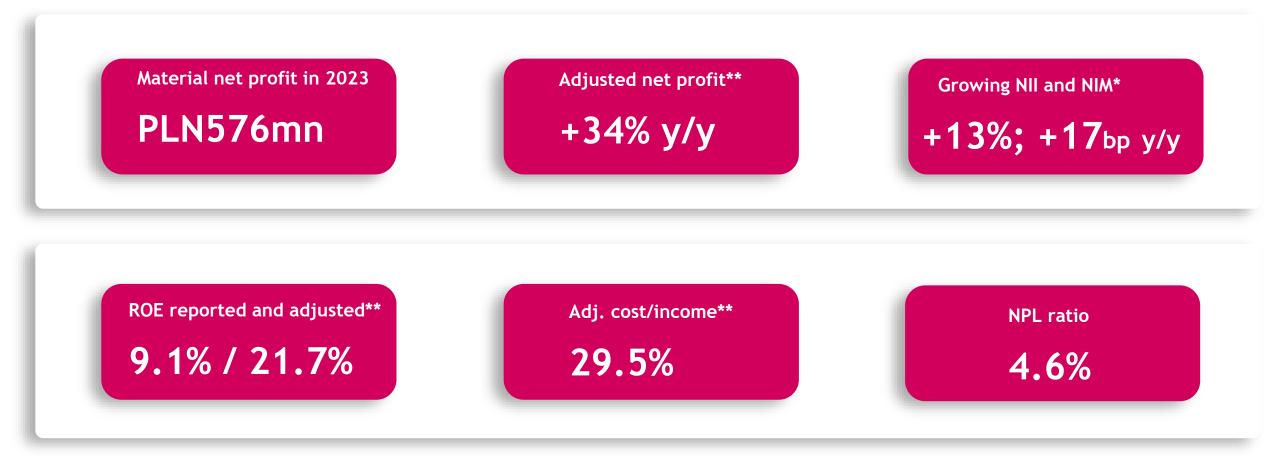
### **KEY BALANCE SHEET AND BUSINESS ITEMS**

PLNmn	Dec. 23	Dec. 22	Change Y/Y	Sep. 23	Change Q/Q
Active customers (ths)	3 003	2 887	116	2 981	22
inc. on-line and mobile	2 702	2 519	182	2 664	37
Customer Funds	115 316	104 468	10%	113 593	2%
Deposits	107 246	98 039	9%	106 176	1%
Deposits of individuals	76 600	68 787	11%	74 247	3%
Loans	73 643	76 565	-4%	73 983	0%
FX Mortgage Loans excl. EB	2 651	6 240	-58%	3 399	-22%
Loans without FX mortgage	70 654	69 725	1%	70 161	1%
L/D	68.7%	<b>78.</b> 1%	-9.4 pp	<b>69.7</b> %	-1.0 pp
Impaired loan ratio *	4.6%	4.5%	0.1 pp	4.7%	-0.1 pp
Coverage ratio	72.2%	<b>69.9</b> %	2.3 pp	72.2%	-0.0 pp
CET1 = T1	14.7%	11.3%	3.4 pp	13.5%	1.2 pp
TCR	18.1%	14.4%	3.7 pp	16.6%	1.5 pp

(\*) stage 3 and POCI loans share in gross total loans

### FINANCIAL HIGHLIGHTS OF 2023

Strong core profitability, efficiency and asset quality. Positive net result in each quarter of 2023 despite elevated costs related to FX-mortgage portfolio.



(\*) Without the impact of credit holidays

(\*\*) Extraordinary items: Income from bancassurance transaction (PLN652mn pre-taxin 2023), cost of credit holidays (PLN-1,324mn in 2022 and PLN-9mn in 2023), FX-mortgage related costs and with linear distribution of BFG resolution fund fee and hypothetical bank tax in 2023 and 2H 2022; ROE: Equity adjusted by FX related costs

### **BUSINESS HIGHLIGHTS OF 2023**

Good dynamics of deposits and customer acquisition despite deceleration in lending. RWA management in focus.



### **ESG ACTIVITIES**

#### UNITED NATIONS GLOBAL COMPACT

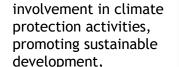


United Nations Global Compact



- Bank Millennium joined the United Nations Global Compact as a direct participant, which means an obligation to comply with and implement the Ten Principles of the United Nations Global Compact.
- Mr. João Bras Jorge, the Chairman of the Management Board of Bank Millennium, joined the UN Global Compact Network Poland Programme Board (UN GCNP). The Board develops key areas of UN GCNP activities aimed at ensuring effective support of business in attaining UN Sustainable Development Goals.
- Bank Millennium was **awarded for ESG activities by the UN Global Compact** in recognition of:





effective cooperation within UN GCNP programmes.



#### **BUILDING AWARENESS**

### "Eco-index Millennium - eco-innovation potential of regions"

- In April 2023, a report on the development of eco-innovation in Poland was issued in an extended version with detailed descriptions of the strengths and weaknesses of individual voivodeships, as well as comments from business representatives, non-governmental organizations, local governments and scientists.
- In November 2023, Eco-index 2023 was released with new statistical data.

**Premiere of the "Green Finance in Poland 2023" report,** including the article "Green Banking" by Joao Bras Jorge, President of BM, regarding the bank's involvement in activities for sustainable development.

#### ESG activities related to education:

- For micro-entrepreneurs (already running a business and for future entrepreneurs) under the slogan: "My Little Big Business".
- Webinars: addressed to customers and facilitating their use of proecological products: webinar on technological and ecological credit; building awareness within the CFO club, conferences and industry meetings.
- Activities focused around the EU funds competence center at Bank Millennium.
- Ecological education in cooperation with WWF Poland.



#### OFFER OF PRODUCTS AIMED TO SUPPORT SUSTAINABLE DEVELOPMENT

#### Bank Millennium

- Green loans for financing photovoltaic projects,
- Continuation of cooperation with Bank Gospodarstwa Krajowego as part of partnership programs:
  - Technological Loan,
  - Ecological Loan.

#### Millennium Leasing:

- MilleSun programme (extended with heat pumps),
- My Electric programme,
- Leasing of pro-ecological items comprehensive financing of as many as 53 groups of green assets.



### **ESG ACTIVITIES**



#### SUPPORTING CULTURE

#### Millennium Docs Against Gravity

- The jubilee 20th edition of MDAG took place in cinemas in eight Polish cities and online on the mdag.pl platform.
- 144,483 spectators in both parts of the festival.
- Altogether 190 of the best documentaries from around the world, both short and full-length.

#### Other cultural activities:

- Inside Seaside Festival, Amber Expo in Gdańsk.
- 52nd International Traditional Jazz Festival.
- Old Jazz Meeting "Złota Tarka" Iława,
- support for the oldest cabaret festival in Poland as part of the 44th Lidzbark Evenings of Humor and Satire.
- "Cultural start-up" an original program o the Victoria Cultural Center in Gliwice.







#### SOCIAL ACTIVITY

- During the two-month Our People'23: Save the Planet campaign, Millennium employees collected PLN 250,000 for eco-volunteering for the Bank Millennium Foundation through physical activities.
- As part of eco-volunteering, each employee could take part in a grant competition for the implementation of an ecological project.
- 26 various eco-initiatives were implemented. Eco-volunteering involved Save Planet a total of 125 volunteers, i.e. employees of Millennium Bank.

### THE MOST IMPORTANT AWARDS AND RECOGNITIONS FOR ESG ACTIONS

- Title of European Climate Leader 2023 in the Financial Times and Statista ranking.
- Polityka's CSR Golden Leaf.
- The Millennium Group was recognized for the fourth time in the Bloomberg Gender-Equality index by Banco Comercial Portugues, which achieved the best result so far in 2023.
- Sixth place in the general classification and fifth place in the banking, financial and insurance sector category in the 17th Ranking of Responsible Companies.
- Second place in the Best Employers Poland 2023 ranking in the "Banks and financial services" category.

## t **People 23** Save the Planet







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NAJLEPSI PRACODAWCY W POLSCE



### THE MOST IMPORTANT AWARDS AND ACHIEVEMENTS OF BANK MILLENNIUM in 4Q23

Best digital banking, excellent communication with clients and successes in actions for sustainable development



#### The 1st place Traditional banking

Bank Millennium is the winner of this year's Newsweek's Friendly Bank ranking, winning in both ranking categories. Bank's winning the "Bank for Kowalski" category was unquestionable. The Bank achieved 90 per cent of the maximum number of points, and in most aspects of the quality of service it had the best or near-best result in the entire group.



#### The 1st place Remote banking

Bank Millennium has won in the "Remote Banking" category for the second year in a row. Bank was also the undisputed winner in this category, scoring as many as 91 per cent of points. According to the organisers, the bank's advantage over its next rival was over 26 points.



#### The 2nd place Company-Friendly Bank

Forbes' Company-Friendly Bank is a ranking assessing the quality of service for corporate clients, prepared on the basis of the mystery shopper method. The banks were tested in terms of three profiles of the client-entrepreneur running a sole proprietorship.

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### **AWARDS FOR DIGITAL CHANNELS IN 2023**

Our innovative solutions and convenient banking have been recognized in Poland and abroad



1st place in Remote Banking category in 2023 Newsweek's Friendly Bank ranking



AWARDS FOR EXCELLENCE POLAND 2023 BEST BANK FOR DIGITAL SOLUTIONS Best Digital Bank for Retail Customers in Poland in 2023 as well as 12 other titles in subcategories for solutions for retail, business and corporate clients in Global Finance World's Best Digital Bank ranking

Best Bank fof Digital Solutions 2023 title in Euromoney Awards For Excellence ranking fintek fintechawards 2023



New Bank Millennium for Companies mobile app in finals of 2 rankings: Fintech Awards by Fintek and Banking Tech Awards by Informa



Process digitization for corporate banking customers in the finals of the Digital Excellence Awards by CIONET



The best multichannel service quality and the best mobile app in 2023 Golden Banker ranking by "Puls biznesu" magazine and Mind & Roses



Bank Millennium among winners of Institution of the Year 2023 ranking in categories: Best Mobile App, Best Online Banking, Best Online Process of Current Account Opening



Bank Millennium mobile app in finals of Mobile Trends Awards 2023 in Mobile Banking category

### **INVESTOR RELATIONS - CONTACTS**

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